

TUFTS UNIVERSITY

Department of Economics
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ACADEMIC POSITIONS:

Tufts University: Medford, MA
Assistant Professor Sept. 2013 to present
Junior Leave 2016 - 17
MIT Sloan School of Management: Cambridge, MA
Visiting Scholar, Fall 2016
Harvard Kennedy School: Cambridge, MA
Women and Public Policy Program (WAPPP) Fellow, Spring 2017
Harvard Business School: Boston, MA
Visiting Scholar, Spring 2017

EDUCATION:

University of California San Diego, La Jolla, CA
PhD Department of Economics, 2013
Dissertation: Essays about group dynamics and social networks
Advisor: James Andreoni; Committee Members: Julie Cullen, Gordon Dahl, James Fowler, Uri Gneezy
Barnard College: Columbia University, New York, NY
Bachelor of Arts, Economics Cum Laude, 2004
London School of Economics, London, UK
Junior Year Abroad, 2002-03

PUBLICATIONS IN REFEREED JOURNALS (students underlined):

1. Gee, Laura K., "[The more you know: Information effects on job application rates in a large field experiment.](#)" *Management Science*, forthcoming.
2. Gee, Laura K. and Michael Schreck, "[Do beliefs about peers matter for donation matching?: Experiments in the field and laboratory.](#)" *Games and Economic Behavior* 107 (2018): 282-297.
3. Gee, Laura K., Marco Migueis and Sahar Parsa "[Redistributive choices and income inequality: experimental evidence for income as a signal of deservingness.](#)" *Experimental Economics* 20 no. 4 (2017): 894-923.
4. Gee, Laura K., Jason J. Jones, Christopher J. Fariss, Moira Burke, and James H. Fowler. "[The paradox of weak ties in 55 countries.](#)" *Journal of Economic Behavior & Organization* 133 (2017): 362-372.

5. Gee, Laura Katherine, Jason Jones, and M. Burke. "[Social networks and labor markets: how strong ties relate to job finding using Facebook's social network.](#)" *Journal of Labor Economics* 35, no. 2 (2017): 485-518.
6. Gee, Laura K, [Xinxin Lyu](#), and Heather Urry, "[Anger Management: Aggression and Over-punishment in the provision of public goods](#)," *Games* 8.1 (2017): 5.
7. Andreoni, James, and Laura K. Gee. "[Gunning for efficiency with third party enforcement in threshold public goods.](#)" *Experimental Economics* 18, no. 1 (2015): 154-171.
8. Andreoni, James, and Laura K. Gee. "[Gun for hire: delegated enforcement and peer punishment in public goods provision.](#)" *Journal of Public Economics* 96, no. 11 (2012): 1036-1046.
9. Gee, Laura K. "[The nature of giving time to your child's school.](#)" *Nonprofit and Voluntary Sector Quarterly* 40, no. 3 (2011): 552-565.

WORKING PAPERS:

DeAngelo, Gregory and Laura K. Gee "Peers vs. police: detection and punishment in the provision of public goods."

SELECTED WORK IN PROGRESS:

Pivotal or Popular: The effects social information and feeling pivotal on charitable giving in laboratory and field experiments (with Michael Schreck)

The effect of prohibiting firms from asking your previous salary on wage inequality (with Amanda Agan and Bo Cowgil)

Job seeker's heuristics and job applications: an observational study using data from Glassdoor.com (with Ayal Chen-Zion)

HONORS, AFFILIATIONS AND FELLOWSHIPS:

2016 - present: Institute for the Study of Labor (IZA), Research Affiliate

2017: Harvard Kennedy School Women and Public Policy Program Fellow

2013: Tufts University Neubauer Faculty Fellow

2011: UCSD Award for Outstanding Undergraduate Teaching by a Graduate Student Instructor

2010: UCSD Walter P. Heller Award for Outstanding Third-Year Paper

2010: The Women's Philanthropy Institute at The Center on Philanthropy, Indiana University
Dissertation Fellow

2007-11: UCSD Cota Robles Fellow

GRANTS:

2017: Tufts Faculty Research Awards (FRAC) Open Access Publishing (\$500)

2017: Tufts Summer Scholars Award (\$5,500)

2016: Oregon Jewish Community Foundation Donor Advised Fund, Tufts University (\$33,500)

2016: Tufts Faculty Research Awards Committee (FRAC) Research in Aid Award (\$1,480)

2015: Oregon Jewish Community Foundation Donor Advised Fund, Tufts University (\$11,000)

INVITED PRESENTATIONS (including scheduled):

2018-2019:

Methods in Experimental Economics Research (MEER)

2017-2018:

University of Alabama

Wesleyan University

Texas A&M

Brown University

Gender and Technology Conference at Harvard Kennedy School

2016-2017:

University of Pittsburgh

MIT Sloan

Duke Strategy Conference

Appalachian State University

Fordham University

Rutgers University

Harvard Kennedy School

Smith College

Brigham Young University

MIT

Georgetown University McDonough School of Business

University of California Santa Barbara

Claremont Graduate University

Boston University

Boston Federal Reserve

Bi-Annual Social Dilemmas Conference

NBER Summer Institute

2015-2016:

Facebook

2014-2015:

Bureau of Labor Statistics

University of Michigan Ann Arbor

University of Massachusetts Amherst (Resource Economics)

University of San Francisco

University of Massachusetts Lowell

Bi-Annual Social Dilemmas Conference

University of California San Diego (UCSD)

2013- 2014:

Harvard Business School

George Mason University ICES

Northeastern (Economics)

Ben-Gurion University

NBER Summer Institute

Northeastern (NU-Lab)

Bentley University

2012-2013:

Pomona College
George Mason University ICES
Clemson University
Bryn Mawr College
Tufts University
Quinnipiac University
USC Marshall
Queens College CUNY
Hofstra University
University of Toronto Rotman
Santa Clara University
NBER Summer Institute
LinkedIn

2010-2011:

Bi-Annual Social Dilemmas Conference

OTHER PRESENTATIONS (including scheduled):

2016-2017:

Advances in Field Experiments
ESA (Economic Science Association)
AEA (American Economic Association)

2015-2016:

AEA (American Economic Association)
Experimental Methods in Policy Conference
New England Experimental Economics Workshop (NEEEW)

2014-2015:

ESA (Economic Science Association)

2013- 2014:

ESA (Economic Science Association)
BABEEW (Bay Area Behavioral and Experimental Economics Workshop)
BEEMA (Behavioral and Experimental Economists of the Mid-Atlantic)

2012-2013:

ESA (Economic Science Association)
APPAM (Association for Public Policy Analysis and Management)
BABEEW (Bay Area Behavioral and Experimental Economics Workshop)

2011-2012:

ARNOVA (Assoc. for Research on Non-Profit Organizations and Voluntary Action)
SCCAM (Southern California Conference in Applied Microeconomics)
WEAI (Western Economics Association International)
Political Networks
BABEEW (Bay Area Behavioral and Experimental Economics Workshop)

2010-2011:

ESA (Economic Science Association)
SWET (Southwestern Economic Theory)

PRESS COVERAGE, APPEARENCES AND NOTES:

Press coverage for “The More You Know: Information Effects on Job Application Rates In A Large Field Experiment.” *Management Science*, forthcoming.

- [Dow Jones Moneyish](#) “Adding this one simple thing to job postings could help boost women in your workforce”
- [Silicon Republic](#) “Diversity gets a serious boost if you tell jobseekers this one thing”
- [Phsyorg](#), “Telling job seekers how many other people have applied increases applications, could boost diversity”
- [Liberation.fr](#) (Daily French Newspaper), “Savoir et pouvoir: l’inégalité hommes - femmes “ (translation “Knowledge and power: gender inequality”)
- Mentioned in “What Works: Gender Equality By Design” by Iris Bohnet (Harvard University Press, 2016)
- Featured in the Harvard Kennedy School [Gender Action Portal](#)

Press coverage for “Do beliefs about peers matter for donation matching?: Experiments in the field and laboratory.” *Games and Economic Behavior*, (2018).

- [The Conversation](#) “How to get the biggest bang out of matching funds”
- [The Chicago Tribune](#) “How to get the biggest bang out of matching funds”
- [Nonprofit Quarterly](#), “Research Shows the Passionate Economics of Incentive Fundraising”
- [Philanthropy Daily](#), “How to get the biggest bang out of matching funds”

Press coverage for “Social Networks and Labor Markets: How Strong Ties Relate to the Labor Market Using Facebook’s Social Network.” *Journal of Labor Economics* (2017).

- [Forbes](#) “Your Best Friends Are Still Your Best Way to Get a New Job”
- [Fast Company](#) “Why Certain Facebook Friends Can Boost Your Chance of Landing a New Job”
- [Business News Daily](#) “Finding the Facebook Friends Who Will Help You Find a Job”
- [CBS News](#) “How People Use Facebook Social Connections to Find Work”
- [Brit + Co](#) “This Facebook Study Will Change How You Find a New Job”
- [Entrepreneur](#) “Having a Lot of Facebook Friends Can Help You Land a New Job”
- [Tufts Now](#) “Social Networks and the Job Hunt”
- [The Conversation](#) “Which Facebook ‘Friends’ Can Help You Land a Job?”

Press coverage for “The Paradox of Weak Ties in 55 Countries,” *Journal of Economic Behavior & Organization* (2017).

- [ScienceDaily](#) “Which Facebook ‘Friends’ Help Most When Looking for a Job? Depends Where You Live in the World”
- [NPR](#) The Academic Minute “Social Ties and Job Hunting”

Press coverage for “Gun for hire: delegated enforcement and peer punishment in public goods provision.” *Journal of Public Economics* (2012).

- [VOX](#) “How Can Small Groups Put a Stop to Bad Behaviour? Make It a Race for Second Place,”

Guest on “You’re the Expert” National Public Radio WBUR 90.9, taped November 2, 2016.

The Center on Philanthropy at Indiana University: [Women Leading Through Philanthropy Blog](#) “Time is Money or Is It?,”

TEACHING EXPERIENCE:

Tufts University “Behavioral Economics” (undergraduate): Fall 2013, Spring 2015, Spring 2016, Spring 2018

Tufts University “Intermediate Economics” (undergraduate): Fall 2013, Spring 2014, Fall 2014

UCSD “Introductory Macroeconomics” (undergraduate): Spring 2011

Academic Connections Program UCSD “Introductory Macroeconomics” (high school): Summer 2010 & Summer 2011

PROFESSIONAL SERVICE:

Journal Referee (alphabetical):

American Economic Review

Econometrica

Economic Inquiry

Economic Letters

European Economic Review

Experimental Economics

ILR Review

International Journal of the Commons

Journal of Economic Behavior & Organization

Journal of Economic Dynamics and Control

Journal of Economic Psychology

Journal of the Economic Science Association

Journal of Labor Economics

Journal of Law and Economics

Journal of Legal Studies

Journal of Public Economics

Journal of Public Economic Theory

Management Science

Nonprofit and Voluntary Sector Quarterly

Quarterly Journal of Economics

Review of Economics of the Household

Review of Economics and Statistics

Science

Social Psychology Quarterly

Southern Economic Journal

Textbook Reviewer (alphabetical):

Oxford University Press

Routledge/Taylor and Francis

2017: *Management Science* Distinguished Reviewer Award

2017: Session Organizer and Chair AEA Annual Conference

2016: Participant at NSF “Data and Modeling Workshop on Graduate Education Investments and STEM Career Outcomes”

2016: Participant CSWEP CeMENT Mentoring Workshop

2016: Discussant at NBER Summer Institute

Laura Katherine Gee

2016: Summer School Instructor West Virginia University Summer Empirical Workshop
2015: Session Chair at AEA Annual Conference

Past and Present Membership of Professional Associations:

American Economic Association, Economic Science Association, European Economic Association, Society for Labor Economists

UNIVERSITY & DEPARTMENTAL SERVICE:

2016 – present: Tufts University, International Relations Core Faculty

2014 – present: Tufts University, IT Committee

2014-15: Tufts Economics Department, External Seminar Committee

2013-14: Tufts Economics Department, Wellington-Burnham Lecture Committee

2013-14: Tufts Economics Department, Search Committee Member

2013-14: Tufts Economics Department, Junior Faculty Seminar Committee (joint with Fletcher)

RELEVANT POSITIONS HELD:

2011-2012: Research Assistant and Lab Manager for James Andreoni

2010 -2011: z-Tree Programmer for Uri Gneezy, and Dominique Lauga

2004-2007: Research Associate, LECG Corporation: Expert Services and Consulting Firm