

# Marie Claire Villeval

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## CONTACT

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## *Social networks*

[Twitter: @mc\\_villeval](https://twitter.com/mc_villeval)  
<https://www.facebook.com/marieclaire.villeval/>  
<https://www.linkedin.com/in/marie-claire-villeval-58522314/>

*Citizenship:* French

## RESEARCH INTERESTS

Behavioral Economics, Experimental Economics, Labor Economics, Public Economics

## DISTINCTIONS

Chevalier de la Légion d'Honneur  
Chevalier de l'Ordre National du Mérite  
Silver Medal CNRS 2017  
Member of Academia Europaea  
Revue Economique Prize 2018  
Fellow of the European Association of Labour Economists

## EDUCATION

Habilitation (HDR), Economics, University Lyon 2, May 1998  
Ph.D. Economics, University Paris X - Nanterre, January 1983  
M.Sc. Economics, University Paris X - Nanterre, September 1979

## CURRENT POSITION

Research Professor (Directeur de Recherche de Classe Exceptionnelle 2), CNRS – GATE, University of Lyon (2012-)  
Head of GATE-Lab (2014-) <http://gatelab.gate.cnrs.fr/>

## PAST POSITIONS

Director of the GATE Research Institute (2007-2015)  
Director of Research I, CNRS – GATE, University of Lyon (2006-2012)  
Director of Research II, CNRS – GATE, University of Lyon (1998-2006)  
Research Associate, CNRS – GATE, University of Lyon (1997-1998)

Research Associate, CNRS – ECT, University of Lyon (1991-1996)  
Research Associate, CNRS – EPS, University of Nancy (1982-1990)

### **AFFILIATIONS**

GATE (Groupe d'Analyse et de Théorie Économique), CNRS – University of Lyon  
Adjunct Chair Professor, Shandong University  
IZA (Institute for the Study of Labor) Research Fellow, Bonn, Germany (2002-)  
GLO (Global Labor Organization) (2017-)  
CORTEX Laboratory of Excellence (Construction, Cognitive Function, Rehabilitation and Repair of the Cortex) (2012-)  
Chaire Sécurisation des Parcours Professionnels (Fondation du Risque), Associate member  
Department of Public Finance, University of Innsbruck, Austria, Research Associate (2015-2018)

### **RESEARCH VISITS**

University of Osaka, ISER (December 2022)  
University of California at Santa Barbara (February 2019)  
New-York University, Abu Dhabi (September 2014; January 2019)  
University of Innsbruck (April 2018)  
Central University of Finance and Economics, Beijing (October 2017)  
Distinguished Visiting Professor, Renmin University of China, Beijing (2017 - 2019)  
University of Alaska, Anchorage (March 2017)  
University of Shandong, Jinan, China (November 2015)  
Queensland University of Technology, Brisbane, Australia (November 2014; November 2017)  
University of Guelph, Canada (April 2011)  
University of Sydney, Australia (March 2011)  
Nanyang Technological University, Singapore (February 2011)  
ICES, George Mason University, Washington (February 2009)  
Snyder Fellow, University of California at Santa Barbara, U.S.A. (February 2008)  
University of Aarhus, Denmark (every year 2002-2012)  
Appalachian State University, U.S.A. (November 2006)  
University of Montreal – CIRANO, Canada (2000-2012)  
University Laval, Quebec, Canada (April 2001, October 2002, February 2006)  
University of Western Sydney, Australia (May 2003)

### **RECENT BOOKS AND CONTRIBUTIONS**

Villeval, M.C. (2023). Dishonesty: A Behavioral Perspective. Forthcoming in B. Kebede (Ed.) *Encyclopedia of Experimental Social Science*. Elgar Encyclopedias in the Social Sciences.

Jiang, S., Villeval, M.C. (2023). Dishonesty in Developing Countries - What Did We Learn From Experiments? Forthcoming in U. Dasgupta and P. Maitra (Eds.). *Handbook of Experimental Development Economics*. Edward Elgar Publishers.

Villeval, M.C. (2022). Section Editor for the section on Behavioral Labor Economics. In Klaus Zimmermann (Ed.), *Handbook of Labor, Human Resources and Population Economics*. Springer.

Villeval, M.C. (2022). The Cognitive and Motivational Effects of Performance Feedback. in T. Erikson (Ed.). *Encyclopedia of Labor Studies*. Edward Elgar Publishers.

Villeval, M.C. (2022). Group identity and social preferences by Y. Chen and S. Li. In Gary Charness and Mark Pingle (Eds.). *The Art of Experimental Economics*, New-York: Routledge, 210-219.

Villeval, M.C. (2020). Feedback policies and peer effects at work. In Klaus Zimmermann (Ed.), *Handbook of Labor, Human Resources and Population Economics*. Springer.

Villeval, M.C. (2020). Public goods, norms and cooperation. In C. Monica Capra, Rachel Croson, Mary Rigdon and Tanya Rosenblat (Eds), *Handbook of Experimental Game Theory*, Chapter 7, Cheltenham, UK and Northampton, MA, USA: Edward Elgar Publishing, 184-212.

Villeval, M.C. (2019). L'économie comportementale et expérimentale. In Denis Guthleben (Ed.). *Sciences. Bâtir de nouveaux mondes*. Paris: Editions du CNRS.

Dai, Z., Galeotti, F., Villeval, M.C. (2019). Fare-Dodging in the Lab and the Moral Cost of Dishonesty. In Bucciol, A., and Montinari, N. (Eds.) *Dishonesty in Behavioral Economics*. Elsevier.

Villeval, M.C. (2016). *L'économie comportementale du marché du travail*. Paris: Presses de Sciences Po, 110 p.

### **ARTICLES (2000-2023)**

Tergiman, C., Villeval, M.C. (2023). The Way People Lie in Markets. Forthcoming in *Management Science*.

Jiang, S., Villeval, M.C. (2023). Dishonesty as a collective-risk social dilemma. Forthcoming in *Economic Inquiry*.

Soraperra, I., van der Weele, J., Villeval, M.C., Shalvi, S. (2023). The social construction of ignorance: Experimental Evidence. *Games and Economic Behavior* 138, 197-213.

Brouwer, T., Galeotti, F., Villeval, M.C. (2023). Teaching norms in the street. *The Economic Journal* 650(133), 872–887 <https://doi.org/10.1093/ej/ueac074>

Benistant, J., Galeotti, F., Villeval, M.C. (2022). The impact of feedback and competitive payment schemes on dishonesty. *Journal of Economic Behavior & Organization* 204, 148-163.

Klockmann, V., Schenke, A., Villeval, M.C. (2022). Artificial Intelligence, Ethics, and Intergenerational Responsibility. *Journal of Economic Behavior & Organization* 203, 284-317. <https://doi.org/10.1016/j.jebo.2022.09.010>

Charroin, L., Fortin, B., Villeval, M.C. (2022). Homophily, peer effects and dishonesty. *Journal of Economic Behavior & Organization* 200, 618-637. <https://doi.org/10.1016/j.jebo.2022.06.024> hal-03712450

Galeotti, F., Maggian, V., Villeval, M.C. (2021). Fraud Deterrence Institutions Reduce Intrinsic Honesty. *The Economic Journal* 131(638), 2508-2528. <https://doi.org/10.1093/ej/ueab018>

Cooper, D., Saral, K., Villeval, M.C. (2021). Why join a team? *Management Science* 67 (11), 6980-6997. <https://doi.org/10.1287/mnsc.2020.3817>

Casoria, F., Galeotti, F., Villeval, M.C. (2021). Perceived Social Norm and Behavior Quickly Adjusted to Legal Changes During the COVID-19 Pandemic. *Journal of Economic Behavior & Organization* 190, 54-65. <https://doi.org/10.1016/j.jebo.2021.07.030>

Villeval, M.C. (2021). Introduction to the special issue on Behavioral and Experimental Economics for Policy Making. *Economic and Political Studies* 9(1), 1-3. <https://doi.org/10.1080/20954816.2020.1837553>.

- Robin, S., Strážnická, K., Villeval, M.C. (2021). Bubbles and Incentives: An Experiment on Asset Markets. *Economic and Political Studies*, Special issue on Behavioral and Experimental Economics for Policy Making 9(1), 68-89. <https://doi.org/10.1080/20954816.2020.1839158>
- Galeotti, F., Saucet, C., Villeval, M.C. (2020). Motivated memory of unethical decisions. *Proceedings of the National Academy of Sciences of the United States of America (PNAS)*, 28 September 2020, 202011291. <https://doi.org/10.1073/pnas.2011291117>
- Banerjee, R., Datta Gupta, N., Villeval, M.C. (2020). Self-confidence spillovers and motivated beliefs. *Games and Economic Behavior* 123, 127-170.
- Charness, G. Garcia, T., Offerman, T., Villeval, M.C. (2020). Do risk preference measures in the laboratory predict behavior under risk in and outside of the laboratory? *Journal of Risk and Uncertainty* 60, 99-123.
- Garcia, T., Massoni, S., Villeval, M.C. (2020). Uncertainty and moral wiggle room in donations. *European Economic Review* 124, 103412. [doi.org/10.1016/j.eurocorev.2020.103412](https://doi.org/10.1016/j.eurocorev.2020.103412).
- Houy, N., Nicolai, J.-P., Villeval, M.C. (2020). Doing Your Best When Stakes are High? Theory and Experimental Evidence. *Theory and Decision* 89 (3), 249-286 (lead article). DOI 10.1007/s11238-020-09752-6
- Polizzi di Sorrentino, E., Herrmann, B., Villeval, M.C. (2020). Dishonesty is more affected by BMI status than by short-term changes in glucose. *Scientific Reports* 10, 1-9. [www.nature.com/articles/s41598-020-68291-w](https://www.nature.com/articles/s41598-020-68291-w)
- Li, Y., Météreau, E., Obeso, I., Butera, L., Villeval, M.C., Dreher, J.C. (2020). Endogenous testosterone is associated with increased striatal response to audience effects during prosocial choices. *Psychoneuroendocrinology* 122, 104872.
- Solda, A., Villeval, M.C. (2020). Exclusion and Reintegration in a Social Dilemma. *Economic Inquiry* 58(1), 120-149.
- Di Falco, S., Magdalou, B., Masclet, D., Villeval, M.C., Willinger, M. (2020). Embezzlement: Does transparency of information matter? *Review of Behavioral Economics* 7(2), 103-143. <http://dx.doi.org/10.1561/105.00000119>
- Noussair, C., Gangadharan, L., Villeval, M.C. (2019). Introduction to the Special Issue in Honor of Professor Charles Plott. *Experimental Economics*. 22(3), 577-584.
- Saucet, C., Villeval, M.C. (2019). Motivated Memory in Dictator Games. *Games and Economic Behavior*, 117, 250-275.
- Bénistant, J., Villeval, M.C. (2019). Unethical behavior and group identity in contests. *Journal of Economic Psychology* 72, 128-155.
- Attanasi, G., Rimbaud, C., Villeval, M.C. (2019). Embezzlement and guilt aversion. *Journal of Economic Behavior & Organization* 167, 409-429.
- Qu, E., Météreau, E., Butera, L., Villeval, M.C., Dreher, J.C. (2019). Neurocomputational mechanisms at play when weighing concerns for extrinsic rewards, moral values, and social image. *PLOS Biology* 17 (6), e3000283 <https://doi.org/10.1371/journal.pbio.3000283>. <https://journals-plos-org.insb.bib.cnrs.fr/plosbiology/article?id=10.1371/journal.pbio.3000283> <http://www.insb.cnrs.fr/fr/cnrsinfo/le-role-de-limage-de-soi-dans-les-dilemmes-moraux-impliquant-largent>

- Suchon, R., Villeval, M.C. (2019). The effects of status mobility and group identity on trust. *Journal of Economic Behavior & Organization* 163, 430-463.
- Beugnot, J., Fortin, B., Lacroix, G., Villeval, M.C. (2019). Gender and Peer Effects on Performance in Social Networks. *European Economic Review* 113, 207-224.
- Garbarino, E., Slonim, R., Villeval, M.C. (2019). Loss aversion and lying. *Journal of Economic Behavior & Organization* 158, 379-393.
- Brent, D.A., Gangadharan, L., Mihut, A., Villeval, M.C. (2019). Taxation, redistribution and observability in social dilemmas. *Journal of Public Economic Theory* 21(5), 826-846.
- Villeval, M.C. (2019). Unethical behavior and moral strategies (Comportements non-éthiques et stratégies morales). *Revue Economique* 70 (6).
- Sorrapera, I., Suvorov, A., van de Ven, J., Villeval, M.C. (2019). Doing bad to look good: Negative consequences of image concerns on pro-social behavior. *Revue Economique* 70 (6), 909-931.
- Dai, Z., Galeotti, F., Villeval, M.C. (2018). Dishonesty in the lab predicts dishonesty in the field. An experiment in public transportations. *Management Science* 64 (3), 1081-1100.
- Bjedov, T., Lapointe, S., Madies, T., Villeval, M.C. (2018). Does decentralization of decisions increase the stability of large groups? *Social Choice and Welfare* 51 (4), 681-716
- Garbarino, E., Slonim, R., Villeval, M.C. A Method to Estimate Mean Lying Rates and Their Full Distribution. *Journal of the Economic Science Association* 4(2), 136-150.
- Banerjee, R., Datta Gupta, N., Villeval, M.C. (2018). The spillover effects of Affirmative Action on Competitiveness and Unethical Behavior. *European Economic Review* 101, 567-604.
- Charness, G., Villeval, M.C. (2017). Hierarchy preservation as a social norm. News and Views. *Nature Human Behavior*. <https://www.nature.com/articles/s41562-017-0137>
- Eriksson, T., Mao, L., Villeval, M.C. (2017). Saving face and group identity. *Experimental Economics* 20 (3), 622-647.
- Gangadharan, L., Nikiforakis, N., Villeval, M.C. (2017). Normative conflict and the limits of self-governance in heterogeneous populations. *European Economic Review* 100, 143-156.
- Kuhn, M.A., Kuhn, P., Villeval, M.C. (2017). Decision-Environment Effects on Intertemporal Financial Choices: How Relevant are Resource-Depletion Models? *Journal of Economic Behavior & Organization*, 137, 72-89.
- Dai, Z., Galeotti, F., Villeval, M.C. (2017). The efficiency of crackdowns. An experiment in public transportations. *Theory and Decision*, 82(2), 249-271.
- Levy-Garboua, L., Montmarquette, C., Vaksmann, J., Villeval, M.C. (2017). Voluntary Contributions to a Mutual Insurance Pool. *Journal of Public Economic Theory*, 19(1), 198-218.
- He, H., Villeval, M.C. (2017). Are group members less inequality averse than individual decision makers? *Journal of Economic Behavior & Organization*, 138, 111-124.
- Loheac, Alia, H., A., Bazart, Cécile, Bchir, M.A., Blondel, S., Bonescu, M., Bornier, A., Brouard, J., Chappe, N., Cochard, F., Flage, A., Galeotti, F., Hollandts, X., Hopfensitz, A., Jacquemet, N., Lec, F., Lefebvre, M., Leplat, M., Mantilla, C., Mateu, G., Peron, G., Petit, E., Raiber, E., Rosaz, J., Rozan, A., Tisserand, J.C., Villeval, M.C., Zylbersztejn, A., Willinger, M., Sutan, A. (2017). Mise en place d'une expérience avec le grand public : entre recherche, vulgarisation et pédagogie. *Revue Economique*, 5, 193-206.

- Villeval, M.C. (2016). Can lab experiments help design personnel policies? *IZA World of Labour*. <http://wol.iza.org/articles/can-lab-experiments-help-design-personnel-policies>.
- Maggian, V., Villeval, M.C. (2016). Social preferences and lying aversion in children. *Experimental Economics* 19(3), 663-685.
- Rosaz, J., Slonim, R., Villeval, M.C. (2016). Quitting and peer effects at work. *Labour Economics*, 39, 55-67.
- Hao, L., Houser, D., Mao, L., Villeval, M.C. (2016). Migrations, risks, and uncertainty: A field experiment in China. *Journal of Economic Behavior & Organization*, 131, 126-140.
- Bjedov, T., Madies, T., Villeval, M.C. (2016). Coordination and Conflict in a Two-Stage Game. *Economic Inquiry* 54(3), July, 1519–1540.
- Nguyen, Q., Villeval, M.C., Xu, H. (2016). Trust Under the Prospect Theory: A field experiment in Vietnam. *Economic Development and Cultural Change* 64(3), April, 545-572.
- Dickinson, D., Masclet, D., Villeval, M.C. (2015). Norm enforcement in social dilemmas: An experiment with police commissioners. *Journal of Public Economics* 126, 74-85.
- Dai, Z., Hogarth, R.M., Villeval, M.C. (2015). Ambiguity on Audits and Cooperation in a Public Goods Game. *European Economic Review* 74, 146-162.
- Irlenbusch, B., Villeval, M.C. (2015). Behavioral ethics: how psychology influenced economics and how economics might inform psychology? *Current Opinion in Psychology* 6, 87–92.
- Van de Ven, J., Villeval, M.C. (2015). Dishonesty under scrutiny. *Journal of the Economic Science Association* 1, 86-99.
- Kuhn, P., Villeval, M.C. (2015). Are women more attracted by cooperative work environments? *Economic Journal* 125(582), 115-140.
- Lefebvre, M., Pestieau, P., Riedl, A., Villeval, M.C. (2015). Tax Evasion and Social Information: An Experiment in Belgium, France and the Netherlands. *International Tax and Public Finance* 22, 401-425.
- Villeval M.C. (2014). Professional identity can increase dishonesty, *Nature, News and Views* 516 (7529) (4 December), 48-49.
- Robin, S., Rusinowska, A., Villeval, M.C. (2014). Ingratiation: Experimental Evidence. *European Economic Review*, 66, 16-38.
- Rustichini, A., Villeval, M.C. (2014). Moral hypocrisy, power and social preferences. *Journal of Economic Behavior and Organization*, 107, 10-24.
- Charness, G., Masclet, D., Villeval M.C. (2014). The dark side of competition for status. *Management Science*, 60(1), 38–55.
- Joffily, M., Masclet, D., Noussair, D., Villeval, M.C. (2014). Emotions, Sanctions, and Cooperation. *Southern Economic Review*, 80(4), 1002–1027.
- Hogarth, R.M., Villeval M.C. (2014). Ambiguous Incentives and the Persistence of Effort: Experimental Evidence. *Journal of Economic Behavior and Organization*, 100, 1-19.
- Coricelli, G., Rusconi, E., Villeval, M.C. (2014). Tax Evasion and emotions in repeated interactions: An empirical test of re-integrative shaming theory, *Journal of Economic Psychology*, 40, 49-61.
- Madies, T., Villeval, M.C., Wasmer M. (2013). Intergenerational Attitudes Towards Strategic Uncertainty and Competition: A Field Experiment in a Swiss Bank. *European Economic Review*, 61,

153-168. <https://doi.org/10.1016/j.euroecorev.2013.04.002>

Datta Gupta, N., Poulsen, A., Villeval, M.C. (2013). Gender matching and competitiveness: experimental evidence, *Economic Inquiry*, 51(1), 816–835. <https://doi.org/10.1111/j.1465-7295.2011.00378.x>

Arbak E., Villeval M.C. (2013). Voluntary Leadership: Selection and Influence. *Social Choice and Welfare*, 2013, 40(3), 635-662.

Masclet, D., Noussair, C., Villeval, M.C. (2013). Threats and punishment in public goods experiments. *Economic Inquiry*, 51(2), 1421–1441.

Lefebvre, M., Pestieau, P., Riedl, A., Villeval, M.C. (2013). Les attitudes sont-elles différentes face à la Fraude fiscale et à la fraude sociale ? *Economie et Prévision*, 202-203/1-2, 147-165.

Villeval. M.C. (2012). Ready, Steady, Compete. *Science, Commentary*, 335, 3 February, 544-545.

Rosaz, J., Villeval, M.C. (2012). Lies and Biased Evaluation: A Real-Effort Experiment. *Journal of Economic Behavior & Organization*, 84(2), 537-549.

Eriksson, T., Villeval, M.C. (2012). Respect and relational contracts. *Journal of Economic Behavior and Organization*, 81, 286– 298.

Dickinson, D., Villeval, M.C. (2012). Job allocation rules and sorting efficiency: Experimental Outcomes in a Peter Principle Environment. *Southern Economic Journal*, 78(3), 842-859.

Villeval M.C. (2012). Contribution au bien public et préférences sociales (Contribution to public goods and social preferences). Presidential address, 60<sup>th</sup> Congress of the French Economic Association (AFSE). *Revue Economique*, 63 (3), 389-420.

Villeval M.C. (2012). Avant-propos. *Revue Economique*, 63 (3), 385-388.

Cabrales, A., Charness, G., Villeval, M.C. (2011). Hidden information, bargaining power, and efficiency: an experiment. *Experimental Economics*, 14, (2), 133-159.

Charness, G., Kuhn, P., Villeval, M.C. (2011). Competition and the Ratchet Effect. *Journal of Labor Economics*, 2011, 29 (3), 513-547.

Lefebvre, M., Vieider, F., Villeval, M.C. (2011). The Ratio Bias Phenomenon: Fact or Artifact? *Theory and Decision*, 71(4), 615-641.

Plott, C., Rulliere, J.L., Villeval, M.C. (2011). Introduction to the special issue on behavioral and experimental public economics. *Journal of Public Economic Theory*, 13 (5), 631-637.

Clark, A., Masclet, D., Villeval, M.C. (2010). Effort and Comparison Income. Experimental and Survey Evidence. *Industrial and Labor Relations Review*, 63(3), 407-426.

Coricelli, G., Joffily, M., Montmarquette, C., Villeval, M.C. (2010). Cheating, emotions, and rationality: an experiment on tax evasion. *Experimental Economics*, 13, 226-247.

Koenigstein, M., Villeval, M.C. (2010). Efficiency and behavioral considerations in labor negotiations. *Journal of Economic Psychology*, 31, 599-611.

Lefebvre, M., Vieider, F., Villeval, M.C. (2010). Incentive Effects on Risk Attitude in Small Probability Prospects. *Economics Letters*, 109 (2), 115-120.

Villeval, M.C. (2010). Quand le marché ne suffit plus: biens publics et coopération conditionnelle. *Idées*, 161, 6-14.

Charness, G., Villeval, M.C. (2009). Cooperation, Competition, and Risk Attitudes: An Intergenerational Field and Laboratory Experiment, *American Economic Review*, 99:3, 956–978. Article selected in "9th year in ideas", *New York Times Magazine*, and *International Herald Tribune*

<http://www.nytimes.com/projects/magazine/ideas/2009/#business-1>

- Eriksson, T., Poulsen, A., Villeval, M.C. (2009). Feedback and Incentives: Experimental Evidence. *Labour Economics*, 16 (6), 679-688.
- Eriksson, T., Teyssier, S., Villeval, M.C. (2009). Does Self-Selection Improve the Efficiency of Tournaments? *Economic Inquiry*, 87(3),530-548.
- Masclet, D., Villeval, M.C. (2009). Punishment, Welfare and Inequality: A Public Good Experiment, *Social Choice and Welfare*, 31(3), 475-502.
- Dickinson, D., Villeval, M.C. (2008). Does Monitoring Decrease Work Effort? The Complementarity Between Agency and Crowding-Out Theories. *Games and Economic Behavior*. 63, 56-76.
- Eriksson, T., Villeval, M.C. (2008). Other-Regarding Preferences and Performance Pay. An Experiment on Incentives and Sorting. *Journal of Economic Behavior and Organization*, 68, 412-421.
- Montmarquette, C., Lévy-Garboua, L., Villeval, M.C. (2008). Responsabilité individuelle et fiscalité. *Economie et Prévision*, 82, 19-31.
- Fortin, B., Lacroix G., Villeval M.C. (2007). Tax Evasion and Social Interactions. *Journal of Public Economics*, 91, 2089–2112.
- Villeval, M.C. (2007). Experimental Economics: Contributions, Recent Developments, and New Challenges. *French Politics*, Palgrave.
- Clark, A., Masclet, D., Villeval, M.C. (2006). Effort, revenu et rang. Une étude expérimentale. *Revue Economique*, 57(3), 635-644.
- Villeval M.C. (2006). Note on Human Capital over the Life Cycle, *Economic Record*, 82(2).
- Villeval, M.C. (2005). Nouvelles conditions de travail : satisfaction ou résignation ? *Revue Economique*, 2, 237-244.
- Montmarquette, C., Rullière, J.L., Villeval, M.C., Zeiliger, R. (2004). Redesigning Teams and Incentives in a Merger: An Experiment with Managers and Students, *Management Science*, 50(10), 1379-89.
- Keser, C., Rullière, J.L., Villeval M.C. (2004). The Paradox of Union Membership: A Public Good Approach, *Economie et Prévision*, 164-165 (3-4), 81-92 (in French).
- Tournadre, F., Villeval, M.C. (2004). Learning from Strikes, *Labour Economics*, 11, 243-264.
- Malgrange, P., Rullière, J.L., Villeval M.C. (2004). Personnel Economics: Strengths and Weaknesses of Incentives, *Economie et Prévision*, 164-165 (3-4), 1-15 (in French).
- Masclet, D., Noussair, C., Tucker, S., Villeval, M.C. (2003). Monetary and Non-Monetary Punishment in the Voluntary Contributions Mechanism, *American Economic Review*, 93 (1), 366-380.
- Meidinger, C., Rullière, J.L., Villeval M.C. (2003). Does Team-Based Compensation Give Rise to Problems when Agents Vary in their Ability?, *Experimental Economics* 6, 253-272.
- Rullière, J.L., Villeval, M.C. (2003). Personnel Economics: Theoretical Perspectives and Empirical Evidence, *International Journal of Manpower* 24 (7).
- Tournadre, F., Villeval, M.C. (2002). Surenchères salariales et conflictualité: une approche expérimentale, *Revue d'Economie Politique*, 112 (1), 157-171.
- Crifo-Tillet, P., Villeval, M.C. (2001). New Organizational Forms, Learning and Incentive-Based Inequality, *International Journal of Manpower*, 22 (1/2), 83-97. Highly commended award winner, Emerald Literati awards for excellence 2002.
- Meidinger, C., Rullière, J.L., Villeval, M.C. (2000). Fairness and Free-Riding in Principal –



Multi-Agent Relationships: Experimental Evidence, *Rivista Internazionale di Scienze Sociali*, 153, Oct.-Dec., 409-434.

Bouabdallah, K., Villeval, M.C. (2000). Is there an innovation wage-premium?, *Actualité Economique*, vol.76, n°2, June, 225-236 (in French).

## UNPUBLISHED WORKING PAPERS

Schenke, A., Klockmann, V., Villeval, M.C. (2021). Artificial Intelligence, Ethics, and Diffused Pivotality. GATE Working Paper 2021-11; <http://ssrn.com/abstract=3848485> R&R at *Management Science*.

Attanasi, G., Rimbaud, C., Villeval, M.C. (2020). Guilt Aversion in (New) Games: Does Partners' Vulnerability Matter? GREDEG Working Paper 2020-15, Université Côte d'Azur. R&R at *Games and Economic Behavior*.

Charness, G., Le Bihan, Y., Villeval, M.C. (2022). Mindfulness training, Stress and Cognitive Performance. R&R at JEBO.

Jiang, S., Villeval, M.C. (2022). Dishonesty as a collective-risk social dilemma. R&R at *Economic Inquiry*.

Kingsuwankul, S., Villeval, M.C. (2021). Do Individuals Take More Risk with Unethically Earned Money? Working paper GATE 2021-09.

Butera, L., Grossman, P., Houser, D., List, J.A., Villeval, M.C. (2020). An Economic Approach to Alleviate the Crises of Confidence in Science: Uncertainty and cooperation in the Public Goods Game. NBER Working Paper 26801; GATE Working Paper 2020-11; <http://www.nber.org/papers/w26801> R&R at the *Journal of the European Economic Association*.

Meidinger, C., Villeval, M.C. (2003). Leadership in Teams: Signaling or Reciprocating? GATE WP 02-16 and MSE WP 2003, University of Paris I.

## SERVICES TO THE PROFESSION

### ○ *Scientific organizations*

President of the Economic Science Association (ESA) (2021-2023); President-Elect (2019-2021); Vice-President Europe (2012-2016); member of the Executive Committee (2010-2016)

President of the French Economic Association (AFSE) (2010-2011) and member of the executive committee (2002-2012)

Founding President of the French Association of Experimental Economics (ASFEE) (association founded in 2008), Honorary President

Member of the Executive Committee of the European Association of Labour Economists (EALE) (1993-2001; 2017-2019); Treasurer of EALE (1998-2001); Chair of the EALE Nomination Committee (2001-2011)

Member of the Advisory Board of the University of Lyon and the Foundation for the University of Lyon (Comité d'Orientation Stratégique) (2018-2022)

Member of the Steering committee and the Scientific committee of the CORTEX Laboratory of Excellence (Construction, Cognitive Function, Rehabilitation and Repair of the Cortex) (CORTEX 1: 2012-2019; CORTEX-2: 2019-2024).

Vice-President of the Scientific Committee of the “Journées de l’Economie” JECO (2007-)  
Member of the Scientific Committee of Groupe des Écoles Nationales d’Économie et Statistique (GENES) (2017-)  
Member of the Advisory Board of the Institute for Behavioral Economics, Copenhagen (2020-)  
Member of the Scientific Advisory Board of the GLO Virtual Young Scholars Program (2018-)  
Member of the Executive Committee of the Association for the Development of Research in Economics and Statistics (ADRES) (2010-2015)  
Director of the GATE Research Institute (2007-2015). Member of its Executive Committee (1997-2015). Head of the research group “Micro-economics of Labor and Employment” (1997-2006).

○ *Research programs and conference programs*

Reviewer for the French Agency for Research (ANR), the French Ministry of Defense (DGRIS), the European Science Foundation, the European Research Council, the National Science Foundation (U.S.A.), the Sloan Foundation, the Israel Science Foundation, the US-Israel Binational Science Foundation (BSF), the British Academy, the FNRS (Belgium), the FNR (Luxemburg), the Austrian Science Fund (Austria), the Danish Agency for Science, the Czech Science Foundation Fonds de Recherche du Québec (FRQ), the Netherlands Organization for Scientific Research NWO (The Netherlands), the Swiss National Foundation, the Royal Society Te Apārangi (New-Zealand), the Philip Leverhume Prize, the PSL Excellence Program.

Member of the ESF College of Expert Reviewers

Member of the International Cooperation Program PICS France-China (CNRS) (2010-2013) and of the CHINEQ International Associated Laboratory (CNRS, Beijing Normal University) (2014-2017)

Scientific Committee Travail-Emploi-Redistribution at the Commissariat Général du Plan (1994-2003)

Organizer of the 2023 Economic Science Association World meetings

Co-organizer of the Behavioral and Experimental Economics (BEE) workshop Lyon-Toulouse School of Economics (2010-2017)

Chair of the Program Committee of the 5<sup>th</sup> Congress of the French Experimental Economics Association (ASFEE), Lyon, 2013 and 2020

Chair of the Program Committee of the 63<sup>rd</sup> Congress of the French Economic Association (AFSE), Lyon, 2014; and member of the program committee of AFSE Conferences (2002-2015, 2018)

Program Committees of the Conferences organized by: European Association of Labour Economists (2012-), Asian and Australasian Society of Labour Economics (AASLE), INFER (2018), Journées Louis-André Gérard-Varet (2012, 2015-), ASFEE (2009-), ADRES Doctoriales (2012-2014, 2021), French Network on Experimental Economics (2002-2008), Joint conference of the Society for the Advancement of Behavioral Economics and International Association for Research in Economics and Psychology (2006)

Jury of the Diligentia Prize (2017)

Jury for the best PhD thesis award in economics given by the Association Française de Science Economique (2002-2012)

Jury for the best paper awarded to a young economist (Malinvaud Prize) by the French Economic Association (AFSE) (2014-2015)

Jury for the best paper awarded by the French Association of Experimental Economics (ASFEE) (2016-2020)

○ *Scientific Advisory Boards and Evaluation committees*

Advisory Board of the Max Planck Institute in Economics, Jena (2008-2013) and Munich, Germany (2017-2022)

Appointment Commission of the Max Planck Institute for Research on Collective Goods, Bonn (2020-2021)

Scientific Board of the Thurgau Institute of Economics at the University of Konstanz (2013-2021)

Scientific Advisory Board of the department of economics at the University of Gothenburg (2019)

National Committee of the National Center for Scientific Research (CNRS) and its Bureau (2000-2004; 2008-2012)

Evaluation committee of the department of economics at the University of Innsbruck (2014)

Group of Advisers at the French Ministry of Education and Research, Economics (2004-2011)

Reviewer for A&M Texas University, Aarhus Business School, the Universities of Amsterdam, Carnegie Mellon, Claremont, Cologne, East Anglia, Florida State, Goteborg, Koc Istanbul, Innsbruck, Lausanne, Melbourne, Michigan, Nanyang Technology University Singapore, New-York University Abu Dhabi, Santa Barbara, Tilburg, Trento, UT Dallas, University of Southern California, Vienna

President of the jury of the International MBA program, Executive EMBA program and Programme Général de Management, EM Lyon Business School (2009-2016)

Appointment Committees at the Universities of Lyon 2 (2000-), Aix-Marseille (2012, 2014), Montpellier 1 (2004-2008, 2011, 2016), Rennes (2009), St Etienne (2009, 2011), Université de Lausanne (2018) and at the University of Aarhus, Denmark (2007)

Doctoral Program Committee in Economics and Management University of Lyon (2005-2007; 2012-2015) and at University of Aix-Marseille (2012-2015)

Department Council of Mathematics, University Lyon 1 (2009-2015)

○ *Ethics committees*

GATE, Lyon (2018-). Chair

IAST, Toulouse (2015-2021). Member

○ *Advising*

Member of the French Group of Experts on Minimum Wage (2017-2021, 2021-2024)

## **EDITORIAL ACTIVITY**

Department Editor at *Management Science* (Behavioral Economics and Decision Analysis) (2022-)

Advisory Editor of *Experimental Economics* (2021-)

Honorary Editor, *Journal of Economic Behavior & Organization* (2022-)

*Co-Editor*

*Experimental Economics* (2017-2021)

*Journal of Economic Behavior and Organization* (2014-2016)

*Associate Editor and Board member*

*Journal of the Economic Science Association* (2014-)

*Journal of Neuroscience, Psychology, and Economics* (2014-)

*Economic and Political Studies* (2021-)  
*Review Of Behavioral Economics* (2013-)  
*Management Science* (2016-2017)  
*Experimental Economics* (2012-2016)  
*Journal of Economic Psychology* (2015-2016)  
*Journal of Public Economic Theory* (2009-2016)  
*Australian Journal of Labour Economics* (2011-2017)  
*Sciences Sociales et Santé* (1997-1999)

*Guest associate editor*

*Economic and Political Studies*, Special issue on Behavioral and Experimental Economics for Policy Making (2020)  
*Revue d'Economie Politique*, Papers and Proceedings of the 63rd Conference of the French Economic Association (2014), with F. Bourguignon  
*Revue Economique*, Papers and Proceedings of the 60th Conference of the French Economic Association (2012); special Issue on the Economics of Ethical Behavior (2019) (in French)  
*Management Science*, special issue on Behavioral Economics and Finance (2010)  
*Journal of Public Economic Theory*, special issue on Behavioral Public Economics (2011)  
*Economie et Prévision*, special issue on the Economics of Human Resources (2004) (in French)  
*International Journal of Manpower*, special issue on Personnel Economics (2003)

*Reviewer*

*American Economic Review*, *Annals of Economics and Statistics*, *Berkeley Journals*, *China Economic Review*, *Cognition*, *Contemporary Economic Policy*, *Eastern Economic Review*, *Econometrica*, *Economic Inquiry*, *Economic Journal*, *Economic Theory*, *Economie et Prévision*, *Economics of Education Review*, *Economics Letters*, *European Economic Review*, *Experimental Economics*, *Frontiers*, *Games*, *Games and Economic Behavior*, *Industrial and Corporate Change*, *International Journal of Industrial Organization*, *International Tax Journal*, *Journal of Economic Behavior & Organization*, *Journal of Economic and Management Strategy*, *Journal of Economic Psychology*, *Journal of Economic Surveys*, *Journal of the European Economic Association*, *Journal of Institutional and Theoretical Economics*, *Journal of Law, Economics and Organization*, *Journal of Neuroscience, Psychology, and Economics*, *Journal of Public Economics*, *Journal of Public Economic Theory*, *Labour Economics*, *Louvain Economic Review*, *Management Research News*, *Management Science*, *Managerial and Decision Economics*, *National Tax Journal*, *Nature*, *Nature Communications*, *Nature Human Behavior*, *Organization Science*, *PLOS One*, *PNAS*, *Psychological Science*, *Quarterly Journal of Economics*, *Review of Economic Studies*, *Revue Economique*, *Scandinavian Journal of Economics*, *Science*, *Scientific Reports*, *Social Choice and Welfare*, *Southern Economic Review*, *Theory and Decision*.

**CONFERENCES (2000 – 2023)**

2022: North-American ESA meeting, Santa Barbara (November); *European Economic Science Association meeting*, Bologna (September); *ASFEE Conference*, Lyon (June); World Meeting of the *Economic Science Association*, MIT Boston (June)

2021: 2<sup>nd</sup> Global Online Around-the-Clock Conference of the *Economic Science Association* (July)

2020: 1<sup>st</sup> Global Online Around-the-Clock Conference of the *Economic Science Association* (September)

2019: *European Association of Labour Economists*, Upsala (September); Asia-Pacific meeting of the *Economic Science Association*, New-York University Abu Dhabi (January); *Association Française d'Economie Expérimentale (ASFEE) Conference*, Toulouse (June)

2018: *European Association of Labour Economists*, Lyon (September); World meeting of the *Economic Science Association*, Berlin (June), *Journées de Méthodologie Statistique*, INSEE, Paris (June); *Association Française d'Economie Expérimentale (ASFEE) Conference*, Nice (June).

2017: *European Association of Labour Economists*, St Gallen (September).

2016: European Meeting of the *Economic Science Association*, Bergen (September), World Meeting of the *Economic Science Association*, Jerusalem (July).

2015: *Society for Philanthropy Initiative*, Chicago (September), European Meeting of the *Economic Science Association*, Heidelberg, (September), World Meeting of the *Economic Science Association*, Sydney (July), *European Association of Labour Economists and Society of Labor Economics*, Montreal (June), *Association Française de Science Economique*, Rennes (June); *Association Française d'Economie Expérimentale*, Paris (June).

2014: European Meeting of the *Economic Science Association*, Prague, September; Congress of the *European Association of Social Psychology (EASP)*, Amsterdam (July); *Association Française de Science Economique*, Lyon (June); *Association Française d'Economie Expérimentale*, Besançon (June).

2013: *European Association of Labour Economists*, Turin (September); *Economic Science Association*, World Meeting, Zurich (July); *Association Française d'Economie Expérimentale*, Lyon (June).

2012: *Economic Science Association*, European Meeting, Cologne (September), *European Association of Labour Economists*, Bonn (September); *Association Française de Science Economique*, Paris (July); *Economic Science Association*, World Meeting, New-York (June); *Association Française d'Economie Expérimentale*, Montpellier (May); *Society of Labor Economics*, Chicago (May).

2011: *European Association of Labour Economists*, invited session on *Experimental labour economics*, Cyprus (September); Congrès de l'*Association Française de Science Economique*, Paris (September); *Economic Science Association*, World Meeting, Chicago (July); *Association Française d'Economie Expérimentale*, Fort de France (May); *Journées de l'AFSE*, Besançon (Mai); *Society of Labor Economics*, Vancouver (May).

2010: *European Association of Labour Economists and Society of Labor Economics*, London (June), *Economic Science Association*, World Meeting, Copenhagen (July); *Association Française de Science Economique*, Paris (September); *Association Française d'Economie Expérimentale*, Grenoble (September).

2009: *European Association of Labour Economists*, Tallin (September); *Association Française de Science Economique*, Paris (September); *Economic Science Association*, World Meeting, Washington D.C. (June); *Journées de Micro-économie Appliquée*, Dijon (June); Workshop of the *Association of Public Economic Theory*, Lyon (June)

2008: *European Association of Labour Economists*, Amsterdam (September); *Economic Science Association*, European Meeting, Lyon (September); *Association Française de Science Economique*, Paris (September); *Economic Science Association*, World Meeting, Pasadena (June); Workshop on Tournaments, Contests and Relative Performance Evaluation, Raleigh (February).

2007: *Society for Psychophysiological Research*, Savannah (October); *European Association of*

*Labour Economists*, Oslo (September); *Congrès de l'Association Française de Sciences Economiques (AFSE)*, Paris (September); *Economic Science Association*, World Meeting, Rome (June); *Journées de Micro-économie Appliquée*, Fribourg (May); *French Economic Association conference (AFSE)*, Lyon (May); *3<sup>rd</sup> International Meeting on Experimental and Behavioral Economics*, Malaga (March).

2006: *European Association of Labour Economists*, Prague (September); *Economic Science Association*, European Meeting, Nottingham (September); *Congrès de l'Association Française de Sciences Economiques (AFSE)*, Paris (September); *APET Conference*, Hanoi (July); *World Congress IAREP-SABE*, Paris (July); *Economic Science Association*, World Meeting, Atlanta (June); *Journées de Micro-économie Appliquée*, Nantes (June); *2<sup>nd</sup> International Meeting on Experimental and Behavioral Economics*, Valencia (May); *Canadian Economic Association*, 40th Annual Meeting, Montreal (May).

2005: *Southern Economic Association*, Washington (November); *Economic Science Association, North-American Meeting*, Tucson (October); *Association Française de Science Economique*, Paris (September); *Economic Science Association, World Meeting*, Montreal (June); *European Society for Population Economics*, Paris (June); *Society of Labor Economics – European Association of Labour Economists*, San Francisco (May); *Journées d'Economie Expérimentale*, Rennes (June); *Journées de Micro-Economie Appliquée*, Hammamet (May).

2004: *Economic Science Association, North-American Meeting* (Tucson); *European Association of Labour Economists Conference*, Lisbon (September); *Association Française de Science Economique*, Paris (September); *Public Economic Theory*, Beijing (August); *Economic Science Association*, Amsterdam (June); *Société Canadienne de Sciences Economiques*, Quebec (May); *Society of Labor Economists*, San Antonio (April); *American Economic Association*, San Diego (January).

2003: *European Association of Labour Economists Conference*, Sevilla (September); *Association Française de Science Economique*, Paris (September); *Society for the Advancement of Behavioral Economics*, Lake Tahoe (July); *Economic Science Association Conference*, Pittsburgh (June); *Journées de Micro-Economie Appliquée*, Montpellier (June); *ESRC Conference on Pay, Incentives and Performance*, Bristol (April).

2002: *Economic Science Association*, Strasbourg (September); *European Association of Labour Economists*, Paris (September); *Public Economic Theory*, Paris (July); *Economic Science Association*, Boston (June); *Journées de Micro-économie Appliquée*, Rennes (June); *French Conference on Experimental Economics*, Paris (May); *Association Française de Science Economique*, Lyon (May).

2001: *European Association of Labour Economists*, Jyväskylä (September); *European Economic Association*, Lausanne (August); *Society for the Advancement of Economic Theory*, Ischia (July); *Economic Science Association*, Barcelona (June); *Journées de Micro-économie Appliquée*, Nancy (June); *Journées d'Economie Expérimentale*, Strasbourg (May).

2000: *Economic Science Association*, Regional Meeting, Amsterdam, (October); *European Economic Association*, Bolzano (September); *1<sup>st</sup> World Conference Society of Labor Science Association conference*, New-York (June); *17<sup>èmes</sup> Journées de Micro-économie Appliquée*, Québec (June).

## **INVITED PRESENTATIONS (2000 – 2023)**

2023: 7th Solomon Lew Conference on Behavioral Economics, Tel-Aviv (June); University of Lund (May); Workshop on Behavioral and Experimental Economics for Innovative Policy-Making,

Montreal (April); Credence Goods and Expert Markets Webinar (March); Applied Ethic and Morality Research Group, Prague (March); CREED, Amsterdam (February); briq Institute, Bonn (January)

2022: Keynote lecture ABEP conference, Tokyo; ISER, University of Osaka (December); Workshop Writing for impact, Santa Barbara (November); *EBES-GLO conference*, Berlin (October); Presidential address at the European meeting of the ESA, Bologna (September); Tianjin University, Ma Yinchu School of Economics (July); VERA Experimental and Behavioral Workshop, University Ca' Foscari of Venice (June); Panel Mentoring session, World ESA meeting, MIT Boston (June); Conférence de la Société Canadienne de Science Economique, Montreal (May); University of Helsinki (April); Universidad Loyola Andalucia, Seville (April); University Ca' Foscari of Venice (March); SFB Webinar, University of Innsbruck (March); Virtual East Asia Experimental and Behavioral Economics Seminar (VEAEBES), University of Osaka (March); University of Regensburg (February); Conseil National des politiques de Lutte contre la pauvreté et l'Exclusion sociale (CNLE), Paris (February); LEGO, Université de Bretagne (January)

2021: NOBEC Talks, University of Pennsylvania (December); Journées de l'Economie, Lyon (November); Philosophy and Economie of Emotions, AMSE (September); WZB, Berlin (June); University of Munich (May); University of Trento (April); Shandong University, Jinan (March); CREST, Ecole Polytechnique, Paris (March); Adam Smith Business School, University of Glasgow (March); University of Michigan SBEE, Ann Harbor (February); Beta, Nancy (January); Grandes Conférences du Beta, Keynote, Nancy (January).

2020: Erasmus Institute, Rotterdam (December); Purdue University webinar (December); LUISS, Roma (November); LEMNA, Nantes (November); Journées de l'Economie, Lyon (November); Indepth Virtual workshop (October); SABE Annual Conference, Higher School of Economics, Moscow, Herbert Simon Honorary Lecture (July); Middlebury College Webinar (July); University of Kent, Global Labor Organization seminar (July); ANR Jobsustain Virtual workshop (July); University of Brisbane Webinar (June). University of Düsseldorf webinar (April); University of Bilbao (January); University of East Anglia, Norwich (January); Max Planck Institute, Bonn (January).

2019: University of Grenoble (December); Conférence des Confluences, CNRS, Lyon (December); University of Auckland (November); 14th annual Australia New Zealand Workshop in Experimental Economics (ANZWEE), Melbourne, keynote (November); University of Melbourne (November); Journées de l'Economie, Lyon (November); University of Brno, keynote (October); University of Prague (October); University of Göteborg (October); European meeting of the Economic Science Association, Dijon, keynote (September); Workshop on New Directions of Research on Identity and Governance, Monash University Prato (June); European Workshop on Behavioral and Experimental Economics (EWEBE), Lyon (June); 18<sup>th</sup> Louis-André Gérard-Varet Conference, Aix-en-Provence, keynote (June); 2nd Reading Experimental and Behavioural Economics Workshop (REBEW), University of Reading, keynote (May); University of Bath (May); LISER, Luxembourg (April); Université Paris Dauphine (April); University of Vienna (March); Vienna Behavioral Economics Network (VBEN) (March); University of California at Santa Barbara (February); Workshop on Ethics and Emotions, Paris, keynote (February); WESSI Conference, New-York University Abu Dhabi (January); Indepth workshop, Ecully (January); Jeudis du CNRS, Marseille (January).

2018: University of Göttingen (December); Workshop in Behavioral Economics, Dijon (November); North-American meeting of the Economic Science Association, Antigua, keynote (October); 3rd Workshop on Psychological Game Theory: Modeling Emotions with Economic Theory, Soletto, keynote, (July); Area Bay Workshop in Behavioral Economics, Hong-Kong (June); European Workshop on Experimental and Behavioral Economics (EWEBE), University of Tilburg (May);

University of Innsbruck (April); University of Maastricht (March); University of Aarhus (March); Winter School on PPE, Aussois (March); University of Birmingham (February); Institut Paul Bocuse, Lyon (February); Université Paris 1, Séminaire Eco-Psycho, Paris (February); Ministère de la Transition Ecologique, Paris (January).

2017: Monash University (November); Queensland University of Technology, Brisbane (November); Journées de l'Economie, Lyon (November); Peking University (October); Tsinghua University (October); Zhejiang University, Hangzhou (October); Zhejiang University of Finance and Economics, Hangzhou (October); Workshop on Behavioral and Experimental Economics, Beijing Normal University, keynote (November); CEDEX, University of Nottingham (October); 2nd GATE-Lab CORTEX Workshop, Lyon (October); University of Amsterdam (September); WISG conference on security, Paris (September); 68<sup>o</sup> North Conference on Behavioral Economics in Lofoten islands (August); University of Tel-Aviv (July); University of Innsbruck (June); Invited session Journées Louis-André Gérard-Varet, Aix-en-Provence (June); 10th M-BEES Conference, Maastricht (June); University of Geneva (May); Experimental Public Choice Workshop, Lille (May); University of Trier (May); Psychology and Economics workshop, Universities of Cologne, Konstanz and Friedrichshafen, Friedrichshafen (April); Séminaire Epistémologie des sciences cognitives, ENS de Lyon (April); Renmin University of China (March, October); Central University of Finance and Economics (March, October); Beijing Normal University (March); Jiao Tong University, Xi'an (March); Rady School of Business, San Diego (March); University of Anchorage (February); Middlesex University, London (January); UNEDIC (January).

2016: University of Vienna (December); Penn State University (December); University of Amsterdam (November); Journées de l'Economie, Lyon (October); University of Turku (September); University of Marseille (September); Warwick Economics Summer School, Warwick (July); EWEBE Workshop (European Workshop on Experimental and Behavioral Economics) University of Cologne (June); University of Maastricht (May); Nuffield College, University of Oxford (May); Augustin Cournot Doctoral Days, Strasbourg (April); Colloque Genèse des Radicalisations, CNRS, Paris (April); COPE conference, Aachen, keynote (March); Workshop on Behavioral Public Economics, Mannheim (March); CREDEG, University of Nice (March); Workshop in Behavioral Economics, University of California at Santa Barbara (February); BETA, University of Strasbourg, keynote (January); European University Institute, Florence (January).

2015: University of Fribourg (December); University of Lausanne (December); University of Bergen (November); University of East Anglia (November); University of Shandong (November); Workshop on Social norms and moral norms, Lyon (October); Journées de l'Economie, Lyon (October); European Commission, TAXUD and HOME, Brussels (October); Workshop on Entrepreneurship, Florida State University, Tampa (October); Zurich Workshop in Economics, Lucerne, keynote (September); ESA World Meeting round table, Sydney (July); University of Bologna (May); Hebrew University of Jerusalem (May); University of Chicago (April); ICES George Mason University, Washington D.C. (April); IMEBESS conference, Toulouse School of Economics, keynote (April); CIRPEE, Université Laval, Québec (March); Doctoriales de l'ADRES, CES, University Paris I, keynote (February); BETA, University of Lorraine, Nancy (January); University of Jena (January); University of Cologne (January).

2014: University of Zurich (December); Monash University (December); Queensland University of Technology (December); University of Aarhus (November); HEIDI-CORTEX Workshop (October); New-York University, Abu Dhabi (September); Les Rendez-Vous du Savoir, Lyon (June); University of Innsbruck (May); ENS de Cachan (May); Fudan University, Shanghai, Workshop Beijing Normal University – GATE (April); Séminaire Roy, Paris School of Economics (March); University of Copenhagen (March); February); University of Rennes (January); University of Essex (January);



CAGE Conference on Individual Characteristics and Economic Decisions University of Warwick (January).

2013: University of Xiamen, keynote (December); University of Hamburg (November); University of Paris I (October); European Communities, Fiscalis workshop, Brussels (September); Dijon Business School (July); University of Edimburgh (June); University of Padova (May); University of Florence, keynote (May); University of Rotterdam (April); Nanyang Technology University, Singapore (March); University of Francfort, EWEBE workshop (March); Florida State University, Tallahassee (February); Texas A&M University, College Station (February); South Methodist University, Dallas (February); University of Texas at Dallas (February); CORTEX Seminar, Lyon (January).

2012: University of Cergy (November); Journées de l'Economie, Lyon (November); University of Amsterdam, CREED (October); Musée des Confluences, Lyon, keynote (October); CORTEX Behavioral Economics Workshop, Lyon (September); Symposium on Identity and Incentives in Organizations, Toulouse School of Economics (June); Workshop Empirical Methods in Public Finance, Max Planck Institute for Tax Law and Public Finance, Munich (May); Workshop on conflicts, University of Rennes (May); Second Symposium on Biology of Decision-Making, Paris (May); 3rd Workshop Beijing Normal University – GATE, Beijing (April); Université de Besançon (April); Koc University, Istanbul (April); University of East Anglia (March); Interdisciplinary Workshop in Behavioral and Decision Science, Nanyang University, Singapore (March); Séminaire Fourgeaud, Paris (February); University of Munich (January); WZB, Berlin (January); University of Francfort (January).

2011: Workshop on Field experiments, Montpellier (November); University of Munich, EWEBE workshop (November); University of Bremen (November); Journées de l'Economie, Lyon (November); University of Innsbruck (October); Presidential address Conference French economic Association (September); University of Konstanz (June); University of Guelph (April); EMIR workshop on Incentives, Lyon (March); University of Sydney (March); Monash University, Melbourne (March); Nanyang University, Singapore (March); University of Rennes, CREM (February); GREQAM, University of Méditerranée (January).

2010: Paris School of Economics (December); Journées de l'Economie, Lyon (November); MINT workshop on network theory, Paris (November); University of Tilburg (October); University of Nijmegen (October); Aarhus School of Business (September); University of Heidelberg (July); University of Bern (June); workshop on Incentives and learning within organizations (INAPOR), Nice (June); workshop Advances in experimental economics by CIRPEE, Paris (May); 1<sup>st</sup> Workshop on labor economics, Beijing Normal University – GATE, Beijing (May); University of Pittsburgh (April); workshop L'expérimentation en économie: orientations et développements récents, Université des Antilles, Fort-de France (March); MINT workshop on network theory, Lyon (February); BETA, University of Strasbourg (January)

2009: 4th EWEBE Workshop, Universitat Autònoma, Barcelona (December); Workshop on Personnel Economics, Aarhus School of Business (December); University of Warwick (November); Entretiens de l'AFSE, Journées de l'Economie, Lyon (November); 1<sup>st</sup> BEE workshop TSE-GATE, Toulouse (October); University of Innsbruck (October); ASFEE Workshop on neuroeconomics, Grenoble (October); Congrès de l'Association Française de Sciences Économiques (AFSE), Paris (September); Beijing Normal University, Beijing (May); George Mason University, Washington D.C. (February); GREMAQ, University of Toulouse (February); University of Nancy (January);

2008: (December); Universidade Federal do Rio de Janeiro (July); NBER Summer Institute Empirical Personnel Economics Workshop, Cambridge (July); Behavioral and Experimental Economics Symposium, University of Maastricht (June); University of Nice (June); University of

Liege (May); University of Aarhus (April); ANR Workshop on motivation, University of Paris 1 (February); University of California at Santa Barbara (February).

2007: University of Tilburg (December); 2<sup>nd</sup> EWEBE Workshop, University of Lyon (December); University of Rennes (October); University of Copenhagen (September); University of Aarhus, CCP (September); Workshop on The Economics of the Workplace, University of Rotterdam (June); ANR workshop on Risk Attitude. Emotions and tax evasion, University of Montpellier (May); INSEE, Paris (May); University of Nottingham (April); Aarhus School of Business (April); IZA, University of Bonn (April); Conference on the Experimental Methods in Social Sciences (AFSP-GAEL, CERAPS, CEVIPOF, PSE, Ecole Polytechnique), Paris (January); University of Rennes (January).

2006: Workshop on Coordination in Imperfect Markets, Supelec, Gif sur Yvette (December); 1st EWEBE Workshop, University of Valencia (December); Econ Club, Boone, U.S.A. (November); Appalachian State University, Boone, U.S.A. (November); Workshop on the Analysis of Firms and Employees: Quantitative and Qualitative Approaches (CAFE), IAB, Nuremberg (September); IAREP-SABE World Meeting, Final Round Table (July); Centre d'Etudes de l'Emploi, Paris (June); International Workshop On Behavioural Game Theory and Experiments, University of Naples, Capoue, (May);. University of East Anglia, Norwich (March); University of London, Royal Holloway (March); Université de Rennes, CREM (March); Université Laval, Québec (February); Workshop on Incentives and Communication, University of California at Santa Barbara (February); Université de Paris I (January).

2005: University of Fribourg, Switzerland (December); Workshop on Gender and the Labor Market, University of Stanford (November); NBER Summer meeting, Cambridge (July); Workshop on Utility and Inequality, PSE, Paris (June); Experimental Public Economics Workshop, Andrew Young School of Policy Studies, Georgia State University, Atlanta (May); Tinbergen Institute, University of Amsterdam (May); Ringberg Workshop, Max Plank Institut, Tegernsee (February).

2004: University of Erfurt (December); Interdisciplinary Workshop on cross-cultural studies, University of Montpellier (November); Aarhus School of Business (October); Association Française de Sciences Economiques, Round Table on the future of the economic profession, Paris (September); GREQAM, University of Aix-Marseille (April).

2003: Ecole de Management, Lyon (June); University of Western Sydney, Campbelltown, Australia (June); University of Western Sydney, Paramatta (May); Workshop on Leadership and Social Interactions, Lyon (March); University of Dijon (March); ATOM, University of Paris 1 (March).

2002: CLS, Aarhus Business School (December); ENS Ulm – Midis d'Economie et Philosophie, Paris (December);

2001: CIRANO, University of Montréal (November); CREST – LEI, Paris (May); CIRANO, University of Montréal (February).

2000: Arn Ryde Symposium, University of Lund, Sweden (November); LEA – GREQAM – CORE, Aix en Provence (June); Workshop on "Nouvelles Formes d'Organisation du Travail, CEPREMAP, Paris (May); Workshop on « Changement technologique, Innovation et espace", INRA, Dijon (March); ERUDITE, University Paris XII (March, 2000); CIRANO, University of Montréal (February); CREFA, University Laval of Québec (February).

## **ORGANIZATION OF CONFERENCES**

World Meeting of the *Economic Science Association* (ESA), Lyon, 26-29 June 2023.

Workshop on Experimental Economics for Innovative Policy Making, Montreal, 19-21 April 2023.

Gate- University of Shandong Virtual Workshop, 29 September 2022.

Gate – Goteborg - MPI Bonn Virtual Workshop, 19 May 2021.

INDEPTH Workshop (Scientific Breakthrough Program, University of Lyon), Lyon, 6 October 2020.

2020 and 2021 ESA Global Online Around-the-Clock Conference, 10-12 September 2020 and 8-10 July 2021.

11<sup>th</sup> Conference of the *French Association of Experimental Economics* (ASFEE), Lyon, 1-3 July 2020. Cancelled (COVID).

7<sup>th</sup> *International Meeting on Experimental and Behavioral Social Sciences* (IMEBESS), Lyon, 14-15 May 2020. Cancelled (COVID).

*European Workshop in Experimental and Behavioral Economics* (EWEBE), Lyon, 16-17 June 2019.

Workshop Emotions and Ethics: Insights from Behavioral Economics, Paris School of Economics, Paris, 1 February 2019.

Kickoff meeting of INDEPTH (Scientific Breakthrough Program, University of Lyon), Lyon, 29 January 2019.

29<sup>th</sup> Conference of the *European Association of Labour Economists*, Lyon, 7-10 September 2018.

2<sup>nd</sup> CORTEX-FELIS Workshop on Social Norms and Moral Norms, Ecully, 23-24 October 2017.

*Journées de l'Economie*, Lyon, November (*JECO*) – Organization of sessions on “Corruption: comment en sortir?”, 2019 ; “L’intelligence artificielle : quelles conséquences pour le travail?”, 2018; “The behavioral dimensions of job search”, 2017; “Nudges”, 2016; “All cheaters?”, 2015; “The origins of gender differences on the labor market”, 2014; “The carrot or the stick: which police do we want?” and “Why do we donate to charities?”, 2012.

4<sup>th</sup> *Behavioral and Experimental Economics BEE Lyon-Toulouse workshop*, Lyon, 7-8 Dec. 2015.

CORTEX-FELIS Workshop on Social Norms and Moral Norms, Ecully, 16-17 October 2015.

Participation to the design and conduct of the Grande Expérience Participative during the *Nuit Européenne des Chercheurs*, Lyon, 25 September 2015.

Member of the program committee of the conferences of the European Association of Labour Economists (2012- ).

Member of the program committee of the conferences of the French Economic Association (2002-2015, 2018).

Member of the program committee of the conferences of the *French Association of Experimental Economics* (ASFEE) (2008-).

Member of the program committee of the conference Louis-André Gérard-Varet (2014- ).

2<sup>nd</sup> CORTEX workshop on Behavioral Economics, Ecully, October 2014.

63<sup>rd</sup> Congress of the *French Economic Association* (AFSE), Lyon, 16-18 June 2014.

4<sup>th</sup> Conference of the *French Association of Experimental Economics* (ASFEE), Lyon, 20-21 June 2013.

Member of the program committee of the conference of the Association for Public Economic Theory, Lisbon, 4-7 July 2013.

Member of the program committee of the CORTEX International conference, Lyon, 3-5 June 2013.

Member of the program committee of the Doctoriales ADRES (2013-2014).

3<sup>rd</sup> *BEE Workshop GATE-TSE*, “Behavioral and Experimental Economics”, Toulouse, 28-29 November 2012 (Co-organization with Toulouse School of Economics).

1<sup>st</sup> *CORTEX workshop on Behavioral Economics*, Lyon, 8 October 2012.

3<sup>rd</sup> *workshop Beijing Normal University - GATE*, Beijing, 19-20 April 2012 (co-organization).

*Journées de l'Economie (JECO)* - Organization of a session on “Behavioral economics and happiness” and a round table on “the employment of PhDs in economists”, Lyon, 10 November 2011.

60<sup>th</sup> *Congress of the Association Française de Science Economique*, Paris, 8-9 September 2011.

2<sup>nd</sup> *workshop Beijing Normal University - GATE*, Lyon, 7-8 June 2011 (co-organization).

2<sup>nd</sup> *BEE Workshop GATE-TSE*, “Behavioral and Experimental Economics”, Lyon, 9-10 May 2011 (Co-organization with Toulouse School of Economics).

*EMIR final workshop « Experiments on Incentives, Motivation and Rationality »* – ANR, Lyon, 28-29 March 2011.

*Journées de l'Economie* - Organization of a round table on “*Emotions and economic decisions*”, Lyon (November 2010).

UTA (Université tous âges) - Organization of a series of conferences on “*How do economists think?*” Lyon (October 2010 – May 2011).

1<sup>st</sup> *workshop Beijing Normal University - GATE*, Beijing, May 2010 (co-organization)

*MINT workshop on network theory (ANR)*, Lyon, February 2010 (co-organization).

*Entretiens de l'Association Française de Science Economique (AFSE)* “Rémunération des dirigeants et performance des entreprises”, Lyon, November 2009.

1<sup>st</sup> *BEE Workshop GATE-TSE*, “Behavioral and Experimental Economics”, Toulouse, October 2009 (Co-organization with Toulouse School of Economics).

Workshop of the *French Association of Experimental Economics (ASFEE)* on “How can Neurosciences inform Economics?” Grenoble, October 2009 (co-organization).

Workshop of the *Association for Public Economic Theory (APET)* on “Public Economics: Theoretical and Experimental Approaches,” Lyon, June 2008.

Exhibition on Experimental Economics, *Journées de l'Economie*, Lyon, November 2008.

European Meeting of the *Economic Science Association*, Lyon, September 25-28, 2008.

2<sup>nd</sup> *European Workshop on Experimental and Behavioral Economics (EWEBE2)*, Lyon, December 7-8, 2007

Conference of the *Association Française de Science Economique (AFSE)* and Experimental Economic Network on Behavioral Economics and Experiment, Lyon, May 23-25, 2007.

Workshop on Utility and Inequality, PSE Jourdan Paris, with A. Clark and C. Senik, June 10-11, 2005.

Meeting of the HR-FIDEXE application for a European Integrated Project (Human Resources-Field Data and EXPERiments), Lyon, October 10-11, 2003.

Workshop on “Leadership and Social Interactions”, Lyon, March 28-29, 2003.

Conference of the *French Economic Association (AFSE)* on Personnel Economics, Lyon, May

16-17, 2002.

Summer School on Experimental Methods in Economics EME 2000, Lyon, July 3-7, 2000, and EME 2001, Lyon, 15-20 June, 2001.

7<sup>th</sup> Conference of the *European Association of Labour Economists*, Lyon, September 1995.

## **RESEARCH GRANTS (2000 – 2023)**

CIST (University of Chicago). The impact of violence on children' social preferences. (2022-2023). Member.

PRIME CNRS (INSB, INSHS). Etude des processus neuro-économiques de l'évitement alimentaire et de l'anxiété sociale dans l'Anorexie Mentale. Co-PI.

The impact of violence on children' social preferences. Incoming Mobility grant CNRS (SMI, INSHS). (2021-2022). PI.

Institut rhônalpin des systèmes complexes (IXXI). Towards a neuroeconomics account of Willful Ignorance. (2021-2022). Co-PI.

CORTEX-2 Laboratory of Excellence (Construction, Cognitive Function, Rehabilitation and Repair of the Cortex), Initiatives d'Excellence - Agence Nationale de la Recherche. The Ethics of Information Transmission. (2020-2024). Co-PI.

IFREE foundation (USA). Advice and its Impact on Social Learning in Developing Countries. (2020-2021). Co-PI.

Agence Nationale de la Recherche (ANR COVID). DISTANCING (Social distancing and pro-sociality in times of acute sanitary crisis). (2020-2021). PI.

Neural mechanisms underlying the propagation of fake news in adolescents". Financement Processus et techniques d'apprentissages du CNRS. (2020-2021). Co-PI

The role of time and risk preferences in job search. Experimental and survey evidence. Chaire Sécurisation des Parcours Professionnels. (2020-2021) and UNEDIC. PI

INDEPTH (Institutional Design and Economic Preferences: Theory and Experiments), IDEX Lyon (2018-2020). PI

Agence Nationale de la Recherche (ANR). JobSustain (Job Quality and Work Sustainability). (2019-2021). Partner

PhP Van Gogh. Unethical work placement: leading others into temptation (2017-2018). Co-PI

European Commission. Generation of data on human economic decision making in economic laboratory experiments in different parts of Europe. (2015-2019). PI

British Academy. Political inclusion A behavioural analysis of de-radicalisation (2016-2017).

CNRS Terrorisme. Political inclusion A behavioural analysis of de-radicalisation (2016). PI

MAELYSE-PALSE. Behavioral determinants of entrepreneurship (2015-2016). PI

ANR-Appel Générique – FELIS (Fraud and Economic Lies: Information and Strategies), Agence Nationale de la Recherche (2014-2018). PI

Keolis. The determinants of fraud in public transportations (2014-2015). PI

Society of Philanthropy Initiative - Habit Formation and Incentives for Recurrent Donations to Charity: A Field Experiment with Online Giving Communities in France and United States. (2014-2015). PI

CORTEX Laboratory of Excellence (Construction, Cognitive Function, Rehabilitation and Repair of the Cortex), Initiatives d'Excellence - Agence Nationale de la Recherche (2012-2020).

INCLUDE – International Network studying Caste in Labor markets, Underachievement and Development. Aarhus School of Business (Denmark) (2013-2017). Partner

ANR - HEIDI (How Emotions Influence Decision-making: an Interdisciplinary perspective (behavioral economics and neuroscience), Agence Nationale de la Recherche (2012-2014). PI

PEPS CNRS (2010). Trust, preferences and development: Field experiment and household data in Vietnam. PI

ANR - MINT (Models of Influence and Network Theory), Agence Nationale de la Recherche (2009-2012). Coordination of the Lyon group.

ANR - EMIR (Experiments on Motivation, Incentives and Rationality), Agence Nationale de la Recherche (2007-2011). PI

Rhône-Alpes Regional Council, CIBLE (2006-2008 and 2000-2003). PI

Ministry of Social Affairs and Employment – DREES- MiRe (2006-2008 and 2004-2005). PI

Ministry of Research - FNS - ACI International (2004-2006). PI

Coordinator of an application to an Integrated Project in the 6th European Framework Program: Human Resources – Field Data and EXPERiments (HR- FIDEXPE). Ministry of Research - FNS (2003).

Ministry of Employment – DARES (2002 and 2000-2001) PI

Commissariat Général du Plan (2001-2002). PI

ANVIE and ACI “Travail” at the Ministry of Research (2000-2003). PI

CNRS - APN (2000-2002). PI

### **PhD SUPERVISION (2000-2023)**

Ludwig Segalen (2022-). Behavioral and neural determinants of anorexia. Co-supervision with L. Tremblay (ISC)

Jona Krutaj (2019-). Essays on the dynamics of social norms and leadership.

Stefanie Baumgartner (2018-). Essays in behavioral public economics (Double certificate with the University of Fribourg). Co-supervision with T. Madies.

Maxime Le Bihan (2017-). Essays on the behavioral economics of job search. Researcher, UNEDIC.

Vincent Guigon (Defense: 2 December 2022). The neuroeconomics of information transmission. Co-supervision with J.C. Dreher (ISC). Post-doc University of Lyon.

Sorravich Kinsuwankul (Defense: 7 September 2022). Essays on the behavioral economics of dishonesty. Post-doc Free University of Amsterdam.

Claire Rimbaud (Defense: 2 July 2021). Three essays on guilt aversion: Theory and Experiments. Assistant Professor, University Paris Dauphine, PSL.

Alice Solda (Defense: 7 February 2020). Overconfidence as an interpersonal strategy. Co-supervision with L. Page and C. Ke, Queensland University of Technology (double certificate). Defense: January 2020. Post-doc University of Ghent.

Charlotte Saucet (Defense: 10 December 2019). Motivated beliefs and selected memory. Assistant Professor, University Paris I.

Thomas Garcia (Defense: 1 July 2019). A behavioral approach of decision-making under risk and uncertainty. Co-supervision with S. Massoni, Queensland University of Technology (double certificate). Researcher, Banque de France.

Julien Bénistant (Defense: 21 May 2019). Three essays in behavioral ethics on honesty and fairness. Assistant Professor, University of Lille.

Rémi Suchon (Defense: 15 December 2018). The role of discriminated individuals in the economics of discrimination. Assistant Professor, Université Catholique de Lille.

Liza Charroin (Defense: 15 January 2018). Social networks and homophily. Assistant Professor, University Paris 1.

Jennifer Margier (Defense: 15 December 2017). Mesure des préférences des consommateurs de soins pour les soins à l'hôpital, à domicile ou en structures de proximité : développement d'un outil d'information et d'aide à la décision intégrant une évaluation contingente. CHU Grenoble.

Marine Genton (Defense: 15 September 2017). Individual perception of the link between health risks and the quality of the environment. Post-Doc University of Lyon.

Zhixin Dai (Defense: 3 March 2016) – Three essays on audit policies. Associate Professor, Renmin University, Beijing. Laureate of the Prize of China Scholarship Council.

Tjasa Bjedov (Defense: 29 May 2015, University of Fribourg) (double certificate) – Fiscal competition and political determinants of public expenditures. Assistant Professor, Université à Distance, Bern.

Lei Mao (Defense: 18 April 2014) - Three essays on risk attitudes and social image. Assistant Professor, Central University of Finance, Beijing.

Luigi Butera (Defense: 1 July 2013) – Three Essays on the Economics of Image Motivation. Assistant Professor, University of Copenhagen.

Malgorzata Wasmer (Defense: 2011, University of Fribourg) (double certificate) – Ageing, Productivity, and Earnings: Econometric and Behavioral Evidence – Employed at the Ministry of Social Affairs, Berne, Switzerland.

Julie Rosaz (Defense: 2010) – Evaluation and biased information - Assistant Professor, BSB.

Sabrina Teyssier (Defense: 2008) – Compensation schemes, self-selection and social preferences- A theoretical and experimental approach – INRA Research fellow, Grenoble.

Clément Kouadio Kouakou (Defense: 2006) – Unemployment of urban young workers and employment policies in Ivory Coast – Professor, University of Cocody, Abidjan.

Yohan Pelosse (Defense: 2005) – Dynamic tournaments and strategic games.

Sandra Cavaco (Defense: 2003) – Individual transitions of dismissed employees on the labor market- An econometric analysis of an employment policy – Assistant Professor, University Paris II.

David Masclet (Defense: 2002) – Peer pressure and incentives: theoretical foundations and experimental evidence – Professor, University of Rennes.

Mathieu Bunel (Defense: 2002) – A microeconomic evaluation of the French experience of working time reduction – Assistant Professor, LEDI, Université de Bourgogne.

Fabienne Tournadre (Defense: 2000) – On the economic rationale of strikes – Assistant professor, University of Strasbourg.