

CURRICULUM VITAE

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CURRENT POSITIONS

- Full professor, Département d'économique, Université Laval, June 2013 –
- Fellow, CIRPÉE, May 2008 –
- Research Fellow, IZA, Bonn, Germany, January 2004 –

PAST EXPERIENCE

- Associate professor, Département d'économique, Université Laval, June 2009 – May 2013
- Assistant professor, Département d'économique, Université Laval, June 2004 – May 2009

EDUCATION

- CentER, Tilburg University, Holland.
Ph.D. Economics (May 2004), Supervisor: Arthur van Soest.
Title of thesis: *Microeconomic Essays on Migration, Trust, and Satisfaction.*
- HEC Montréal, Montréal, Québec, Canada
M.A in Applied Economics, 2000.
- HEC Montréal, Montréal, Québec, Canada
B.A. Business Administration, 1998.

PUBLICATIONS

- Multi-Dimensional Heterogeneity and the Economic Importance of Risk and Matching: Evidence from Contractual Data and Field Experiments (with Bruce Shearer), *RAND Journal of Economics*, 44, pp. 361-389.
- Flexible Approximation of Subjective Expectations using Probability Questions - An Application to Income Expectations (with Luc Bissonnette and Sabine Kröger), *Journal of Business and Economic Statistics*, 30, pp. 125-131.
- On the Relevance and Composition of Gifts within the Firm: Evidence from Field Experiments (with Bruce Shearer), *International Economic Review*, 52, pp. 855-882.

- Preferences, Intentions, and Expectation Violations: a Large-Scale Experiment with a Representative Subject Pool (with Sabine Kröger and Arthur van Soest), *Journal of Economic Behavior and Organization*, 78, pp. 349-365..
- Measuring the Willingness to Pay to Avoid Guilt: Estimation using Equilibrium and Stated Belief Models (with Alexander Sebald and Martin Strobel), *Journal of Applied Econometrics*, 2011, 26, pp.437-453.
- Sorting, Incentives and Risk Preferences: Evidence from a Field Experiment (with Bruce S. Shearer), *Economics Letters*, 2010, 108(3), pp. 345-348.
- Bounding Preference Parameters under Different Assumptions about Beliefs: A Partial Identification Approach (with Luc Bissonnette and Sabine Kröger), *Experimental Economics*, 2010, 13, pp. 334-345.
- Peer Pressure, Incentives, and Gender: An Experimental Analysis of Motivation in the Workplace (with Patrick Lepage and Bruce Shearer), *Labour Economics*, 2010, 17(1), pp.276-283.
- Gift Giving and Worker Productivity : Evidence from a Firm Level Experiment (with Bruce Shearer), *Games and Economic Behavior*, 2009, 67, pp. 233-244..
- Measuring Inequity Aversion in a Heterogeneous Population using Experimental Decisions and Subjective Probabilities (with Sabine Kröger and Arthur van Soest), *Econometrica*, 2008, 76(4), pp. 815-839.
- A Life-Cycle Model of Outmigration and Economics Assimilation of Immigrants in Germany, *European Economic Review*, 2007, 51(3), pp. 553-576.
- On Representative Social Capital (with Sabine Kröger), *European Economic Review*, 2007, 51(1), pp. 183-202.
- Myopic Loss Aversion: Information Feedback vs. Investment Flexibility (with Michaela Krause, Sabine Kröger, Chendi Zhang), *Economics Letters*, 2005, 87 (3), pp. 291-439.
- Semiparametric Models for Satisfaction with Income. (with Bertrand Melenberg and Arthur van Soest), *Portuguese Economic Journal*, 2002, vol. 1(2), pp. 181-203.

WORKING PAPERS

- Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment (with Bruce Shearer).
- Learning about a Class of Belief-Dependent Preferences Without Information on Beliefs (with Alexander Sebald), submitted
- Heterogenous guilt aversion and incentive effects (with Alexander Sebald and Sigrid Suetens), submitted
- Comparing statistical power of within/between subject designs for different number of subjects and experimental periods (with Sabine Kröger)

EDITORIAL DUTIES

- Guest editor of special issue : Measurement and Analysis of Subjective Expectations, with Charles Manski, *Journal of Applied Econometrics*, 2011, 26, pp.351 (Editor's introduction).
- Editorial board, *Journal of Socio-Economics*, January 2013 -

COMMUNICATIONS

Invited seminars

- May 2013, Department of economics, University of Essex – Heterogenous guilt aversion and incentive effects
- March 2013, Department of economics, University of Zürich – Heterogenous guilt aversion and incentive effects
- September 2012, Department of economics, UQAM – Learning about a class of belief-dependent preferences without information about beliefs
- May 2012, GATE, Lyon – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- May 2012, Department of economics, Université of Copenhagen – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- March 2012, Department of economics, Université de Toulouse – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- March 2012, Department of economics, University of Zürich – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- January 2012, Department of Economics, Tilburg University – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- January 2012, IZA, Bonn – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- October 2011, Federal Reserve Bank of New York – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- May 2011, Department of economics, New York University – Learning about a class of belief-dependent preferences without information about beliefs.
- December 2010, Workshop on experiments in surveys, UCL London – Testing a Class of Belief Dependent Preferences without Information on Beliefs.
- May 2010, Department of Economics, University of Southampton – On the Relevance and Composition of Gifts within the Firm: Evidence from Field Experiments.
- April 2010, Department of Economics, UQAM – On the Relevance and Composition of Gifts within the Firm: Evidence from Field Experiments.
- November 2008, Department of Economics, University of Ottawa – Optimal Gift-giving under Different Labor Market Conditions.
- October 2007, Department of Economics, New-York University – Gift Exchange within a Firm : Evidence from a Field Experiment.
- October 2006, Department of Economics, Queen's University – Actions and Beliefs: estimating distribution-based preferences using a large scale experiment with probability questions on expectations
- April 2006, Department of Economics, Concordia University – Actions and Beliefs: estimating distribution-based preferences using a large scale experiment with probability questions on expectations
- August 2005, Department of Econometrics, Tilburg University, The Netherlands – For Who Do Intentions Matter ?
- March 2004, Department of Economics, University of York, U.K. – A Life-Cycle Model of Outmigration and Economic Assimilation of Immigrants in Germany.
- February 2004, Department of Economics, Warwick University, U.K. – A Life-Cycle Model of Outmigration and Economic Assimilation of Immigrants in Germany.

- February 2004, IGER, Bocconi University, Milano, Italy – A Life-Cycle Model of Outmigration and Economic Assimilation of Immigrants in Germany.
- February 2004, IZA, Bonn, Germany – A Life-Cycle Model of Outmigration and Economic Assimilation of Immigrants in Germany.
- January 2004, Department of Economics, Penn State University, U.S.A. – A Life-Cycle Model of Outmigration and Economic Assimilation of Immigrants in Germany.
- January 2004, Département d'économique, Université Laval, Québec, Canada – A Life-Cycle Model of Outmigration and Economic Assimilation of Immigrants in Germany.
- April 2003, Department of Economics, Maastricht University, The Netherlands – On Representative Trust.
- January 2003, DIW, Berlin, Germany – Economic Assimilation and Outmigration of Immigrants in West-Germany.
- December 2002, CIRANO, Montréal, Québec, Canada – On Representative Trust.
- November 2002, OSA, Tilburg University, The Netherlands – Economic Assimilation and Outmigration of Immigrants in West-Germany.
- January 2001, Department of Economics, Humboldt University, Berlin, Germany – Semiparametric Models for Satisfaction with Income.

Conferences

- June 2013, Conference on "Natural Experiments and Controlled field studies", Ammersee, Germany – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- November 2012, CIRPÉE Worksop on Formation and Revision of Subjective Expectations, Québec – Interpreting subjective expectations in the presence of ambiguity
- June 2012, Economic Science Association, New York – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- May 2012, Association française d'économie expérimentale, Montpellier – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- January 2012, Behavioral and Experimental Economics Workshop, Berlin – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- October 2011, 11ème Journées CIRPÉE, Bécancour – Measuring Ratchet Effects within a Firm: Evidence from a Field Experiment varying Contractual Commitment
- July 2010, ESA World Meeting, Copenhagen, Denmark – Testing a Class of Belief Dependent Preferences without Information on Beliefs.
- May 2010, CEA annual Meeting, Québec, Canada – Testing a Class of Belief Dependent Preferences without Information on Beliefs.
- May 2010, CIRPÉE Workshop in Behavioral Economics, Paris, France – Testing a Class of Belief Dependent Preferences without Information on Beliefs.
- October 2009, 9ème Journées du CIRPÉE, Saint-Michel-des-Saints, Canada – Measuring the Willingness to Pay to Avoid Guilt: A Partial Identification Approach.
- June 2009, 2nd MBEES, Maastricht – Measuring the Willingness to Pay to Avoid Guilt: Estimation using Equilibrium and Stated Belief Models.
- May 2009, Société Canadienne de Sciences Économiques, Québec – Measuring the Willingness to Pay to Avoid Guilt: Estimation using Equilibrium and Stated Belief Models

- April 2009, CIRPÉE Workshop on the "Subjective Expectations in Econometric Models", Québec – Measuring the Willingness to Pay to Avoid Guilt: Estimation using Equilibrium and Stated Belief Models
- October 2008, 8ème Journées du CIRPÉE, Orford, Canada – Flexible Approximation of Subjective Expectations using Probability Questions
- May 2007, IZA Workshop: Behavioral and Organizational Economics, Bonn, Germany – Peer Pressure, Incentives, and Gender: An Experimental Analysis of Motivation in the Workplace.
- May 2007, Société Canadienne de Sciences Économiques, Québec – Gift Exchange within a Firm : Evidence from a Field Experiment
- February 2007, Reciprocity: Theories and Facts Conference, Milan – Gift Exchange within a Firm : Evidence from a Field Experiment
- September 2006, Economic Science Association, Tucson – Peer Pressure, Incentives, and Gender: An Experimental Analysis of Motivation in the Workplace
- August 2006, Econometric Society European Meetings, Vienna, Austria – Actions and Beliefs: estimating distribution-based preferences using a large scale experiment with probability questions on expectations
- May 2006, CEA Annual Meetings, Montréal, Canada – Actions and Beliefs: estimating distribution-based preferences using a large scale experiment with probability questions on expectations
- October 2005, 5ème Journées du CIRPÉE, St-Paulin, Canada – For Who Do Intentions Matter ?
- August 2005, European Economic Association annual Meeting, Amsterdam, The Netherlands – Actions and Beliefs: Estimating distribution-based preferences using a large scale experiment with probability questions on expectations
- June 2005, World Meeting Economic Science Association, Montréal, Canada – For who do Intentions Matter ?
- June 2005, Society of Labor Economists (SOLE) Annual Meeting, San Francisco, U.S.S. – Identification and Estimation of Economic Models of Outmigration using Panel Attrition.
- November 2004, North American Regional Meeting Economic Science Association, Tucson, U.S.A. – Actions and Beliefs: Estimating distribution-based preferences using a large scale experiment with probability questions on expectations.
- November 2004, 4ème Journées du CIRPÉE, Knowlton, Canada – Identification and Estimation of Economic Models of Outmigration using Panel Attrition.
- September 2003, European Association of Labor Economists (EALE) Annual Meeting, Sevilla, Spain – Economic Assimilation and Outmigration of Immigrants in West-Germany.
- August 2003, European Meeting of the Econometric Society, Stockholm, Sweden – Economic Assimilation and Outmigration of Immigrants in West-Germany.
- January 2003, ENTER Jamboree, Tilburg University, The Netherlands – Economic Assimilation and Outmigration of Immigrants in West-Germany.
- October 2002, NAKE Research Day, Amsterdam, The Netherlands – On Representative Trust.
- August 2002, European Meeting of the Econometric Society, Venice, Italy – Semiparametric Models for Satisfaction with Income.
- April 2002, Spring Meeting of the Young Economists, Paris, France – Semiparametric Models for Satisfaction with Income.

GRANTS

- Université Laval, start-up grant. Period: 2004-2006. Total amount: 20 000 \$.
- Fonds Québécois de Recherche sur la Société et la Culture (FQRSC), Soutien aux équipes de recherche. Title of project: *Effets de la fiscalité et des programmes sociaux sur l'efficacité économique et la justice distributive*. Period: 2005-2009. Total amount: 371 108\$. with Bernard Fortin, Guy Lacroix, Bruce Shearer, Jean-Yves Duclos.
- Fonds Québécois de Recherche sur la Société et la Culture (FQRSC), Soutien aux équipes de recherche. Title: *Analyse nonparamétrique des anticipations subjectives concernant des variables aléatoires continues*. Period: 2007-2009. Total amount: 43 300\$.
- Conseil de Recherche en Sciences Humaines du Canada (CRSH), Ordinary research grant. Title of project : *Combining Experimental and Expectations Data with Observational Data to Identify and Estimate Models of Economic Behaviour*. Period: 2007-2010. Total amount: 50 000\$. With Bruce Shearer.
- Conseil de Recherche en Sciences Humaines du Canada (CRSH), Ordinary research grant. Title of project : *Testing and Estimating Belief-dependent preferences*. Period: 2010-2012. Total amount: 61 000\$.
- Conseil de Recherche en Sciences Humaines du Canada (CRSH), Ordinary research grant. Title of project : *Field Experiments and Personnel Policies*. Period: 2010-2012. Total amount: 94 000\$. With Bruce Shearer.
- Fonds Québécois de Recherche sur la Société et la Culture (FQRSC), Soutien aux équipes de recherche. Title of project: *Effets de la fiscalité et des programmes sociaux sur l'efficacité économique et la justice distributive*. Period: 2009-2012. Total amount: 371 108\$, with Bernard Fortin, Guy Lacroix, Bruce Shearer, Jean-Yves Duclos, Yann Bramoullé and Sabine Kröger.
- Ressources humaines et Développement des compétences Canada, Title of project: *Développement d'un modèle comportemental d'offre de travail au Canada*. Period: 2011-2012. Total amount: 190 000\$, with Bernard Fortin, Guy Lacroix, Jean-Yves Duclos, Pierre-Carl Michaud.
- Conseil de Recherche en Sciences Humaines du Canada (CRSH), Insight Grant. Title of project : *Updating ambiguous beliefs and decision making* Period: 2013-2015. Total amount: 83 274\$.

SCIENTIFIC COMMITTEES

- 53rd Annual Conference of the Société canadienne de sciences économiques. Québec, May 2013.
- Canadian Economic Association annual meeting. Québec, May 2010.
- 50th Annual Conference of the Société canadienne de sciences économiques. Québec, May 2010.
- 26th Annual meeting of the Canadian Econometric Study Group, Ottawa, September 2009.
- 49th Annual Conference of the Société canadienne de sciences économiques. Saint-Gabriel, May 2009.
- 7th Spring Meeting of Young Economists, Paris, May 2002.

REFEREE

- American Economic Review (Excellence in Refereeing Award 2009), *Econometrica*, *Journal of Political Economy*, *Quarterly Journal of Economics*, *Review of Economic Studies*, *Management Science*, *Games and Economic Behavior*, *Journal of Public Economics*, *Economic Journal*, *Journal of Labor Economics*, *Labour Economics*, *Journal of Population Economics*, *Journal of Economic Behavior and Organizations*, *Experimental Economics*, *Quantitative Economics*, *Empirical Economics*, *American Economic Journals: Applied Economics*, *Économie et Prévision*.