



LUDWIG-  
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VOLKSWIRTSCHAFTLICHE FAKULTÄT  
SEMINAR FÜR BEVÖLKERUNGSÖKONOMIK



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## Curriculum Vitae

**Uwe Sunde**

September 2015

### Personal Information

Date/Place of Birth      May 29, 1973 / Garmisch-Partenkirchen  
Nationality                German

### Current Positions

Since 2012                Professor of Economics (W3), University of Munich (LMU)  
2014-2015                Senior Researcher in Residence, Center for Advanced Studies, LMU  
Munich

### Affiliations

Institute for the Study of Labor (IZA), Bonn, Research Fellow  
Center for Economic Policy Research (CEPR), Research Affiliate  
DIW German Institute for Economic Research; Research Professor  
CESifo, Research Fellow  
Verein für Socialpolitik  
METEOR, Maastricht, Extramural Fellow

### Education and Previous Positions

2008-2012                Professor (Macroeconomics), University of St.Gallen,  
Director of the Swiss Institute for Empirical Economic Research  
(SEW-HSG)  
2008                        Habilitation (*venia legendi*), University of Bonn  
2003-2008                Research Associate, IZA, Bonn, and Postdoctoral Researcher, Bonn  
Graduate School of Economics  
2003                        Ph.D. in Economics (*summa cum laude*), Bonn (EDP)  
2001-2003                University of Bonn, European Doctoral Program  
1999-2000                Universitat Pompeu Fabra, Barcelona, European Doctoral Program  
1998-1999                University of Bonn, European Doctoral Program  
1998                        Diploma (Diplom-Volkswirt) in Economics, University of Munich  
1993-1998                University of Munich and University of Warwick  
(Erasmus Exchange 1995/96)  
Undergraduate Studies, Economics

### Professional Activities

2015-                      Member of the Survey Committee (vice chair), German Socio-  
Economic Panel (SOEP)  
2015-2016                Member of the Extended Board of the Verein für Socialpolitik,  
Organizer of the Scientific Program of the Annual Conference 2016

2012-2010-	Editor, <i>Journal of the Economics of Aging</i> Member of the Executive Board of the <i>European Association of Labour Economists (EALE)</i>
2011-2007-	Member of the Council for Macroeconomics, Verein für Socialpolitik Member of the Council for Population Economics, Verein für Socialpolitik
2014/2015	Guest Editor of the Conference Volume of <i>Vienna Yearbook of Population Research</i>
2011-2013	Associate Editor, <i>Journal of Economic Behavior and Organization</i>
2009-2015	Vertrauensdozent, Studienstiftung des deutschen Volkes
2009-2012	Editor, <i>Applied Economics Quarterly</i>
2008-2012	Member of the Program Committee, Master's Programs in Economics, University of St.Gallen
2008/2009	Guest Editor of the Special Issue (Conference Volume) of <i>Labour Economics</i> 16(6), 2009.
2004-2007	Coordinator IZA Guest and Visitors Program
2004-2007	Coordinator IZA Research Seminar

### Refereeing

American Economic Journal: Macroeconomics, American Economic Review, Applied Economics Quarterly, B.E. Journals, Canadian Journal of Economics, Demographic Research, Demography, Econometrica, Economic Inquiry, Economic Journal, Economic Theory, Economics Bulletin, European Economic Review, Games and Economic Behavior, German Economic Review, Health Economics, International Economic Review, Journal of Applied Econometrics, Journal of Economic Growth, Journal of Economics, Journal of Economic Theory, Journal of the European Economic Association, Journal of Health Economics, Journal of Labor Economics, Journal of Money, Credit and Banking, Journal of Political Economy, Journal of Population Economics, Journal of Public Economics, Journal of Public Economic Theory, Journal of the Economics of Aging, Labour, Labour Economics, Macroeconomic Dynamics, Manchester School Mathematical Population Studies, Quarterly Journal of Economics, Research in Labor Economics, Review of Economics and Statistics, Review of Economic Dynamics, Review of Economic Studies, Scandinavian Journal of Economics,

Referee for German Science Foundation (DFG), Leibniz Gemeinschaft, Swiss National Fund for Research (SNF), National Science Foundation (NSF), Social Sciences and Humanities Research Council of Canada (SSHRC), Agence Nationale de Recherche France (ANR), European Research Council (ERC)

Member of Program Committee for the European Economic Association Meetings 2008, 2009, 2010, 2011

Member of Program Committee for the Econometric Society European Meetings 2004

Member of Program Committee for Spring Meeting of Young Economists 2005

Member of Program Committee the Annual Meeting of the European Association of Labor Economists 2011, 2012, 2013, 2014, 2015

Member of Program Committee the Annual Meeting of the European Society of Population Economics 2012, 2013, 2014

Member of Program Committee for Annual Meeting of the German Economic Association (Verein für Socialpolitik) 2007, 2008, 2009, 2010, 2011, 2013, 2014

## Awards

Gossen-Preis, Verein für Socialpolitik 2015  
Senior Researcher in Residence, CAS<sup>LMU</sup> for the academic year 2014/15  
Best Paper Award 2014 for "Life Expectancy, Schooling, and Lifetime Labor Supply: Theory and Evidence Revisited" (joint with Matteo Cervellati) for category "Health Economics", Fondazione Farmafactoring-AIES 2014  
"Alumni-Preis für junge Volkswirte", Prize for best Diploma in Economics 1998

## Research

**Fields of Interest** Long-Term Development and Growth, Political Economy, Labor Economics, Population Economics, Behavioral Economics

### Refereed Publications (in reverse chronological order)

- "Risk Attitudes Across the Life Course" (joint with Thomas Dohmen, Armin Falk, Bart Golsteyn and David Huffman), *Economic Journal*, forthcoming.
- "Critical Junctures and Economic Development: Evidence from the Adoption of Constitutions Among American Indian Nations" (joint with Randall Akee and Miriam Jorgensen), *Journal of Comparative Economics*, forthcoming.
- "Democratizing for Peace? The Effect of Democratization on Civil Conflicts" (joint with Matteo Cervellati), *Oxford Economic Papers*, forthcoming.
- "The Economic and Demographic Transition, Mortality, and Comparative Development" (joint with Matteo Cervellati), *American Economic Journal: Macroeconomics*, 7(3), 189-225, 2015.
- "Human Capital and Growth: Specification Matters" (joint with Thomas Vischer), *Economica*, 82(326), 368-390, 2015.
- "Incentives and Selection in Promotion Contests: Is It Possible to Kill Two Birds With One Stone?" (joint with Rudi Stracke, Wolfgang Höchtel, and Rudolf Kerschbamer), *Managerial and Decision Economics*, 36(5), 275-285, 2015.
- "The Effect of Life Expectancy on Education and Population Dynamics" (joint with Matteo Cervellati), *Empirical Economics*, 48(4), 1445-1478, 2015.
- "Income, Inequality, and the Stability of Democracy: Another Look at the Lipset Hypothesis" (joint with Florian Jung), *European Journal of Political Economy*, 35, 52-74, 2014.
- "Optimal Prizes in Dynamic Elimination Contests: Theory and Experimental Evidence" (joint with Rudi Stracke, Wolfgang Höchtel, and Rudolf Kerschbamer), *Journal of Economic Behavior and Organization* 102, 43-58, 2014.
- "Civil Conflict, Democratization, and Growth: Violent Democratization as Critical Juncture" (joint with Matteo Cervellati), *Scandinavian Journal of Economics*, 116(2), 482-505, 2014.
- "Violence During Democratization and the Quality of Democratic Institutions", (joint with Matteo Cervellati and Piergiuseppe Fortunato), *European Economic Review*, 66, 226-247, 2014.
- "Income and Democracy: Comment" (joint with Matteo Cervellati, Florian Jung, and Thomas Vischer), *American Economic Review*, 104(2), 707-719, 2014.

- "Life Expectancy, Schooling, and Lifetime Labor Supply: Theory and Evidence Revisited" (joint with Matteo Cervellati), *Econometrica* 81(5), 2055-2086, 2013.
- "Health and Economic Development: Evidence from the Introduction of Public Health Care" (joint with Anthony Strittmatter), *Journal of Population Economics*, 26(4), 1549-1584, 2013.
- "Validating an Ultra-Short Survey Measure of Patience" (joint with Thomas Vischer, Thomas Dohmen, Armin Falk, David Huffman, Jürgen Schupp and Gert G. Wagner), *Economics Letters*, 120, 142-145, 2013.
- "Consensual and Conflictual Democratization" (joint with Matteo Cervellati and Piergiuseppe Fortunato), *B.E. Journal of Theoretical Economics*, 12(1) (Contributions), Article 33, 2012.
- "The Distribution of Infectious Diseases and Extrinsic Mortality Across Countries" (joint with Matteo Cervellati and Simona Valmori), *Mathematical Population Studies* 19(2), 73-93, 2012.
- "The Intergenerational Transmission of Risk and Trust Attitudes" (joint with Thomas Dohmen, Armin Falk, and David Huffman), *Review of Economic Studies* 79(2), 645-677, 2012.
- "Central Bank Independence and Stock Market Returns in Emerging Economies" (joint with Thomas Förch), *Economics Letters*, 115, 77-80, 2012.
- "Optimal Seedings in Elimination Tournaments" (joint with Christian Groh, Benny Moldovanu und Aner Sela), *Economic Theory*, 49(1), 59-80, 2012.
- "Disease and Development: The Role of Life Expectancy Reconsidered" (joint with Matteo Cervellati), *Economics Letters* 113, 269-272, 2011.
- "Individual Risk Attitudes: Measurement, Determinants and Behavioral Consequences" (joint with Thomas Dohmen, Armin Falk, David Huffman, Jürgen Schupp and Gerd Wagner), *Journal of the European Economic Association* 9(3), 522-550, 2011.
- "Life Expectancy and Economic Growth: The Role of the Demographic Transition" (joint with Matteo Cervellati), *Journal of Economic Growth*, 16(2), 99-133, 2011.
- "Relative versus Absolute Income, Joy of Winning, and Gender: Brain Imaging Evidence" (joint with Thomas Dohmen, Armin Falk, Klaus Fliessbach, and Bernd Weber), *Journal of Public Economics* 95, 3-4, 279-285, 2011.
- "Are Risk Aversion and Impatience Related to Cognitive Ability?", (joint with Thomas Dohmen, Armin Falk, and David Huffman), *American Economic Review*, 100(3), 1238-1260, 2010.
- "Direct Evidence on Risk Attitudes and Migration" (joint with David Jaeger, Holger Bonin, Thomas Dohmen, Armin Falk, and David Huffman), *Review of Economics and Statistics*, 92(3), 684-689, 2010.
- "Collecting Genetic Samples in Population Wide (Panel) Surveys: Feasibility, Nonresponse, and Selectivity" (joint with Matthias Schonlau, Martin Reuter, Jürgen Schupp, Christian Montag, Bernd Weber, Thomas Dohmen, Nico A. Siegel, Gert G. Wagner and Armin Falk), *Survey Research Methods*, 4(2), 121-126, 2010.
- "Biased Probability Judgment: Representative Evidence for Pervasiveness and Economic Consequences" (joint with Thomas Dohmen, Armin Falk, David Huffman, and Felix Marklein), *Journal of Economic Behavior and Organization* 72, 903-915, 2009.
- "Heterogeneity and Performance in Tournaments: A Test for Incentive Effects using Professional Tennis Data", *Applied Economics*, 41(25), 3199-3208, 2009.

- "Gender Differentials in Skill Use and Skill Formation in the Aftermath of Vocational Training" (joint with René Fahr), *Applied Economics Letters*, 16(9), 885-889, 2009.
- "Did the Hartz Reforms Speed Up Job the Matching Process? A Macroeconomic Evaluation Using Empirical Matching Functions" (joint with René Fahr), *German Economic Review*, 10(3), 284-316, 2009.
- "Homo Reciprocans: Survey Evidence on Behavioral Outcomes" (joint with Thomas Dohmen, Armin Falk, and David Huffman), *Economic Journal*, 119(535), 562-612, 2009.
- "Hobbes to Rousseau: Inequality, Institutions and Development" (joint with Matteo Cervellati and Piergiuseppe Fortunato), *Economic Journal*, 118(531), 1354-1384, 2008.
- "Are All Democracies Equally Good? The Role of Interactions Between Political Environment and Inequality for Rule of Law" (joint with Matteo Cervellati and Piergiuseppe Fortunato), *Economics Letters* 99(3), 552-556, 2008.
- "Representative Trust and Reciprocity: Prevalence and Determinants" (joint with Thomas Dohmen, Armin Falk and David Huffman), *Economic Inquiry*, 46(1), 84-90, 2008.
- "Human Capital Accumulation, Education, and Earnings Inequality", *Applied Economics Quarterly*, 54(1), 7-26, 2008.
- "Real and Nominal Wage Rigidities and the Rate of Inflation: Evidence from West-German Micro-Data" (joint with Holger Bonin, Lorenz Goette, and Thomas Bauer), *Economic Journal*, 117, F508-F529, 2007.
- "Wage Rigidity: Measurement, Causes and Consequences" (joint with Lorenz Goette and Thomas Bauer), *Economic Journal*, 117, F499-F507, 2007.
- "Social Comparison Affects Reward-related Brain Activity in the Human Ventral Striatum" (joint with Klaus Fließbach, Bernd Weber, Peter Trautner, Thomas Dohmen, Christian E. Elger and Armin Falk), *Science*, 318, 1305-1308, 2007.
- "Cross-Sectional Earnings Risk and Occupational Sorting: The Role of Risk Attitudes" (joint with Holger Bonin, Thomas Dohmen, Armin Falk, and David Huffman), *Labour Economics*, 14(6), 926-937, 2007.
- "Empirical Matching Functions: Searchers, Vacancies and (Un-)Biased Elasticities", *Economica*, 74 (295), 537-560, 2007.
- "Spatial Mobility and Competition for Jobs: Some Theory and Evidence for Western Germany" (joint with René Fahr), *Regional Science and Urban Economics*, 36, 803-825, 2006.
- "Wirtschaftliche Entwicklung und Demokratie: Ist Demokratie ein Wohlstandsmotor oder ein Wohlstandsprodukt?" ("Economic Development and Democracy: Is Democracy an Engine of Economic Development, or a Product of Economic Development?"), *Perspektiven der Wirtschaftspolitik*, 7(4), 471-499, 2006.
- "Regional Dependencies in Job Creation: An Efficiency Analysis for Western Germany" (joint with René Fahr), *Applied Economics* 38 (10), 1193-1206, 2006.
- "A Dynamic Theory of Endogenous Political Institutions" (joint with Matteo Cervellati and Piergiuseppe Fortunato), in: *Institutions, Development, and Economic Growth* (ed. by Theo Eicher and Cecilia Garcia-Peñalosa), MIT Press, Cambridge MA, ch. 8, 215-248, 2006.
- "Human Capital Formation, Life Expectancy, and the Process of Development" (joint with Matteo Cervellati), *American Economic Review* 95(5), 1653-1672, 2005.

"Job and Vacancy Competition in Empirical Matching Functions" (joint with René Fahr), *Labour Economics* 12(6), 773-780, 2005.

"Occupational Job Creation: Patterns and Implications" (joint with René Fahr), *Oxford Economic Papers* 56(3), 407-436, 2004.

### **Non-refereed Publications and Publications to a Wider Audience**

„Elemente des langfristigen Planungsprozesses: Eine konzeptionelle Übersicht“, in: Georg Kamp (ed.) *Langfristiges Planen: Zur Bedeutung kognitiver und sozialer Ressourcen für nachhaltiges Handeln*, Springer, Berlin, forthcoming.

"Roots and Fruits of Democracy: Natural Resources, Income Distribution and Social Violence" (joint with Matteo Cervellati and Piergiuseppe Fortunato), in: *World Economic Review*, 4, 27-42, 2015.

"Comment on Kochar "Intergenerational co-residence and schooling", in: *Journal of the Economics of Aging*, 4, 24-25, 2014.

"Humankapital als zentraler Wirtschaftsfaktor", in: *Wirtschaftspolitische Blätter*, 59. Jahrgang, 1/2012, 93-105, 2012.

"Planung, Selbstkontrolle und Ungeduld", in: *Spektrum der Wissenschaft*, 1/2012, 28-33, 2012.

"Beyond Balanced Growth: The Effect of Human Capital on Economic Growth Reconsidered", (joint with Thomas Vischer), in: E. Friedrich, G. Mennillo and T. Schlenzig (eds.), *Balanced Growth: Finding Strategies for Sustainable Development*, Springer, 2012.

"Demokratie und wirtschaftliche Ungleichheit", (joint with Florian Jung), *Ökonomenstimme*, 5 August 2011.

"Demokratie ist keine Einbahnstrasse", *HSG Blatt* 2-2011, 4 April 2011.

"Violence, Democratization and Civil Liberties: The Arab Awakening in Light of the Experiences of the 'Third Wave' of Democratization", (joint with Matteo Cervellati and Piergiuseppe Fortunato), *VOX EU*, 26 March 2011.

"Trügerische Hoffnung auf Demokratie", *St.Galler Tagblatt* 5. February 2011.

"The Intergenerational Transmission of Attitudes", (joint with Thomas Dohmen, Armin Falk, and David Huffman), *Journal of Institutional Economics, CESifo DICE Report*, 1/2009, 8-12, 2009.

„Kontrolliert und Repräsentativ: Beispiele zur Komplementarität von Labor- und Felddaten“, (joint with Thomas Dohmen and Armin Falk), *Perspektiven der Wirtschaftspolitik*, 10, 54-74, 2009.

"Social Planning with Partial Knowledge of Social Interactions: Comment on Charles Manski", *Journal of Institutional and Theoretical Economics*, 165, 164-169, 2009.

"The Intergenerational Transmission of Risk and Trust Attitudes", (joint with Thomas Dohmen, Armin Falk, and David Huffman), *VOX EU*, July 2008.

„Was heißt ‚nachhaltige Lohnentwicklung‘?“, *Personalwirtschaft*, 32(11), 2005.

„Die wahren Kosten der Frühverrentung“, *Personalwirtschaft*, 32(2), 2005.

„Wie sollte eine reformierte Arbeitslosenversicherung aussehen?“, *Personalwirtschaft*, 31(7), 2004.

„Friktionen auf dem Arbeitsmarkt: Zur empirischen Relevanz von Matching-Funktionen“ (joint with René Fahr and Klaus F. Zimmermann), *WiSt, Wirtschaftswissenschaftliches Studium*, 31(3), 2002, p. 118-123.

“Arbeitsnachfrage für Geringqualifizierte” (joint with Anja Thalmeier and Klaus F. Zimmermann), *Wirtschaftsdienst* 79(12), S. 723-729, 1999.

### Book

*Aggregate Returns to Individual Decisions: Education, Development, and Search*, Peter Lang, Frankfurt am Main, 2003

### Circulated Discussion Papers and Work in Progress

“Dynamic Incentive Effects of Heterogeneity in Multi-Stage Promotion Contests” (joint with Rudi Stracke), *IZA Discussion Paper No. 836*, 2014.

“Heterogeneity in Rent-Seeking Contests with Multiple Stages: Theory and Experimental Evidence” (joint with Hörtnagl, Tanja, Rudolf Kerschbamer, and Rudi Stracke), *CESifo Discussion Paper 4435*, 2013.

“The Role of Salience in Performance Schemes: Evidence From a Field Experiment” (joint with Florian Englmaier and Andreas Roider), *CEPR Discussion Paper 8921*, 2012.

“Two-Stage Elimination Contests with Endogenous Continuation Values: An Analytical Solution” (joint with Rudolf Kerschbamer and Rudi Stracke), *University of St.Gallen Discussion Paper 2012-20*, 2012.

“Ability Matters and Heterogeneity Can Be Good: The Effect of Heterogeneity on the Performance of Tournament Participants” (joint Rudi Stracke), *mimeo*, 2012.

“Interpreting Time Horizon Effects in Intertemporal Choice” (joint with Thomas Dohmen, Armin Falk, and David Huffman), *IZA Discussion Paper 6385*, 2012.

“Disease Environment and Civil Conflicts” (joint with Matteo Cervellati and Simona Valmori), *IZA Discussion Paper 5614*, 2011.

“The Non-Use of Bayes’ Rule: Representative Evidence on Bounded Rationality” (joint with Thomas Dohmen, Armin Falk, David Huffman, and Felix Marklein), *mimeo*, 2010.

“The Economic Role of Religious Norms: Insurance, Human Capital and Technology” (joint with Matteo Cervellati and Marcel Jansen), *mimeo*, 2008.

“Democratization and Endogenous Constitutions” (joint with Matteo Cervellati and Piergiuseppe Fortunato), *mimeo*, 2008.

“Risk as a Personality Trait: On the Stability of Risk Attitudes” (joint with Thomas Dohmen, Armin Falk, David Huffman, Jürgen Schupp and Gerd Wagner), *mimeo*, 2009.

“The Economic and Demographic Transition, Mortality, and Comparative Development” (joint with Matteo Cervellati), *University of St.Gallen Discussion Paper 2008-21*, 2008 (updated and substantially revised version of “Human Capital, Mortality and Fertility: A Unified Theory of the Economic and Demographic Transition”, *IZA Discussion Paper 2905*, 2007).

“Do I Have What it Takes? Equilibrium Search With Type Uncertainty and Non-Participation” (joint with Armin Falk, and David Huffman), *IZA Discussion Paper 2531*, 2006.

“Self-Confidence and Search” (joint with Armin Falk, and David Huffman), IZA Discussion Paper, 2525, 2006.

“Seemingly Irrelevant Events Affect Economic Perceptions and Expectations: The FIFA World Cup 2006 as Natural Experiment” (joint with Thomas Dohmen, Armin Falk, and David Huffman), IZA Discussion Paper 2275, 2006, revised version, 2010.

“The Hold-Down Problem and the Boundaries of the Firm: Lessons from a Hidden Action Model with Endogenous Outside Option” (joint with Wendelin Schnedler), IZA Discussion Paper 464, 2002.