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Affiliation

Associate Professor, Economics Division, University of Southampton, UK, 2013 – now

UniCredit Foscolo Europe Fellow, Central European University, Hungary, 2011- 2015

Research Fellow, IZA – Institute for the Study of Labor, Bonn, 2011– now

Research Fellow, Global Development Network, 2012– now

Research Affiliate, CESifo, 2013– now

Education and Previous Positions

Lecturer, Economics Division, University of Southampton, UK, 2007 – 2013

Ph. D. in Economics, Institute for International Economic Studies, Stockholm University, Sweden, 2002 – 07

Laurea in Economics, Bocconi University, Italy. Summa cum laude. 1995 – 2000

Research Experience and Other Employment

Consultant, World Bank, 2008, and International Labour Office (ILO), 2003-13.

Visiting Researcher, Hungarian National Bank, Summer, 2006; Hungarian Academy of Sciences – Institute of Economics, Winter, 2006, Summer, 2009, 2010, and 2012; Central European University, Summer, 2007 and 2008; University of Sassari, Summer, 2011; Center for Economic Studies (CES), University of Munich, Spring, 2013.

Publications

Journal Articles:

“Declaring Import Tariffs (and Other Taxes)”, *International Tax and Public Finance*, vol. 21 (February 2014), pages 153-173.

“An Experimental Investigation of Intrinsic Motivations for Giving” (with Michael Vlassopoulos), *Theory and Decision*, vol. 76 (2014), pages 47-67.

“Experimental Evidence of Self-Image Concerns as Motivation for Giving” (with Michael Vlassopoulos), *Journal of Economic Behavior & Organization*, vol. 90 (June 2013), pages 19–27.

“Underreporting of Earnings and the Minimum Wage Spike”. *IZA Journal of European Labor Studies*, vol. 2 (2013), issue 2.

“Minimum Wage and Tax Evasion: Theory and Evidence”, *Journal of Public Economics*, volume 95 (2011), issue 11-12, pages 1635–1651.

“In-Work Benefits and Unemployment” (with Ann-Sofie Kolm), *International Tax and Public Finance*, volume 18 (2011), issue 1, pages 74-92.

“Disentangling the Sources of Pro-socially Motivated Effort: A Field Experiment” (with Michael Vlassopoulos), *Journal of Public Economics*, volume 94 (2010), issue 11-12, pages 1086-1092.

“Employment Protection Legislation and Job Stability: A European Cross-Country Analysis” (with Sandrine Cazes), *International Labour Review*, volume 149 (2010), issue 3, pages 261-285.

Refereed Book Chapters:

“Too Low to Be True: The Use of Minimum Thresholds to Fight Tax Evasion” in: *Critical Issues in Taxation and Development*, edited by Clemens Fuest and George R. Zodrow, MIT press, 2013.

“Informality” in: *Perspectives on Labour Economics for Development*, edited by Sandrine Cazes and Sher Verick, ILO and Academic Foundation, 2013.

Working Papers

“Social Incentives Matter: Evidence from an Online Real Effort Experiment” (with Michael Vlassopoulos)

“In-Work Benefits and the Nordic Model” (with Ann-Sofie Kolm)

“The Source of the Gender Gap in Economics Enrollment” (with Jackie Wahba)

“Sharing One's Fortune? An Experimental Study on Earned Income and Giving” (with Michael Vlassopoulos)

“Peer Pressure and Productivity: The Role of Observing and Being Observed” (with Sotiris Georganas and Michael Vlassopoulos)

“Are Public Sector Workers Different? Cross-European Evidence from Retirees” (with Michael Vlassopoulos)

“Referral Incentives in Crowdfunding” (with Victor Naroditskiy, Sebastian Stein, Long Tran-Thanh, and Michael Vlassopoulos)

Other Publications

“Working Harder for the Greater Good” (with Michael Vlassopoulos), *Economic Review*, vol. 30, issue 4, April 2013.

“Minimum Wage or Minimum Tax?” in: *The Hungarian Labour Market Review and Analysis 2012*, edited by P. Benczur, Hungarian Academy of Sciences, 2013.

“Working informally: Exclusion or Choice?” *Economic Review*, vol. 30, issue 1, September 2012.

“Do social incentives matter? Evidence from an online experiment” (with Michael Vlassopoulos), *Vox*, 26 July 2012.

“Tax Evasion”, *Economic Review*, vol. 28, issue 1, September 2010.

“Are workers motivated by the greater good? Evidence from a field experiment” (with Michael Vlassopoulos), *Vox*, 28 May 2010.

“Employment Protection Legislation in Central and East European Countries”, *South East Europe Review*, issue 4, 2009, pp. 447-491.

“Experimenting with the Minimum Wage”, *Economic Review*, vol. 27, issue 2, November 2009.

“The Wage Dimension of Flexibility and Security in Selected Central and Eastern European Countries” in: Cazes, S., Nesporova, A. (eds.) “*Flexicurity: a relevant approach for Eastern Europe?*”, International Labour Office, Geneva, 2007.

Honours and Grants

“Best Paper Award” 9th Young Economists' Workshop on Social Economy, Forli, Italy, 2012

“G.B. Brocchi” Grammar School Gold Medal, 2011

Fellow of the Higher Education Academy, since 2010

Bocconi University Gold Medal for Best Graduates in 2000

Italian national scientific qualification (Associate Professor), 2013: “Economia Politica”

(Economics), “Politica Economica” (Economic Policy), “Scienza delle Finanze” (Public Finance).

ESRC, Research Grant, 2013-2015 (with Carmine Ornaghi)

EPRSC, Research Grant, 2013-2015 (with m. schraefel, S. Rhys Thomas, M. Vlassopoulos, E. Gerding)

ESRC, First Grant, 2009-2012 (with Michael Vlassopoulos).

UniCredit & Universities Foscolo Europe Fellowship, 2011-2015.

British Academy Small Research Grant, 2013-2015 (with V. Naroditskiy, S. Stein, M.

Vlassopoulos, L. Tran-Thanh); 2009 (with Michael Vlassopoulos).

University of Southampton, Strategic Interdisciplinary Research Development Fund (with V.

Naroditskiy, S. Stein, M. Vlassopoulos, L. Tran-Thanh)

University of Southampton, Strategic Research Development Fund, 2012 (with C. Ornaghi); 2013 (with Michael Vlassopoulos)

CEU Conference and Academic Events Fund, 2012.

Royal Economic Society, Special Project Grant, 2011.
UniCredit Workshop Grant, 2012, 2013, 2014.
School of Social Sciences, University of Southampton, Small Grant, 2008.

Refereeing & Other Professional Activities

Refereeing: *American Economic Review*, *Journal of the European Economic Association*, *Management Science*, *Journal of Public Economics*, *Journal of Labor Economics*, *Journal of Economic Behavior & Organization*, *The B.E. Journal of Economic Analysis & Policy*, *International Economic Journal*, *European Economic Review*, *Southern Economic Journal*, *Labour Economics*, *Scandinavian Journal of Economics*, *Journal of Public Economic Theory*, *International Tax and Public Finance*, *Contemporary Economic Policy*, *CESifo Economic Studies*, *ESRC*, *National Science Foundation*, *Routledge*.

Conference Organization: “Workshop on the Determinants and Implications of Prosocial Behaviour”, Southampton, May 2011; “Workshop on the Social Dimension of Organizations”, CEU, Budapest, April 2012; “Workshop on Behavioral and Organizational Economics”, IZA, Bonn, June 2013; “Workshop on Public Organizations”, Vienna, September 2014.

Member of the Editorial Board, *Economic Review*, 2011– now.

Internal PhD Examiner, University of Southampton (x2).

External PhD Examiner, Agricultural University, Peshawar, Pakistan.

Recent Seminar and Conference Presentations

2014 (and scheduled): *CESifo Conference on Social Economics*; *Royal Economic Society Annual Conference*; *University of Cologne*; *School of Public Policy, CEU*.

2013: *Tax Administration Research Centre Inaugural Workshop*, Exeter; *FEEM*, Milan; *University of Regensburg*; *CESifo Workshop on “The Determinants of Gender Gaps: Institutional Design and Historical Factors”*.

2012: *University of Vienna*; *Department of Cognitive Science, CEU*; *Thurgau Experimental Economics Meeting "Institutions and Behavior"*; *CEPR Public Policy Symposium, LSE*; *9th Young Economists' Workshop on Social Economy, Forli, Italy*; *University of Exeter*; *IZA, Bonn*; *RWTH Aachen University*; *University of Milano – Bicocca*; *University of Brescia*.

2011: *University of Bristol*; *Cardiff Business School*; *University of Reading*; *Workshop on Gender Equality in Europe, Bocconi, Milan*; *Nordic Conference on Behavioural Economics, Lund, Sweden*; *Universita' di Sassari*; *Universita' degli Studi di Milano*; *University of Namur, Belgium*; *University of Verona*; *University of Bergamo*; *Institute of Education, London*; *Public Economics UK Conference, Oxford*; *The Role of Experiments for the Advancement of Effective Labour Legislation, Lucca*; *Royal Economic Society Annual Conference*.