

## CURRICULUM VITAE

### L. ALAN WINTERS

(a) **Personal Details:**

Date of birth : 8 April 1950  
Married, with two daughters and one son  
Citizenship : United Kingdom

(b) **Academic Details:**

1968-1971	University of Bristol B.Sc. in Economics and Statistics 1st Class Honours
1971-1980	University of Cambridge
1971	Junior Research Officer on the Cambridge Growth Project
1975	M.A. under statute B, III, 6
1976	Research Officer
1977	Fellow of Fitzwilliam College
1979	Ph.D.
1980-1986	University Lecturer, University of Bristol
1983-1985	Economist, Economics and Research Staff, The World Bank (on leave from Bristol)
1986-1990	Professor of Economics and Chairman of the School of Accounting, Banking and Economics University College of North Wales, Bangor
1990-1994	Professor and Head of Department of Economics University of Birmingham
1994-1997	Chief, International Trade Division, The World Bank
1997-1999	Research Manager, Development Research Group, The World Bank
1999-	Professor of Economics, University of Sussex
2004-2007	Director, Development Research Group, The World Bank

(c) **Other Related Posts:**

- 1978-1980 Founding Director and Company Secretary of Cambridge Econometrics Ltd., a consulting company based on the Cambridge Growth Project
- 1979-1983 Secretary of the International Economics Study Group
- 1985- Research Fellow, Centre for Economic Policy Research
- 1973- Consultancies for British Rail, Economist Intelligence Unit, UNIDO, Cambridge Econometrics Ltd., IIASA, EEC Commission, The World Bank, OECD, The European Parliament, New York Stock Exchange, Oxford Analytica, Bank of England.
- 1987-1994 Co-Director of International Trade Programme, Centre for Economic Policy Research.
- 1987-1988; Visiting Research Fellow, Institute of International Economics, University of Stockholm.  
1991
- 1988 Visiting Professor, Swedish National University of Agricultural Sciences, Uppsala.
- 1988-1993 Member, Steering Committee  
Committee of Heads of University Departments of Economics (Royal Economics Society).
- 1989-1994 Vice-President, British Association for the Advancement of Science, Section F (Economics); (Treasurer from 1990).  
1989 Member of UGC Research Assessment Panel in Economics
- 1990-1995 Associate Editor, *Journal of Common Market Studies*  
1990- Editorial Board, *The World Economy*  
1990-1997 Editorial Board, Michigan Studies in International Trade Policy  
1990-1996 Associate Editor, *The Economic Journal*
- 1991-1994 Council of the Royal Economic Society
- 1992 Visiting Professor, University of Bordeaux 1  
1992-1994 Editorial Board, Review of International Economics  
1992 Member, UFC Research Assessment Panel in Economics  
1992-1994 Economics Advisory Board, Royal Institute  
for International Affairs  
1992-1994 Executive Committee, Royal Economic Society
- 1993- Editorial Board, Trade Policy Research Centre  
1993- Editorial Board, *Empirica*  
1993 Visiting Professor, Argentine Council for  
International Relations, Buenos Aires

1993	Visiting Lecturer, Finnish Doctoral Programme, Helsinki
1995	Program Committee: 7th World Congress of the Econometric Society, Tokyo
1995-	Editorial Board, <i>Journal of Common Market Studies</i>
1996	Programme Committee, IEA Conference “International Trade Policy and the Pacific Rim,” Sydney
1996-2007	Editorial Board, <i>World Bank Economic Review</i>
1997-	Editorial Board, <i>Post Soviet Geography and Economic</i>
1997-	Editorial Board, <i>International Finance</i>
1998-	Advisory Board, Vienna Institute for Comparative Economic Studies
1999-2004	Senior Visiting Research Fellow, Centre for Economic Policy, London School of Economics
1999-2004, 2006-7	Governor of Institute of Development Studies
1999-	Editorial Board of <i>World Trade Review</i> .
2000-	Editorial Board of <i>North American Journal of Economics and Finance</i> .
2000-	Member European Development Network
2001-	Editorial Board of <i>Journal of Asian Economies</i>
2003-4	Editor <i>World Bank Economic Review</i>
2005-7	Board Member – Global Development Network
2007-	Editorial Board, <i>Journal of International Trade and Diplomacy</i>
2007-	External Director of Research, Kiel Institute for the World Economy
2008-	Editor, <i>World Trade Review</i>

(d) **Other Posts:**

1981-1983	National Chairman, English Folk Dance and Song Society (the national society for English traditional dance, song, music, and drama).
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(e) **Published Works:**

***Books and Special Journal Issues:***

1. An Econometric Model of the Export Sector: U.K. Visible Exports and their Prices, 1955-73, extended and revised version of my Ph.D. dissertation,

published by Cambridge University Press as No. 4 of Cambridge Studies in Applied Econometrics, 1981.

2. IDIOM - A User's Handbook, UNIDO, Vienna UNIDO/IS.378, March 1983.
3. Policy and Performance in International Trade, joint editor, the proceedings of a three-day conference that I organized in September 1981; Macmillan, 1983.
4. International Economics, 1985, second extensively revised edition May 1991, Routledge.
5. Europe's Domestic Market, Chatham House Paper No. 43, with Jacques Pelkmans and Helen Wallace, April 1988. (Translated into Japanese 1990).
6. Weltwirtschaftliches Archiv, September 1989, guest-editor, with R. E. Baldwin, proceedings of the first International Seminar in International Trade, Oxford, August 1988.
7. Primary Commodities Prices: Economic Models and Policies, editor and author of Introduction, Cambridge University Press for The Centre for Economic Policy Research, 1990 (with D. R. Sapsford).
8. Monitoring European Integration: The Impact of Eastern Europe, with nine others, Centre for Economic Policy Research, London, 1990.
9. European Integration: Trade and Industry, editor, Cambridge University Press, May 1991 (with Tony Venables).
10. New Issues in the Uruguay Round, vol. 13, no. 3 of *The World Economy*, edited with R. E. Baldwin, second International Seminar in International Trade (published May 1991).
11. The Macroeconomic Effects of Controlling Greenhouse Gas Emissions, (with G. Boero and R. Clarke), HMSO, November 1991.
12. Open Economies, Structural Adjustment and Agriculture, (edited with I. Goldin), Cambridge University Press, London, May 1992.
13. Monitoring European Integration 3: Is Bigger Better? The Economics of Enlargement, with eight others, principal editor of the report and author of two sections, Centre for Economic Policy Research, London, 1992.
14. Trade Flows and Trade Policy after 1992, editor, Cambridge University Press, London, 1992.
15. Eastern Europe's International Trade, with Z. K. Wang, Manchester University Press, London, 1992.
16. Surveys in International Trade, editor, with David Greenaway, Blackwell, Oxford, 1994.

17. Series Editor Mitsui Lectures in Economics, Basil Blackwell, Oxford: monographs by William Baumol, Stephen Nickell, and Paul Krugman.
18. Foundations of an Open Economy: Trade Laws and Trade Institutions for Emerging Market Economies, editor, Centre for Economic Policy Research, London, 1995.
19. The Economics of Sustainable Development, editor, with Ian Goldin, Cambridge University Press, 1995.
20. Romania: Restructuring to Face the World Economy, Trade Expansion Program Report, The World Bank, 1995.
21. The Uruguay Round and the Developing Economies, edited with W. Martin, World Bank Discussion Paper, No. 307, (1995).
22. The Uruguay Round and the Developing Countries, edited with W. Martin, Cambridge University Press, 1996.
23. The Dynamics and Politics of Regionalism, World Bank Economic Review, May 1998, editor with Maurice Schiff.
24. Trade Blocs, Policy Research Report, The World Bank, July 2000 (initiator of project and co-author with P Collier, M Schiff and A J Venables).
25. Trade Liberalisation and Poverty: A Handbook, (with Neil McCulloch and Xavier Cirera), Centre for Economic Policy Research, London, October 2001.
26. Agricultural Trade Liberalisation in a New Round: Perspectives of Developing Countries and Transition Economies, Discussion Paper No 418, The World Bank, with Merlinda Ingco.
27. Making Sense of Globalization: A Guide to the Economic Issues, CEPR, June 2002, with ten others
28. Regional Integration and Development, Oxford University Press for World Bank (with Maurice Schiff), 2003. Translated into French, Spanish, Chinese, Arabic.
29. Liberalising Labour Mobility under the GATS, Economic Paper, No 53, Commonwealth Secretariat, 2003, (with Terrie Walmsley, Zhen Kun Wang and Roman Grynberg)
30. Expanding WTO Rules? A Federal Trust Report on the Singapore Issues, Federal Trust, London, (with 17 others).
31. Bridging the Differences: Analyses of Five Issues of the WTO Agenda, (editor), Consumer Unity Trust Society, Jaipur, India, September 2003

32. Challenges to Globalization: Analyzing the Economics (ed.) Chicago University Press for NBER, (with Robert E Baldwin), including authored Introduction, 2004
33. Agriculture and the New Trade Agenda: Creating a Global Trading Environment for Development, Cambridge University Press, Cambridge, 2004 (with Merlinda Ingco).
34. *Sharing the Gains from Trade: Reviving the Doha Round*, A Study Group Report, Group of Thirty, Washington, D.C., 2004.
35. *Poverty and the WTO: Impacts of the Doha Development Agenda*. Thomas W. Hertel and L. Alan Winters, eds., Palgrave Macmillan and the World Bank, 2006.
36. *Dancing with Giants: China, India, and the Global Economy*. L. Alan Winters and Shahid Yusuf, eds., The World Bank and Institute of Policy Studies, 2007.
37. *Critical Perspectives on the World Trading System: The WTO and Poverty and Inequality*. Ed. Edward Elgar, Cheltenham, 2007; 2 volumes

***Articles (including chapters and pamphlets)***

1. "United Kingdom Exports and the Pressure of Demand: A Note," The Economic Journal, vol. 84, 1974, pp. 623-28.
2. "Exports," Chapter 6, pp. 131-161 of T. S. Barker (ed.), Economic Structure and Policy, Chapman and Hall, London, 1976.
3. "Britain's Three Economic Options," with T. S. Barker and A. W. A. Peterson, The Observer, 15 January 1978.
4. "The Accounting Framework of Certain Balance of Payments Theories: A Didactic Note," Journal of Economic Studies, May 1978, pp. 31-36.
5. "Aggregation in Logarithmic Models: Some Experiments with U. K. Exports," Oxford Bulletin of Economics and Statistics, February 1980, pp. 36-60, and Reply to a comment, November 1981, pp. 367-369.
6. "The Cambridge Multisectoral Dynamic Model: An Instrument for National Economic Policy Analysis," with T. S. Barker, V. K. Borooah, and F. van der Ploeg, Journal of Policy Modelling, vol. 2, 1980, pp. 319-344.
7. "Price Adjustment and Market Structure: A Comment," The Economic Journal, vol. 91, 1981, pp. 1026-1030.

8. "The Consequences of Devaluing Sterling," evidence to the House of Common's Treasury and Civil Service Committee, 4th Report, vol. 3, House of Commons Paper 21, 1982-83, pp. 96-136.
9. "The European Communities and the United Kingdom's International Trade," evidence submitted to the House of Lords Select Committee on the European Communities, 7th Report, 1983-84, pp. 369-387.
10. "British Imports of Manufactures and the Common Market," Oxford Economic Papers, vol. 36, 1983, pp. 103-118.
11. "Britain's Trade Patterns since Joining the Common Market," British Review of Economic Issues, vol. 4, 1982, pp. 17-46.
12. "Separability and the Specification of Foreign Trade Functions," Journal of International Economics, vol. 17, 1984, pp. 239-263.
13. "Patterns of International Trade, 1950-1980," The Economic Review, vol. 1, 1984, pp. 33-38.
14. "Imports of Developing Countries: An Empirical Model of Intertemporal Allocation and Financial Constraints," Staff Working Paper No. 740, The World Bank, 1985.
15. "Separability and the Modelling of Economic Integration: U. K. Exports to Five Industrial Countries," European Economic Review, vol. 27, 1985, pp. 335-353.
16. "Britain's Trade: Has Europe Made a Difference?" The Bulletin, Centre for Economic Policy Research, No. 13, June 1986, pp. 3-7.
17. "The Extent of Industrial Countries' Non-Tariff Barriers to International Trade," with J. J. Nogues and A. Olechowski, The World Bank Economic Review, vol. 1, 1986, pp. 181-199.
18. "The Beveridge-Nelson Decomposition of Economic Time Series: A Quick Computational Method," with J. T. Cuddington, Journal of Monetary Economics, vol. 19, 1987, pp. 125-127.
19. "An Empirical Intertemporal Model of Developing Countries' Imports," Weltwirtschaftliches Archiv, vol. 123, 1987, pp. 58-80.
20. "Negotiating the Removal of Non-Tariff Barriers," Oxford Economic Papers, vol. 39, 1987, pp. 465-480; reprinted in Anderson K and Hoekman B (ed.s) *The Global Trading System*, vol. 2, Tauris and Co. London, 2002.
21. "Britain in Europe: A Survey of Quantitative Trade Studies," Journal of Common Market Studies, vol. 25, 1987, pp. 315-335; reprinted in Studies in Economic Integration, A. Jacqueman and A. Sapir (eds.), Oxford University Press, 1989.

22. "The Economic Consequences of Agricultural Support: A Survey," *Economic Studies*, No. 9, Autumn, 1987, pp. 7-54; to be translated and reprinted in The Quarterly Review of the Instituto de Estudios Economicos, Madrid.
23. "Reciprocity," Chapter 7 of J. M. Finger and A. Olechowski (eds.), A Handbook on the Multilateral Trade Negotiations, 1987, The World Bank, Washington, D.C., also available in French and Spanish; reprinted in Anderson K and Hoekman B (ed.s) *The Global Trading System*, vol. 2, Tauris and Co. London, 2002.
24. "Models of Primary Price Indices," Oxford Bulletin of Economics and Statistics, vol. 49, 1987, pp. 307-322.
25. "The Political Economy of the Agricultural Policy of Industrial Countries," European Review of Agricultural Economics, vol. 14, 1987, pp. 285-304; translated and reprinted in Analisis institucional de politicas agrarias, J. M. Garcia Alvarez-Coque(e), M.A.P.A. (Agriculture Ministry), Madrid, pp. 217-248.
26. "Import Equations for Global Projections," with Kathleen Yu, The Journal of International Finance and Foreign Exchange, vol. II, 1988, pp. 44-56.
27. "Comment," (on Smith and Kierzkowski) in Baldwin, R. A., Hamilton, C., and Sapir, A. (eds.), Europe-United States Trade Relations, Chicago University Press, for the National Bureau of Economic Research.
28. "Completing the European Internal Market: Some Notes on Trade Policy," European Economic Review, vol. 32, 1988, pp. 1477-1500.
29. "Trends in Manufactured Trade: Does Trade Policy Matter?" Chapter 3 of Causes of Changes in the Structure of International Trade, J. Black and A. MacBean (eds.), Macmillan, 1989, pp. 24-59.
30. "Two Cheers for Uruguay," Inaugural Lecture, University College of North Wales, Bangor, 1989.
31. "Plain Speaking on 1992," University of Wales Business and Economics Review, Winter 1988 (published June 1989), pp. 49-54.
32. "Agricultural Policies in Industrial Countries," The Economic Review, vol. 7, 1989, pp. 37-40.
33. "Les effets du Grand marche de 1992," Economie Prospective Internationale, No. 40, 1989, pp. 7-18.
34. "The 'So-Called Non-Economic Objectives' of Agricultural Policy," OECD Economic Studies No. 13, Winter 1989-1990, pp. 237-266.



35. "The Role of Partial Equilibrium Agricultural Models in Agricultural Trade Liberalisation: Implications for Developing Countries," Goldin, I. and Knudsen, O. (eds.), OECD, 1990, Paris, pp. 453-455. (also in French).
36. "Assessing Trade and Welfare Effects of Trade Liberalisation: A Comment," European Economic Review, vol. 34, 1990, pp. 748-751.
37. "Capital Controls in Argentina, Chile and Uruguay: A Comment," in International Finance and the Less Developed Countries, K. Phylaktis, M. Pradhan (eds.), Macmillan, 1990, pp. 151-152.
38. "Voluntary Export Restraints and the Prices of U. K. Imports of Footwear," Weltwirtschaftliches Archiv, vol. 126, 1990, pp. 523-543.
39. "Voluntary Export Restraints and Resource Allocation in Exporting Countries," with J. de Melo, The World Bank Economic Review, vol. 4, 1990, pp. 209-233.
40. "The Road to Uruguay," The Economic Journal, vol. 100, 1990, pp. 1288-1303. To be reprinted in Rueter, T. (ed.) The USA in World Political Economy: A Reader.
41. "Digging for Victory: Agricultural Policy and National Security," The World Economy, vol. 13, 1991, pp. 170-190.
42. "Quantifying the Economic Effects of Non-Tariff Barriers: The Case of U.K. Footwear," Kyklos, vol. 44, 1991, pp. 71-92, (with P. A. Brenton).
43. "The World Talks I: An Introduction to the GATT," The Economic Review, vol. 8, No. 5, May 1991, pp. 25-28.
44. "International Trade and '1992': An Overview," European Economic Review, vol. 35, 1991, pp. 367-377.
45. "Perspectives on Trade and Trade Policy," Chapter 3 of International Trade and Global Development, A. Koekkoek and L. B. M. Mennes (eds.), Routledge, London, 1991, pp. 43-61.
46. "On the Virtues of an Independent Trade Policy: The UK's Accession to the EC," Chapter 9 of EFTA Countries in a Changing World, EFTA, July 1991, pp. 165-186.
47. "Labour Adjustment Costs and British Footwear Protection," with W. E. Takacs, Oxford Economic Papers, vol. 43, 1991, pp. 479-501.
48. "GATT: The Uruguay Round," The Economic Review, vol. 9, No. 2, 1991, pp. 25-27.
49. "The Effects of 1992 on the USA: A Comment," G. Yannopoulos (ed.), Europe and America, 1992: US-EC Economic Relations - the Single European Market, Manchester University Press, 1991, pp. 74-76.

50. "Who Wins and Who Loses from Voluntary Export Restraints? The Case of Footwear," with C. B. Hamilton and J. de Melo, The World Bank Research Observer, vol. 7, 1992, pp. 17-34.
51. "Opening Up Trade in Eastern Europe," with Carl Hamilton, Economic Policy, No. 14, April 1992, pp. 78-116.
52. "Partner Interests in Customs Union Formation: An Economic View," Section VI of Demaret, P., Bourgeois, J., and van Bael, I. (eds.), Trade Laws of the European Community and the United States in a Comparative Perspective, Story Scientia, Brussels, 1992, pp. 285-290.
53. "Estimating the International Trade Effects of '1992': West Germany," Journal of Common Market Studies, vol. 30, 1992, pp. 143-156.
54. "The Policy and Welfare Implications of the International Trade Consequences of '1992'," American Economic Review Papers and Proceedings, vol. 82, 1992, pp. 104-108.
55. "The Trade and Welfare Effects of Greenhouse Gas Abatement: A Survey of Empirical Estimates," Chapter 5 of Anderson, K., and Blackhurst, R. (eds.) The Greening of World Trade Issues, Harvester-Wheatsheaf, London, 1992, pp. 95-114.
56. "Goals and Own Goals in European Trade Policy," The World Economy, vol. 15, 1992, pp. 556-574.
57. "The Europe Agreements: With a Little Help from our Friends," Chapter 4 of The Association Process: Making it Work, Occasional Paper No. 11, Centre for Economic Policy Research, 1992, pp. 17-33. Translated into Hungarian, Kulgazdasag, vol. 37, No. 7.
58. "Trade Policy, Integration and the European Footwear Market," Chapter of Trade Flows and Trade Policy after 1992, Winters, L. A. (ed.), CUP, 1992, pp. 175-209.
59. "Bilateral Trade Elasticities for Exploring the Effects of 1992," (with P. A. Brenton), Chapter 10 of Trade Flows and Trade Policy after 1992, Winters, L. A. (ed.) CUP, 1992, pp. 266-285.
60. "European Trade and Welfare after '1992'," Chapter 1 of Trade Flows and Trade Policy after 1992, Winters, L. A. (ed.), CUP, 1992, pp. 3-31.
61. "The Trading Potential of Eastern Europe," (with Z. K. Wang), Journal of Economic Integration, vol. 7, 1992, pp. 113-136.
62. "Voluntary Export Restraints and Rationing: UK Leather Footwear Imports from Eastern Europe," (with P. A. Brenton) Journal of International Economics, vol. 34, 1993, pp. 289-308.

63. “Modelling Quantitative Trade Restrictions: The Role of Rationing,” with P. A. Brenton), De Economist, vol. 141, 1993, pp 112-126.
64. “The Political Economy of Industrial Countries’ Agricultural Policies,” Chapter 3 of Coleman, D. and Reyner, A. (eds.) Current Issues in Agricultural Economics, MacMillan, 1993, pp. 11-31.
65. “Price and Quality Effects of VERs Revisited: A Case Study of Korean Footwear Exports,” Journal of Economic Integration, vol. 8 1993, pp. 33-37.
66. “Expanding EC Membership and Association Accords: Recent Experience and Future Prospects,” Chapter in Anderson, K. and Blackhurst, R. (eds.) Regionalism and World Trade, Harvester-Wheatsheaf, 1993, pp. 104-125.
67. “The European Communities: A Case of Successful Integration?” Chapter 7 of de Melo, J. and Panagariya, A., A New Dimension in Regional Integration, CUP, 1993, pp. 202-227.
68. “Do Exporters Gain from VERs,” (with J. de Melo), European Economic Review, vol. 37, 1993, pp. 1331-1350.
69. “The Satellite Industry - A Comment,” Economic Policy, No. 17, October 1993, pp. 427-429.
70. “Threats to the Single Market,” European Economic Perspectives, No. 1, October 1993, pp. 2-3.
71. “The Europe Agreements,” Transition, vol. 4, No. 48, October 1993, pp. 11-12.
72. “The Europe Agreements: An Assessment,” Chapter III of Patterns of Production and Trade in the New Europe, EFTA/CEPR, EFTA, Geneva, 1993, pp. 59-64.
73. “Agriculture in the Uruguay Round: The LDC Perspective,” Chapter 8 of Ingersent, K. A., Rayner, A. J., and Hine, R. C. (eds.), Agriculture in the Uruguay Round, MacMillan, 1994, pp. 157-191.
74. “Strategic Manpower Policy and International Trade,” (with D. T. Ulph), Chapter 7 of Empirical Models of Strategic Trade Policy, P. R. Krugman and M. A. M. Smith (eds.), Chicago University Press, 1994, pp. 157-194.
75. “Import Surveillance as a Strategic Trade Policy, Chapter 9 of Empirical Models of Strategic Trade Policy, P. R. Krugman and M. A. M. Smith (eds.), Chicago University Press, 1994, pp. 211-232.
76. “VERs and Expectations: Extensions and Evidence,” Economic Journal, vol. 104, 1994, pp. 113-123.

77. "The Europe Agreements: With A Little Help From Our Friends," Chapter 13 of Trade, Transfers and Development: Problems and Prospects for the Twenty-First Century, M. Murshed and K. Roffer (eds.), year ?, pp. 196-209.
78. "The EC and Protectionism: The Political Economy," European Economic Review, vol. 38, 1994, pp. 596-603.
79. "Who Should Run Trade Policy in Eastern Europe, and How?" Chapter 2 of Winters (ed.) Foundations of an Open Economy: Trade Laws and Institutions for Eastern Europe, Centre for Economic Policy Research, 1995, pp. 19-39.
80. "Trade Policy Institutions in Central and Eastern Europe: Objectives and Outcomes," Chapter 1 of Winters (ed.) Foundations of an Open Economy: Trade Laws and Institutions for Eastern Europe, Centre for Economic Policy Research, 1995, pp. 1-18.
81. "Subsidies in the Final Act of the Uruguay Round," in The New World Trading System, OECD, 1994, pp. 129-133.
82. "The Liberalisation of European Steel Trade," Chapter 7 of Faini, R. and Portes, R. (eds.) European Union Trade with Eastern Europe: Adjustment and Opportunities, Centre for Economic Policy Research, 1995, pp. 201-235.
83. "Energy Pricing for Sustainable Growth in China," (with R. Clarke), Chapter 8 of Goldin and Winters (eds.) The Economics of Sustainable Development, Cambridge University Press, 1995, pp. 200-230.
84. "Wider Markets for Trade: The Uruguay Round," Chapter 2 of Global Economic Prospects and the Developing Countries, World Bank, Washington, D. C., 1995, pp. 32-49.
85. "Liberalising European Steel Trade," European Economic Review, vol. 39, 1995, pp. 611-621.
86. "European Integration and Economic Growth," Chapter 14 of Mackintosh et al. (eds.), Economics and Changing Economies, International Thomson Business Press for Open University, 1996, pp. 457-495.
87. The Uruguay Round: Widening and Deepening the World Trading System, with W. Martin, The World Bank, 1995.
88. "Trade Performance Depends on Bold Reform," with B. Kaminski and Z.K. Wang, Transition, vol. 6, No. 9-10, pp. 17-18.
89. "Trade and Developing Countries," International Review of World Trade, 1996, pp. 45-50, (with W. Martin).
90. "Transportation Costs and Integration in the Americas", Swiss Journal of Economics and Statistics, vol. 131, 1995, pp. 465-488.

91. “Chile and NAFTA”, with D. Leipziger, in Schiff, M. and Sapelli, C. (eds.), Chile en el NAFTA, Centro Internacional Para el Descorollo Economico, Santiago, Chile, 1996, pp. 103-109.
92. “The Implications of the Uruguay Round Agreement for Developing Countries,” (with A. Lal), Chapter II of Implications of the Uruguay Round Agreements for the Asia and Pacific Region, ESCAP, Bangkok, 1995, pp. 19-46.
93. Foreign Trade in the Transition: The International Environment and Domestic Policy, with B. Kaminski and Z.K. Wang, Studies of Economies in Transition, No. 20, The World Bank, 1996.
94. “European Integration and Economic Welfare in the Rest of the World,” Economie Internationale, No. 65, 1996, pp. 123-142.
95. Comment on A.V. Deardorff, “Effects of Trade Liberalization on the Members of a Common Market: A Lumpy Country Analysis,” in M. Canzoneri, W. Ethier and V. Grilli (eds.), The New Transatlantic Economy, Cambridge University Press, pp. 167-168.
96. “Explaining Trade Reorientation in Transition Economies” with B. Kaminski and Z.K. Wang, Economic Policy, No. 23, October 1996, pp. 421-442.
97. “The Uruguay Round: A Milestone for Developing Countries,” chapter 1 of W. Martin and L. A. Winters (eds.), The Uruguay Round and the Developing Countries, pp. 1-29, 1996.
98. “The Uruguay Round: A Milestone for the Developing Countries,” chapter 1 of B. Bora and M. Pangestu, Priority Issues in Trade and Investment Liberalization: Implications for the Asia Pacific Region, Pacific Economic Cooperation Council, Singapore, 1996.
99. “Structural Reform in OECD Countries: Critical Interactions with the Rest of the World,” chapter in C. Lluch (ed.) Macroeconomic Policies and Structural Reform, OECD, Paris, pp. 317-340, 1996.
100. Comment on “Financial Reform” by P.S. Anderson and W. White, in C. Lluch (ed.) Macroeconomic Policies and Structural Reform, OECD, Paris, pp. 99-102, 1996.
101. “The Economics of ‘Catching Up’ Revisited,” in G. Biffi (ed.) Migration, Free Trade and Regional Integration in Central and Eastern Europe, OECD, Paris, 1997.
102. “Experiencias y Lecciones de la Integracion Europea,” Chapter 2 of Las Americas: Integracion Economica en Perspectiva, Inter-American Development Bank, Washington, D.C. pp. 31-58.
103. Comment on D. Brown, A. V. Deardorff, S. Djankov and R. Stern “An Economic Assessment of the Effects of the Integration of Czechoslovakia,

- Hungary and Poland into the EU”, in S. Black (ed.), Europe’s Economy Turns East, Cambridge University Press, 1997.
104. “Integration and the Rest of the World: The Irrelevance of the Kemp-Wan Theorem,” Oxford Economic Papers, vol. 49, pp. 228-234, 1997.
  105. “Policies on Imports from Economies in Transition: Two Case Studies,” Studies in Economies in Transformation, No. 22, The World Bank (with P. Ehrenhaft, B. Hindley and C. Michalopoulos).
  106. “Regionalism and the Rest of the World: Theory and Estimates of the Effects of European Integration,” Review of International Economics, Supplement to vol. 5, no. 4, pp.134-147, 1997.
  107. “What can WTO do for developing countries,” (with J.M. Finger), Chapter 14 in A. Krueger (ed.) The WTO as an International Organization, Chicago University Press, 1998, pp. 365-392; reprinted in Anderson K and Hoekman B (ed.s) The Global Trading System, vol. 3, Tauris and Co. London, 2002.
  108. “What Can European Experience Teach Developing Countries about Integration?,” The World Economy, vol. 20, pp. 889-912, 1997.
  109. “The Dynamic Benefits of a Euro-Mediterranean Agreement for Lebanon,” in Shahin W and Shehadi K (eds.) Pathways to Integration, Lebanese Centre for Policy Studies, 1997, pp. 33-54.
  110. “Regional Integration as Diplomacy,” World Bank Economic Review, vol. 12, May 1998, pp. 271-95, (with Maurice Schiff), reprinted in in H. Singer, N. Hatti and R. Tandon (eds.) Regional Trading Arrangements. vol. 22 of New World Order Series. B.R. Publishing: Delhi.
  111. “Dynamics and Politics in Regional Integration Arrangements: An Introduction,” World Bank Economic Review, vol. 12, May 1998, pp. 177-95, (with Maurice Schiff).
  112. “Anti-dumping Actions on America’s Imports from Russia”, Post-Soviet Geography and Economics, vol. XXXIX, No. 4, 1998, pp183-224 (with Marc Rubin and Andrew Bond).
  113. “Africa’s Role in Multilateral Trade Negotiations: Past and Future”, Journal of African Economies, vol. 7 Supplement 1, June 1998, pp. 1-33, (with Zhen Kun Wang).
  114. “Regionalism and the Next Round,” Chapter 4 of Schott J (ed.), Launching NewGlobal Trade Talks: An Action Agenda, Institute for International Economics, Washington, D.C., 1998, pp. 47-60.
  115. “Message to the World to Don’t Discriminate,” Canadian Business Economics, vol. 6, No.3, September 1998, pp. 14-19.

116. “Assessing Regional Integration Arrangements”, Chapter II of Burki J, Perry G and Calvo S (ed.s), Trade: Towards Open Regionalism , The World Bank, 1998, pp. 51-68.
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189. Comment on "Preference erosion: the case of Fiji sugar" by Satish Chand. In Satish Chand, ed., *Pacific Islands Regional Integration and Governance*. Asia Pacific Press, pp. 214-17, 2005.
190. 'Estimating the Poverty Impacts of a Prospective Doha Development Agenda' (with Thomas W. Hertel ) *The World Economy*, Volume 28, Issue 8, August 2005: 1057-1071.
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  200. "Is the Medical Brain Drain Beneficial? Evidence from Overseas Doctors in the UK", *Social Science & Medicine*, 65: 915-23 (with Mari Kangasniemi and Simon Commander)
  201. "Coherence and the WTO," *Oxford Review of Economic Policy* 23(2) on Trade, Development, and the WTO, Summer 2007, pp. 461-480.
  202. 'Development and Trade: Cross-departmental working', Oral Evidence to House of Commons International Development Committee, Second Report of Session 2007-8, HC 68, London: The Stationery Office Limited, pp. Ev1-7.
  203. "Trade Liberalization and Poverty Dynamics in Vietnam", *Journal of Economic Integration*, Vol.22, No.4, 2007, pp.819-851(with Y .Niimi, and P. Vasudeva Dutta)
  204. "The Temporary Movement of Workers to Provide Services (GATS Mode 4)." In *A Handbook of International Trade in Services*, ed. A. Mattoo, R.M. Stern, and G. Zanini. Oxford: Oxford University Press. 2007, Chapter 13, pp.480-541.
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## *Reviews*

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2. "Industrial Pricing and Devaluation," by P. M. Holmes, Economic Journal, vol. 89, 1979, pp. 177-178.
3. "Exchange Rate Regimes," by J. Williamson (ed.), Economic Journal, vol. 93, 1983, pp. 688-690.
4. "Concentration and Foreign Trade," by M. A. Utton and A. D. Morgan, Economic Journal, vol. 93, 1983, pp. 933-934.
5. "Trade Liberalization among Major World Trading Areas," by J. Whalley, Journal of Economic Literature, vol. 24, 1986, pp. 111-112.
6. A Review of "The Michigan Model of Production and Trade: Theory and Application," by A. V. Deardorff and R. M. Stern, The Economic Journal, vol. 97, 1987, pp. 234-235.
7. A Review of "Threats to International Financial Stability," edited by Richard Portes and Alexander K. Swoboda, and "The Stability of the International Monetary System," by William M. Scammel, both in Times Higher Education Supplement, September 1987.
8. A Review of "Theory and Practice of International Trade Linkage Models," by A. Italianer, The Economic Journal, vol. 97, pp. 780-782.
9. A Review of "Economic Integration and Growth in Europe," by A. J. Marques Mendes, Journal of Common Market Studies, vol. 25, 1988, pp. 87-88.
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11. A Review of "US Trade in a Changing World Economy," by R. M. Stern (ed.), Economica, vol. 55, 1988, pp. 288-289.
12. A Review of "The Political Economy of International Trade Policy," by R. W. Jones and A. O. Krueger, The Economic Journal, vol. 101, 1991, pp. 1003-1005.
13. A Review of "Rethinking International Trade," by P. R. Krugman, The Manchester School, vol. LIX, 1991, pp. 204-205.
14. A Review of "Quantitative Methods for Trade Barrier Analysis," by S. Laird and A. J. Yeats, The Economic Journal, vol. 101, 1991, pp. 1593-1594.

15. A Review of "Regulation Unfair Trade," by P. S. Nivola, Times Literary Supplement, 10 June 1994.
16. 'Making the case for Free Trade', A review article of T. Larsson. "The Race to the Top: The Real Story of Globalization", J. Bhagwati. "Free Trade Today" and D A Irwin. "Free Trade under Fire" in International Finance, vol. 5, no. 3, September 2002, pp. 471-484.
17. A Review of 'Going Alone:', J Bhagwati, MIT Press, *Economic Journal*, 2003.
18. A review of 'Globalization: what's new'. M Weinstein, *Journal of Economic Literature* 44(1): 158-9.

(f) **Forthcoming Work**

1. 'World Economy: North-South Trade', entry in *Princeton Encyclopedia of the World Economy*
2. 'The Giants' Advance: China and India in the World Economy' *World Commerce Review* (with Shahid Yusuf)

(g) **Main Unpublished Works (where not published in similar form):**

- "The Impact of an Improved Rail Service: Norwich to Birmingham," Report for British Rail, 1975, (Confidential).
- "Export Data 1954-75," SAM Unit Paper 78, DAE 1977.
- "On Kuska's Criticism of Keynesian Balance of Payments Theory," Growth Project Paper 468, with D. Vines.
- "Import Controls and Retaliation in a linear Model of World Trade," Growth Project Paper 475, DAE Cambridge.
- "Macro-economic Projections, U.K. 1975-85," with T. Lawson, presented to Conference on Industrial Implications of Economic Policy, Cambridge, June 1978.
- "World Trade and Inflation 1978-85," presented to Conference on Industrial Implications of Economic Policy, Cambridge, June 1978.
- "Combining National and International Econometric Models," Report for the Global and Conceptual Studies Division of UNIDO, May 1978.
- "The Composition of Developing Countries' Imports," Global Analysis and Projection Division Working Paper 1984-8, The World Bank.
- "Prosperity and Gold: A Statistical Study of the 1984 Olympics.
- "A Multi-Input Multi-Output Model of the U.K. Footwear Sector," mimeo, UCNW, 1989.

- “Redefining Government’s Role in Agriculture in the Nineties,” Discussion Paper No. 156, (with O. Knudsen, J. Nash, and others).
- “Major Trends in the European Economy,” prepared for ESRC Programme ‘Europe in the 1990s,’ 1991.
- “Controlling Greenhouse Gases: A Survey of Global Macroeconomic Studies,” Discussion Paper 91.25, University of Birmingham (with G. Boero and R. Clarke).
- “Pakistan and the Uruguay Round: Impact and Opportunities—A Quantitative Assessment,” (with Merlinda Ingco), Background Paper for Pakistan 2010 Report. South Asia Region Internal Discussion Paper, Report No. IDP - 163, The World Bank, 1996.
- “A Economic Assessment of the Uruguay Round Agreement on Agriculture,” (with W. Martin), invited paper for the 40th Annual Conference of the Australian Agricultural and Resource Economics Society, 1996.
- “Free Trade and Democracy”, mimeo, The World Bank, April, 1998
- ‘Outstanding Issues in Regionalism: ‘Other restrictive regulations’ and Effects on the Rest of the World’, paper delivered to Seventh International Seminar in International Trade, Boston, June, 1999, (with Andre Sapir).
- “How Regional Blocs Affect Excluded Countries: The Price Effects of MERCOSUR”, Centre for Economic Policy Research, Discussion Paper Series, no. 2179, and Policy Research Working Paper, No. 2157, The World Bank (with Won Chang), shortened version in the American Economic Review
- ‘Trade liberalisation and poverty’, Discussion Paper No 7, Poverty Research Unit, University of Sussex.
- ‘What’s behind Mercosur’s Common External Tariff?’, CEPR Discussion Paper, No. 2310, (with M Olarreaga and I Soloaga) (under revision for Journal of Development Economics)
- ‘European enlargement: a view from the outside’ mimeo, University of Sussex.
- ‘Trade Policies for Poverty Alleviation: What Developing Countries Might Do’, PSIO Occasional Paper, WTO Series No. 10, Program for the Study of International Organisations, Graduate Institute of International Studies, Geneva, 2002.
- ‘Trade Liberalisation and Growth: Implementation and Complementary Policies’, mimeo, for OECD Trade Directorate, given to the ESRC International Economic Study Group Conference, Gregynog, September 2001.
- ‘What can the WTO do about poverty? What should it do?’ Discussion Paper No 91, University of Sussex.
- ‘The geography of UK trade’, with Henry Overman, CEPR Discussion Paper No. 4259.
- ‘Non-Discrimination’, paper for Cordell Hull Institute, Washington, November 2004.



- ‘Does Europe Need Migrants? Replacement Migration and the Temporary Mobility of Labour’, paper for the Panel on ‘The Economics of Immigration’ at the American Economic Association Annual Meeting, January 2004, San Diego.
- ‘Is the Medical Brain Drain Beneficial? Evidence from Overseas Doctors in the UK’ (with Mari Kangasniemi and Simon Commander), April 2004. in second re-submission with *Social Science and Medicine*,
- ‘The Sequencing of Regional Trade Initiatives in Europe and East Asia’ (with Simon Evenett and Anthony Venables). Prepared for the Economic and Financial Affairs Directorate General, European Commission.
- ‘Quantifying the International Bilateral Movements of Migrants’ (with Christopher R. Parsons, Ronald Skeldon, Terrie L. Walmsley). Working Paper T13, Development Research Centre on Migration, Globalization and Poverty, University of Sussex, 2005.
- ‘Skilled Labor Mobility in Post-War Europe.’ Paper for “Skilled Migration Today: Prospects, Problems and Policies,” Council on Foreign Relations, New York, March 4-5, 2005.
- Trade and Economic Geography: The Impact of EEC Accession on the UK, CEPR Discussion Paper, No. 5574, (with Henry G. Overman)
- ‘Measuring the Impact of the Movement of Labour Using a Model of Bilateral Migration Flows’ (with Terrie L. Walmsley, S. Amer Ahmeds and Christopher R. Parsons).
- “Quantifying international migration: a database of bilateral migrant stocks” (with C. Parsons, R. Skeldon, T. Walmsley). World Bank Policy Research Working Paper 4165, March 2007.
- ‘Why Isn’t the Doha Development Agenda More Poverty Friendly?’,(with Thomas W. Hertel, Roman Keeney, and Maros Ivanic), submitted to *Review of Development Economics*

**(h) Major Academic Meetings and Conferences Organized**

1. Trade Policy and Performance, September 1981, Bristol, for International Economics Study Group (published).
2. Mini-Conference for International Economics Study Group, Bristol, April 1993.
3. Mini-Conference for Industrial Economics Study Group, Bristol, April 1982.
4. First International Seminar on International Trade, Oxford, August 1988 (published in Weltwirtschaftliches Archiv, September 1989).

5. Commodity Prices and Inflation, for Centre for Economic Policy Research, London, November 1988.
6. Primary Commodity Prices: Economic Models and Policy, for Centre for Economic Policy Research, London, March 1989 (published by Cambridge University Press, 1990).
7. International Trade, Adjustment and Development, for Centre for Economic Policy Research and Studies in Economic Policy, Venice, May 1989.
8. The Impact of 1992 on Trade and Industry, for the Centre for Economic Policy Research, Urbino, March 1990.
9. Second International Seminar on International Trade, Boston, August 1990 (The Uruguay Round).
10. Session Chairman (European Trade and Growth After 1992), Fifth European Economic Association Meeting, Lisbon, August 1990.
11. International Aspects of Agricultural and Structural Adjustment, for Centre for Economic Policy Research and OECD, Paris, April 1991.
12. Trade Flows and Trade Policy After 1992, for Centre for Economic Policy Research, Paris, January 1992.
13. Sustainable Development, for Centre for Economic Policy Research and Organization for Economic Cooperation and Development, Paris, May 1993.
14. Evaluation of the Uruguay Round, World Bank, January 1995.
15. Governance of the WTO, with B Hoekman and A Sapir, CEPR and World Bank, July 2000.
19. International Seminar on International Trade, 2002, Stockholm (Challenges to Globalisation)

**(i) Major Grants and Awards**

1. The Effects of Trade Policy: A Case-Study of Footwear, the Ford Foundation and the Department of Trade and Industry (via Centre for Economic Policy Research), £50,000, 1987-89.
2. Changing Comparative Advantage and Non-Tariff Barriers to Trade, The World Bank, \$40,000, 1987-89.
3. Completing the European Internal Market: The Consequences of “1992” for International Trade, The EC Commission, The Foreign and Commonwealth Office, The Department of Trade and Industry, Barclay’s Bank and British Telecom, via the Centre for Economic Policy Research, approximately £150,000, 1989-91. This

programme involves eleven projects from six countries, and received the largest single grant awarded under the first tranche of the EC's Stimulation Programme for Economic Science.

4. The Implications of 1992 for the Internal and External Trade Relations of the EEC, ESRC, £39,000, 1989-91, with P. A. Brenton. Part of the SPES Programme (#3 above).
5. Macroeconomic Consequences of the Greenhouse Gas Abatement: A Survey, Department of the Environment, London, (with G. Boero and R. Clarke), £18,400, October 1990-July 1991.
6. Eastern Trade and Western Trade Policy, European Bank for Reconstruction and Development, via Centre for Economic Policy Research (total budget £81,000).
7. Empirical Studies for Greenhouse Gas Abatement, (with P. A. Brenton and R. Clarke), ESRC, £58,000, 1991-92.
8. Trade Laws and Trade Institutions for Transitional Economies, ECU104,000, The EC Commission via Centre for Economic Policy Research. Coordinating and contributing to programme of seven papers.
9. Trade Liberalization and Poverty: What are the Links? (with J. Levinsohn).
10. Trade Liberalisation and Poverty, Department for International Development, London, 1999.
11. Handbook on trade liberalisation and poverty, (with N McCulloch) DfID, 1999-2000 (approx £85,000).
12. Trade Liberalisation and Poverty – Empirical Studies, (with J A Litchfield and N McCulloch), DfID, 2000-2002 (approx £170,000).
13. The Movement of Natural Persons in the GATS Negotiations, (with Z Wang and T Walmsley) Commonwealth Secretariat, (£24,500)
14. The Brain Drain (with Simon Commander, LBS), DfID via LBS (£51,500 for my time).
15. Trade and the Location of European and UK Industry (with Henry Overman, LSE) ESRC, (£30,000 approx to Sussex).
16. Business costs in small economies, Commonwealth Secretariat, £30,000, 2002-3.

**(j) Current Research Activities**

Regionalism and Development.

Trade and Poverty

The future of the WTO

Trade and the Location of European and UK Industry (ESRC)

The economics of temporary migration and the brain drain.

European enlargement and the excluded countries.

January 2005

E:/private/cv

*Winters*

*L:\personal\Cv.doc*

*07/27/2007 12:34:00 PM*