

Giovanni Sulis

CURRICULUM VITAE

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— ADDRESS AND CONTACT INFORMATION —

Home: Via Lamarmora 50, 09124 Cagliari, Italy.

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— PRESENT POSITIONS —

Jan 2004 – : *Assistant Professor* – Department of Economics and Business, University of Cagliari.
[National scientific qualification (ASN) as Associate Professor (2017), Fields: Economics, Economic Policy, Applied Economics.]

Apr 2015 – present: *Research Fellow* IZA (Institute of Labor Economics, Bonn, Germany)

Sep 2015 – present: *Member of the Executive Committee*, Associazione Italiana Economisti del lavoro (AIEL)

Jan 2004 – present: *Researcher* CRENoS (Centre for North and South Economic Research), University of Cagliari, Italy.

— EDUCATION —

Oct 2007: *PhD* – Economics, University of Essex, United Kingdom.

Supervisors: Prof. Melvyn Coles and Dr. Amanda Gosling.

Examiners: Dr. Barbara Petrongolo and Dr. Michele Belot.

Oct 2004: *Doctorate* – Economics, University of Cagliari.

Jul 1999: *Master (MSc)* – Economics, CORIPE Piemonte, Turin.

Nov 1997: *Laurea Degree (BSc)* – Political Science (special field Economics), University of Cagliari.

Jul 1990: *Scientific High School Degree* – Liceo A. Pacinotti.

— COURSES, VISITING AND POSITIONS —

Feb – May 2017: *Visiting Professor*, Department of Economics, Business School, University of New South Wales, Sydney, Australia;

Jan – Apr 2013: *Visiting Scholar*, Center for Labor Economics, Berkeley University, US;

Feb – Mar 2012: *Visiting Scholar*, Department of Economics, University of Hawaii, US;

Mar – May 2011: *Project Manager*, World Management Survey in Schools in Italy;

Mar – May 2010: *Visiting Scholar*, Department of Economics, Georgetown University, US;

Apr – May 2009: *Visiting Scholar*, Department of Economics, University of Edinburgh, UK;

May 2005: VIth *CEPR Spring School in Economic Geography* - CRENoS, Cagliari, Italy.

Sept 2003: XIVth *EEA Summer School in Microeconometrics* - IFS, London, UK.

Apr 2003: VIth *IZA Summer School in Labor Economics* - IZA, Munich, Germany.

Sept 2000: XIth *EEA Summer School in Economic Growth* - IAE, Barcelona, Spain.

Jun 2000: XIth *Summer School Econometrics* - CIDE, Bertinoro, Italy.

Jan 1999 – Feb 2000: *Research Assistant* - Department of Economic and Social Research, Cagliari.

Jun 1999: *Temporary Researcher* - CERIS-CNR, Turin.

— PUBLICATIONS AND WORK IN PROGRESS —
 REFEREED JOURNALS

- “Firm Dynamics and Employment Protection: Evidence from Sectoral Data,” (with A. Bottasso and M. Conti), *Labour Economics*, 2017, 78 (October), 35-53.
- “Human Capital, Employment Protection and Growth in Europe,” (with M. Conti), *Journal of Comparative Economics*, 2016, 44, 213-230.
- “Unions and Investment in Intangible Capital,” *IZA World of Labor*, 2015, November.
- “Sunk Capital, Unions and the Hold-Up Problem: Theory and Evidence from Cross-Country Sectoral Data,” (with G. Cardullo and M. Conti), *European Economic Review*, 2015, 76 (May), 253-274.
- “Managerial Practices and Students Performance,” (with A. Di Liberto and F. Schivardi), *Economic Policy*, 2015, 30 (84), 683-728.
- “Employment Subsidies, Informal Economy and Women’s Transition into Work in a Depressed Area: Evidence from a Matching Approach,” (with M. Deidda, A. Di Liberto and M. Foddi), *IZA Journal of Labor Policy*, 2015, 4:7 (April).
- “On the Potential Interaction Between Labour Market Institutions and Immigration Policies,” (with C. Cigagna), *International Journal of Manpower*, 2015, 36(4), 441 - 468.
- ”Wage Returns to Experience and Tenure for Young Men in Italy,” *Scottish Journal of Political Economy*, 2014, 61(5), 559-588.
- “Gender Wage Differentials in Italy: A Structural Estimation Approach,” *Journal of Population Economics*, 2012, 25 (1), 53-87;
- “What Can Monopsony Explain of the Gender Wage Differential in Italy?” *International Journal of Manpower*, 2011, 32 (4), 446–470;
- “Schooling, Production Structure and Growth: An Empirical Analysis on Italian Regions,” (with C. Hirsch) *Rivista Italiana degli Economisti*, 2009, XIV (3), 395–419;

“Wage Dispersion and Equilibrium Search Models: Some Evidence from Italy,” *Labour*, 2008, 22 (4), 593–627;

“Wage Mobility in the Italian Labour Market: Comparing Search, Matching and Training Models,” *Politica Economica*, 2007, 23 (2), 109-139;

WORK IN PROGRESS

“Unions, Two-Tier Bargaining and Physical Capital Investment: Theory and Firm-Level Evidence from Italy,” (with G. Cardullo and M. Conti);

“Employment Protection, Temporary Contracts and Firm-Provided Training: Evidence from Italy,” (with M. Bratti and M. Conti);

“Labour Supply and Informal Care,” (with S. Balia);

“Managerial Practices in Italian Schools,” (with A. Di Liberto, F. Schivardi and M. Sideri);

PUBLICATIONS IN ITALIAN

Inefficienza allocativa, sindacato e contrattazione decentrata: il caso italiano, (con A. Bottasso e M. Conti) in Dell’Aringa C., Lucifora C. e Treu T. (a cura di) *Salari, produttività e disuguaglianze*, Il Mulino, Collana Arel, 2017.

Le competenze manageriali dei dirigenti scolastici, (con A. Di Liberto, F. Schivardi e M. Sideri), 2013, Working Paper Fondazione Giovanni Agnelli 48.

Economia dell’istruzione e del lavoro in Sardegna (A. M. Pinna e G. Sulis, a cura di), CUEC, Cagliari, 2006.

Differenziali salariali e ricerca di lavoro, in Brucchi Luchino (a cura di) *Per un’analisi critica del mercato del lavoro*, Il Mulino, Bologna, 2005.

Crescita virtuosa e crescita neodualistica nell’ambito regionale: tendenze recenti per le aree europee in ritardo di sviluppo, (con P. Piacentini). *Rivista Economica del Mezzogiorno*, 2000, 1, 57-98.

Investimenti, produttività e occupazione nelle regioni europee: evidenze ed interpretazioni da un’analisi di ”cluster”, (con P. Piacentini), 2000, Working Paper CRENoS 15.

— REFEREE —

European Economic Review, Oxford Economic Papers, Journal of Law and Economics, Journal of Population Economics, Labour Economics, British Journal of Industrial Relations, Labour, Manchester School, Regional Studies, Research in Labor Economics, Scottish Journal of Political Economy, IZA World of Labor, International Review of Economics, *Politica Economica*, *Rivista Italiana degli Economisti*.

Best Referee Award 2011, *Regional Studies*.

— SCHOLARSHIPS AND PRIZES —

Oct 2011: Best Referee Award – *Regional Studies*

Jun 2003: University of Essex – Graduate Teaching Special Commendation.

— TEACHING —

Search and Matching Models, PhD, University of Rome – La Sapienza;
Matching Models of Equilibrium Unemployment, PhD, University of Cagliari;
Search Models of Wage Differentials, PhD, University of Cagliari;
Labour Economics, Graduate, University of Cagliari;
Labour Economics, Undergraduate, University of Cagliari;
Topics in Economics, Graduate, University of Cagliari;
Economic Analysis of Law, Undergraduate, University of Cagliari;
Public Finance, Graduate, University of Cagliari;
Microeconomics, Undergraduate, University of Cagliari;
Public Economics, Undergraduate, University of Cagliari;
Macroeconomics, Undergraduate, University of Cagliari;
Labour Economics, Master in Industrial Relations, University of Cagliari;
Microeconometrics, Master in Applied Statistics, University of Sassari;
Microeconomics (Graduate Teaching Assistant), University of Essex, UK.

— MEMBERSHIPS AND AFFILIATIONS —

Sep 2015 – present: *Member of the Executive Committee*, Associazione Italiana Economisti del lavoro (AIEL)
Apr 2015 – present: *Research Fellow* IZA (Institute for the Study of Labor, Bonn, Germany)
July 2003 – present: *Researcher* CRENoS (Centre for North and South Economic Research), University of Cagliari, Italy
Oct 1999 – present: *Member* Italian Association of Labour Economists (AIEL).
Sept 1999 – Jun 2003: *Associate Researcher* CRENoS

— FUNDING AND OTHER ACTIVITIES —

Main Organizer, XXX Conference of the Italian Association of Labour Economists (AIEL), September 2015
Jan 2012 – Jan 2014: *SEARCH – Joint Research Project* financed by the European Union, 7th Framework Programme SSH “Sharing Knowledge Assets: InteRegionally Cohesive Neighbourhoods.”
May 2011 – May 2012: *Research Project* financed by the Sardinian Regional Government “The Evaluation of Education Policies.”
Jun 2009: *Organiser* Workshop Empirical Developments in Labour Economics, CRENoS.

- Jan 2008 – Jan 2010: *IAREG – Joint Research Project* financed by the European Union, 7th Framework Programme SSH “Intangible Assets and Regional Economic Growth.”
- Jan 2008 – Jan 2010: *Joint Research Project* Funded by the Ministry of Education and Scientific Research with University of Salerno, Bocconi University, University of Turin, University of Naples. Project: Corporate control, family ownership and firm performance.
- Jan 2006 – Jan 2008: *Joint Research Project* Funded by the Ministry of Education and Scientific Research with University of Milan, University of Rome and University of Ancona. Project: Wage and employment differentials across Italian regions.
- Sept 2004 – Dec 2004: *Research Partnership* ISFOL-DSE – Italian Ministry of Welfare. Project: Evaluation of labour market dynamics in Europe and Italy.
- Mar 2002 – Jun 2002: *Organizer* – PhD Research Strategy Seminar – University of Essex.
- Jan 2002 – Jan 2004: *Research Partnership* – ISFOL-DSE, Rome (Institute for Workers’ Training and Development). Project: Labour mobility and wages in Italy.
- Apr 2000 – Apr 2001: *Responsible* – Junior Researchers Project, University of Cagliari. Project: The empirical analysis of active labour market policies: a duration approach.
- May 1998 – Dec 1998: *Consultant* – Consorzio 21 (Sardinian Regional Economic Agency) (with P. Piacentini). Project: An empirical analysis of the effects of the intervention of Consorzio 21 on the performance of small and medium firms in Sardinia.

— PRESENTATIONS AT CONFERENCES AND SEMINARS —

- 2017 – Apr: University of New South Wales, School of Economics; Jan: 7th ICEEE Conference, Messina;
- 2016 – Oct: 57 Annual Conference Società Italiana Economisti, Bocconi University; Oct: Workshop “Diseguaglianze salariali e contrattazione collettiva”, Rome; Sep: XXVIII SIEP Conference, Lecce; Jun: Developments in Economic Theory and Policy Conference, Bilbao; Feb: Università Cattolica, Milan;
- 2015 – Sep: AIEL Conference, Cagliari;
- 2014 – Oct: Economic Policy Panel Meeting, Rome; Sep: AIEL Conference, Pisa; Jul: IZA/SOLE Transatlantic Meeting, Munich; Jun: ESPE Conference, Braga, Portugal; May: 10 Years of World Management Survey Conference, Harvard Business School; Feb: 53rd Annual Meeting of the Western Regional Science Association (WRSA), San Diego, California
- 2013 – Dec: SAEe 2013 Santander, Sep: AIEL Conference Luiss, May: SOLE Conference Boston, May: MILLS Seminar Bocconi, Apr: University of Lecce, Jan: 5th ICEEE Conference Pisa
- 2012 – Sep: IZA/CEPR ESSLE Munich; Sep: EALE Conference Bonn; Sep: University of Genova; Sep: AIEL Conference Caserta; Aug: EEA Conference Malaga; Jun: ESPE Conference Bern; Mar: University of Hawaii at Manoa; Feb: Annual Meeting Western Regional Science Association, Kauai, Hawaii.
- 2011 – Jan: 4th Italian Congress of Econometrics and Empirical Economics (ICEEE), Pisa; Apr: Annual Meeting of the Royal Economic Society (RES), London; Nov: Annual Meeting North American Regional Science Association, Miami; Dec: X Brucchi Luchino Workshop, Rome.

- 2010 – May: Econometrics Workshop, Georgetown University; Sept: University of Genova;
- 2009 – Dec: VIIIth Brucchi Luchino Workshop, Bank of Italy, Rome; Sept: Conference of the Italian Association of Labour Economists, Sassari; Sept: Conference of European Association of Labour Economists (EALE), Tallin; Aug: European Meeting of the Econometric Society (ESEM), Barcelona; Jul: III World Congress Spatial Econometrics Association (SEA), Barcelona; Mar: University of Salerno; Jan: 3rd Italian Congress of Econometrics and Empirical Economics (ICEEE), Ancona;
- 2008 – Jun: Workshop The Evolution of Inequalities in the Italian Labour Market, Rome;
- 2007 – Oct: Labour Market Dynamic Growth (LMDG) Conference, Sandbjerg, Denmark; Sept: XIXth Conference of European Association of Labour Economists (EALE), Oslo; Sept: Workshop Laboratorio Revelli, Turin; Feb: Workshop The Evolution of Inequalities in the Italian Labour Market, Milan;
- 2006 – Jun: XXth Meeting of European Society for Population Economics (ESPE), Verona;
- 2005 – Nov: Department of Economic, Management and Statistical Sciences (DEAS), University of Milan; Oct: 46th Scientific Annual Meeting of the Society of Italian Economists (SIE), Naples; Sept: XXth Conference of the Italian Association of Labour Economists (AIEL), Rome; May: 39th Congress of the Canadian Economic Association (CEA), Hamilton, Ontario; Mar: Annual Meeting of the Royal Economic Society (RES), Nottingham; Jan: Ist Italian Congress Econometrics and Empirical Economics (ICEEE), Venice;
- 2004 – Dec: III^d Brucchi Luchino Workshop, European University Institute, Florence; Sept: XIXth Conference of the Italian Association of Labour Economists, Modena; Sept: XVIth Conference of European Association of Labour Economists (EALE), Lisbon; Aug: 59th European Meeting of the Econometric Society (ESEM), Madrid; Jun: XVIIIth Meeting of European Society for Population Economics (ESPE), Bergen;
- 2003 – Oct: Research Strategy Seminar, University of Essex; Sept: University of Rome – La Sapienza; Sept: XVIIIth Conference of the Italian Association of Labour Economists, Messina; Apr: VIth IZA Summer School in Labor Economics, Munich; Apr: VIIIth Spring Meeting of Young Economists, Leuven.
- 2002 – Dec: Joint Workshop Isfol and Dept. of Economic Sciences, University of Rome; Nov: Research Strategy Seminar, University of Essex; Sept: XVIIth Conference of the Italian Association of Labour Economists, Salerno; Mar: Applied Econometrics Workshop, Essex.

— HOBBIES AND SPORTS —

Surf, Football, Canoeing, Swimming, Cinema, Travelling, Agriculture, Tractors.

— REFERENCES —

Prof. Melvyn Coles, University of Essex, UK.

E-mail: mcole@essex.ac.uk.

Prof. Daniela Del Boca, University of Turin, Italy.

E-mail: daniela.delboca@unito.it.

Prof. Marco Leonardi, University of Milan, Italy.

E-mail: marco.leonardi@unimi.it.

Prof. Fabiano Schivardi, Bocconi University, Italy.
E-mail: fschivardi@unibocconi.it.

Faithfully,
Giovanni Sulis