

# PAOLO NATICCHIONI

## CURRICULUM VITAE -SEPTEMBER 2019

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### CURRENT POSITION

- Since January 2018, INPS Manager in the Research Department (Direzione Centrale Studi e Ricerche)
- Associate Professor, Roma Tre University, Department of Political Science, currently on leave

### PREVIOUS POSITIONS

- July 2013- October 2015 -Assistant Professor, Roma Tre University.
- 2009-2013 - Assistant Professor - University of Cassino and Southern Lazio

### OTHER AFFILIATIONS

- Fellow at IZA - Institute for the Study of Labour, since 2012.
- Secretary of the Italian Association of Labour Economists (AIEL), 2016-2019, and member of the steering committee since 2010.
- INPS, as VisitINPS scholar (type A), since February 2016 to January 2017.
- Fellow of the research partnership between the Department of Economics of the University of Rome La Sapienza and ISFOL since 2002.
- Member of the steering committee and fellow of the Centre of Labour and Economic Growth (CeLEG) at Luiss University since 2009.
- Member of the CREAM, University of Cassino and Southern Lazio.

### EDUCATION

- PhD in Economics at the Université Catholique de Louvain (IRES, Department of Economics), in 2008, with a thesis in Labour Economics entitled "Wage distribution, educational wage premia and labour market institutions in Italy, supervised by Prof. Bruno Van der Linden and Prof. Henri Sneessens.
- PhD the University of Rome La Sapienza, in 2004, with a thesis in Labour Economics entitled "*Labour Mobility, Employment Protection and Labour Market Performance: Empirical Evidence for Italy*"; supervised by Prof. Paolo Piacentini.
- M.Sc. in Economics achieved with *distinction* at the Université Catholique de Louvain in 2001. Final dissertation in Labour Economics supervised by Prof. Bruno Van der Linden: "*Employment Protection and Labour Market Performance: the case of Italy*".
- B.A. (laurea) in Statistics and Economics, *summa cum laude*. University of Rome "La Sapienza".

### PUBLICATIONS IN REFERRED JOURNALS (in English)

- "New Imported Inputs, Wages and Worker Mobility", joint with Alessia Matano and Italo Colantone), *Industrial and Corporate Change*, forthcoming
- "Temporary employment, volatility and unions: Firm-level evidence from Italy", with Francesco Devicienti and Andrea Ricci, *Industrial and Labor Relation Review*, vol.71(1), 2018;
- "The Extent of Rent Sharing along the Wage Distribution", with Alessia Matano, *British Journal of Industrial Relation*, 2017, DOI: 10.1111/bjir.12234 , Vol.55(4), pp. 751-777, 2017.
- "Mr. Rossi, Mr. Hu and the politics. The role of immigration in shaping natives political preferences", with G.Barone, G.De Blasio, A.D'Ignazio, IZA DP no. 8228, *Journal of Public Economics*, Vol.136, 1-86, 2016.
- "What Drives the Urban Wage Premium? Evidence along the Wage Distribution", con Alessia Matano, IZA Discussion Paper n.7811, *Journal of Regional Science*, DOI: 10.1111/jors.12235, 56(2), pp. 191-209, 2016.
- "The best of youth: Earnings gaps across generations and skills in Italy", with Michele Raitano and Claudia Vittori, IZA WP no.8140, *Economia Politica*, 2016, Vol.33(2), pp 233-264.
- "Moonlighting Politicians: Motivation matters", with Alessandro Fedele (Univ. of Bolzen), IZA Discussion Paper n.7500, *German Economic Review*, Vol. 17 (2), pp. 127-156, 2016.
- "The Drivers of Happiness Inequality: Suggestions for Promoting Social Cohesion", with Riccardo Massari and Leonardo Becchetti, ECINEQ working paper 2010, University of Cassino working no.6/2011, *Oxford Economic Papers*, vol.66(2), pp. 419-442, 2014.
- "Rent Sharing as a Driver of the Glass Ceiling Effect", with Alessia Matano (Univ. of Barcelona), IZA WP. 68-75, *Economics Letters*, 118(1), 55-59, 2013.
- "Wage Distribution and the Sorting of Workers and Firms", with Alessia Matano (Univ. of Barcelona), DE-ISFOL, *Journal of Economic Geography*, Vol.12(2), March 2012 , 379-408.
- "Short and long term evaluations of Public Employment Services in Italy", with Silvia Loriga (ISTAT), Université Catholique de Louvain, *Applied Economics Quarterly*, 57(3), 201-229, 2011.
- "Public sector reforms and the evolution of wage inequality: evidence from Italy", with Andrea Ricci, *Economia Politica*, XXX, 2, 193-219, 2012.
- "Falling urban wage premium and inequality trends: evidence for Brazil," with Bruno de Oliveira Cruz, *Investigaciones Regionales*, Asociación Española de Ciencia Regional, issue 24, pages 91-113, 2012.
- "Moonlighting Politicians", with S. Gagliarducci (Univ. Tor Vergata) and T. Nannicini (Bocconi Univ.), IZA Working paper, n. 3295 (2008), Working Paper University Carlos III, n.07-32 ,Madrid, 2007; Discussion paper IED, n.164, Boston University, 2007; *Journal of Public Economics*, 2010, 94(9-10), 688-699.
- "Electoral Rules and Politicians' Behavior: A Micro Test", with Stefano Gagliarducci (Univ. Tor Vergata) and Tommaso Nannicini (Bocconi Univ.), IZA working paper no. 3348; CEMFI working paper n.0716, 2007, *American Economic Journal - Economic Policy*, 2011, 3(3), pp. 144-74.
- "Is there Rent Sharing in Italy? Evidence from Employer-Employee Data", with Alessia Matano (Univ. of Barcelona), DE-ISFOL working paper, no. 11, *European Journal of Comparative Economics*, 2011, 8(2), 265-279.

- “Trade and Wage Inequality: Do Local Comparative Advantages Matter?” with Alessia Matano (Univ. of Barcelona), DE-ISFOL working paper, no. 6, *World Economy*, 2010, 33(12), 1757-1787.
- “Far from a skill-biased change: falling educational wage premia in Italy”, with Andrea Ricci (ISFOL) and Emiliano Rustichelli (ISFOL), *Applied Economics*, 2010, Vol.42 (26), 3383-3400.
- “The Spatial Sorting and Matching of Skills and Firms”, with Giordano Mion (LSE), CORE Discussion Paper, no. 2006/99, *Canadian Journal of Economics*, 2009, 42(1), 28-55.
- “Wage structure, inequality and skill-biased change in Italy”, with Andrea Ricci and Emiliano Rustichelli, *Labour*, 2008, 22(1), 27-51.
- “Employment Protection and Regional Worker Flows in Italy”, with Emiliano Rustichelli and Antonio Scialà, *Economia Politica*, 3, 453-474, 2006.

### **PUBLICATIONS IN REFERRED JOURNALS (in Italian)**

- “The Jobs Act and the Industrial Relation: a Lost Opportunity?”, with Claudio Lucifora, *Economia Italiana*, 2/3, pp. 71-99, 2018.
- “Gli immigrati nel mercato del lavoro italiano: uno sguardo all’universo dei lavoratori dipendenti 1995-2015”, with Maria Cozzolino, Edoardo Di Porto, Enrica Maria Martino, *Economia Italiana*, 2018/1.
- “Mercato del lavoro e disuguaglianze salariali: evidenze empiriche e possibili spiegazioni”, con Antonio Scialà (Università di Roma Tre), *QA - La Questione Agraria*, 2014.
- “La sostenibilità economica e sociale di un’economia diseguale e finanziarizzata”, with Paolo Piacentini (Sapienza University), *Parole Chiave*, ISSN: 1122-5300, vol-48, 2012, pp.137-156.
- “L’evoluzione dei rendimenti dell’istruzione e qualità della domanda di lavoro nelle regioni italiane”, with Andrea Ricci, *Economia e Lavoro*, (1) 2011.
- “Investire nello studio: evoluzione dei rendimenti salariali dell’istruzione in Italia”, with Andrea Ricci (ISFOL), *QA - La Questione Agraria*, 2009, vol.4, 7-28.
- “Differenze salariali di genere: un’analisi dinamica sulla base delle caratteristiche degli occupati”, with Andrea Ricci (ISFOL), *Rivista delle Politiche Sociali*, 2009, n.2, 311-323.
- “Oltre il self-Interest. La teoria economica rivisitata”, 1997, XXVIII (3-4), *QUADERNI ISRIL*.

### **WORK IN PROGRESS, WORKING PAPERS AND MIMEO**

- “Urban Wage Premia, Cost of Living, and Collective Bargaining”, with Marianna Belloc (Sapienza University) and Claudia Vittori (Sapienza University), WorkINPS paper, n.14;
- “New Imported Inputs, Wages and Worker Mobility”, with Italo Colantone (Università Bocconi) and Alessia Matano (University of Barcelona), March 2018, BAFFI CAREFIN Centre Research Paper No. 2018-77. Available at SSRN: <https://ssrn.com/abstract=3178584> or
- "Back to Black: The Impact of Regularizing Migrant Workers", with Edoardo di Porto (INPS, University of Naples Federico II) and Enrica Maria Martino (INED), forthcoming as WorkINPS paper.

- “The Effect of House Call on Public Employment: Evidence from a Randomized Experiment”, with Tito Boeri (INPS) and Edoardo di Porto (INPS, University Naples Federico II), work in progress.
- “Unconditional and Conditional Wage Polarization in Europe”, with Riccardo Massari (Univ. Sapienza) and Giuseppe Ragusa (LUISS), IZA DP n.8465, *submitted*.
- “Decreasing Wage Inequality in Italy: the Role of Supply and Demand for Education”, con Andrea Ricci (ISFOL), DE-ISFOL working paper, n.9, 2009.
- “Employment Protection, Job-Tenure and Short Term Mobility Wage Gains: A New Explanation for the Italian Case”, con Demian Panigo, CEPREMAP Working Paper, n. 02/2004, e DE-ISFOL Discussion Paper, ISBN 88-7999-818-8, n.4/2004.
- “Urbanization Externalities, Market Potential and Spatial Sorting of Skills and Firms”, con Giordano Mion, CEPR Discussion Paper, n.5172, 2005.

### BOOKS

- Editor, together with Lorenzo Cappellari (Univ. Cattolica del Sacro Cuore) and Stefano Staffolani (Univ. Politecnica delle Marche) of the book “L’Italia delle Disuguaglianze”, Carocci, november 2009.

### PAPERS IN BOOKS

- “Routinization and the Labour Market: Evidence from European Countries”, with Federico Biagi, Giuseppe Ragusa, Claudia Vittori, in *Digitized Labor The Impact of the Internet on Employment*. Pupillo, Lorenzo, Noam, Eli, Waverman, Leonard (Eds.), Palgrave Macmillan, ISBN: 978-3-319-77046-8, 2018, pp. 51-70.
- “La polarizzazione del mercato del lavoro in Europa”, with Giulio Bosio, Annalisa Cristini, Claudia Vittori, in: *Il mercato rende Diseguali?* Maurizio Franzini, Michele Raitano (Eds.), Il Mulino, 2018, ISBN: 978-88-15-27922-4.
- “Le disuguaglianze salariali nel mercato del lavoro italiano”, in *Salari, Produttività, Disuguaglianze*, edited by Carlo Dell’Aringa, Claudio Lucifora, Tiziano Treu, Il Mulino, ISBN: 978-88-15-27123-5, pp-187-214, 2017.
- “Competenze, mansioni professionali e struttura dei salari in Italia”, in *Crisi Economica, Lavoro e Imprese. Il ruolo del capitale umano in Italia*, Isfol, I libri del fondo sociale Europeo, 2016, ISBN 978-88-543-0105-4.
- “Cambiamento tecnologico e mercato del lavoro: una survey”, with V. Intraligi (Roma Tre University), in *Legge di stabilità e finanza pubblica in Italia*, edited by C. Magazzino and G.C. Romagnoli, pp.173-200, 2015, ISBN 9788891714749.
- “Giovani e mercato del lavoro: evidenze strutturali e misure di politica economica”, con Silvia Loriga (Istat), in *Legge di stabilità e finanza pubblica in Italia*, edited by C. Magazzino e G.C. Romagnoli, pp.145-169, 2014, ISBN: 978-88-917-0631-7.
- “Information Technology and Labour Market Polarization in Europe”, with Giuseppe Ragusa, in *Wealth, Income Inequalities, and Demography: The Long-Term Policy View*, edited by Luigi Paganetto, 2014, ISBN 978-3-319-05909-9.
- “Competenze nelle professioni e struttura dei salari: un’analisi europea”, in *Mercato del lavoro, capitale umano ed imprese: una prospettiva di politica del lavoro*, I libri del Fondo Sociale Europeo, pp.57-69, 2014, ISSN: 1590-0002.

- “Contratti a termine, produttività e costo del lavoro: il ruolo dell’eterogeneità delle imprese”, in *Mercato del lavoro, capitale umano ed imprese: una prospettiva di politica del lavoro*, I libri del Fondo Sociale Europeo, pp.71-82, 2014, ISSN: 1590-0002.
- “Tipologie di contratti a termine, sindacato e incertezza economica : evidenza empirica dalle imprese italiane”, in *Mercato del lavoro, capitale umano ed imprese: una prospettiva di politica del lavoro*, I libri del Fondo Sociale Europeo, pp.85-104, 2014, ISSN: 1590-0002, 2014.
- “L’evoluzione dei rendimenti salariali dell’istruzione”, with Andrea Ricci, in *Istruzione, formazione e mercato del lavoro: i rendimenti del capitale umano in Italia*, ISFOL, ISBN:978-88-543-0058-3, pp. 31-55, 2011.
- “Istruzione, esperienza lavorativa e dinamica della disuguaglianza”, with Andrea Ricci, in *Istruzione, formazione e mercato del lavoro: i rendimenti del capitale umano in Italia*, ISFOL, ISBN:978-88-543-0058-3, pp. 57-68, 2011.
- “Contratti a termine, produttività e costo del lavoro”, with Francesco Devicienti and Andrea Ricci, in *Istruzione, formazione e mercato del lavoro: i rendimenti del capitale umano in Italia*, ISFOL, pp. 169-185, 2011, ISBN:978-88-543-0058-3.
- “La domanda di contratti a termine delle imprese” with Francesco Devicienti and Andrea Ricci, in *Istruzione, formazione e mercato del lavoro: i rendimenti del capitale umano in Italia*, ISFOL, pp. 187-200, 2011, ISBN:978-88-543-0058-3.
- “Disuguaglianze salariali in Italia nel settore pubblico e privato: evidenze empiriche e possibili interpretazioni”, with Andrea Ricci, in Cappellari, Naticchioni, Staffolani (eds.), *L’Italia delle disuguaglianze*, Carocci, 2009, ISBN: 978-88-430-5073-4.
- “Commercio internazionale e disuguaglianze: il ruolo dei vantaggi comparati locali e globali”, with Alessia Matano(Univ. of Barcelona) , in Cappellari, Naticchioni, Staffolani (eds.), *L’Italia delle disuguaglianze*, Carocci, 2009, ISBN: 978-88-430-5073-4.
- “Continuity and change in the Italian social model”, with Annamaria Simonazzi (La Sapienza), Federico Lucidi (DE-La Sapienza), Paola Villa (Univ.Trento), published in *European Employment Models in Flux: A Comparison of Institutional Change in Nine European Countries* edited by Jill Rubery and Steffen Lehndorff, Palgrave Macmillan, 2009, ISBN 0230223559.
- “Servizi pubblici per l'impiego: una analisi di efficacia dell'attività di intermediazione”, with Silvia Loriga, published in the series *Dossier sul Mercato del Lavoro*, ISFOL, 2008, Carocci, ISBN 978-88-430-4789-5.
- “Tecnologia, Produttività e Capitale Umano”, with Mario Amendola, Giovanni Di Iasio, Andrea Ricci, Francesco Vona, in *Dentro L’umbria*, AUR, 2008.
- “Flessibilità del lavoro e scelte familiari: il ruolo dei contratti atipici e del part-time”, with Silvia Muzi (World Bank), in *Orizzonti difficili: instabilità lavorativa e scelte familiari*, edited by Fiorenza Deriu (Univ. La Sapienza), Carocci, 2008, ISBN: 9788843045129.
- “Instabilità lavorativa e comportamenti familiari: uno studio comparativo”, with Silvia Muzi (World Bank), Fiorenza Deriu (Univ. La sapienza), Marjia Mamolo (Univ. La Sapienza), in *Orizzonti difficili: instabilità lavorativa e scelte familiari*, edited da Fiorenza Deriu (Univ. La Sapienza), Carocci, 2008, ISBN: 9788843045129.
- “Propensity Score Matching and Different Treatment Variable Definitions: an Evaluation of Employment Services in Italy”, with Silvia Loriga, Società Italiana di Statistica nei “*Proceedings of the XLIII scientific meeting*”,CLEUP-Padova, pp.95-98, 2006,ISBN 88-7178-791-9.

- “Labour market flexibility and family choices: a comparative perspective in the EU”, with S. Muzi (World Bank), in *Job Instability and Family Trends*, Quaderni Fondazione Brodolini, 2007.

### **RELEVANT POSITIONS HELD**

- 2013-2014      Researcher within the Project of the European Commission “Post-Secondary Vocational Training Courses: Are They Effective for Italian Unemployed Youth with a High School Diploma?” - Call VP/2013/005 - Counterfactual Impact Evaluation.
- 2012-2013      Author of the small case study “Self-employment and entrepreneurship: the contribution of PES to job creation”, prepared for the European Commission within the DG Employment (European Commission), within the MobilityLab project.
- 2011-2013      Researcher in a European Commission project “NEUJOBS”, Grant agreement no.: 266833, in the research unit of the University Luiss Guido Carli of Rome.
- 2008-2011      Researcher in the research unit of the University of Rome La Sapienza of the Seventh Framework Programme (FP7) project POLHIA “Monetary, Fiscal and Structural Policies with Heterogeneous Agents”, Grant agreement no.: 225408.
- 2005-2007      Researcher and Coordinator for the local unit of the PRIN research project “*The evolution of inequalities in the Italian labour market between technological and institutional changes*”, funded by MIUR (Ministry of Education, University, and Research).
- 2005-2006      Researcher and Coordinator in the research project “*Job Instability and changes in Family and household Trends: how to cope with these challenges through occupational and social policy actions based on a renewed Lisbon Strategy?*”, funded by the European Commission, Call for Proposals VP/2005/012.
- 2005              Researcher in the Research Program DYNAMO (Dynamics of National Employment Model), funded by the European Commission, Project no. CIT2-CT-2004-508521.
- 2004              Researcher and Coordinator of a research project on “Activity and Employment Rates in Europe”, funded by the StudiareSviluppo s.r.l. (Minister of Economy).
- 1998-1999      Researcher in Economics in the Italian Foreign Exchange Office (Ufficio Italiano dei Cambi, Bank of Italy). Research field: Crime Economics, Money Laundering and Economic Growth.
- 1997-1998      Researcher in Economics in a research project called NETS (*New Employment Opportunities in the Third Sector - TSER, Project 3181*), funded by the European Commission, and carried out by the University of Rome “La Sapienza” and LUNARIA, a non-profit organization.

### **CONFERENCES**

- *European Association of Labour Economists (EALE)*, Ghent (2016), Torino (2013), Bonn (2012), Tallin (2009), Amsterdam (2008), Praga (2006), Lisbon (2004), Seville (2003), Paris (2002).
- *Workshop on Technology and the Labour Market*, Columbia Business School, New York, 2015.

- *Royal Economic Society Conference, Manchester (2014), Cambridge (2012), Warwick (2008).*
- *Italian Association of Labour Economists (AIEL), Ancona (2018), Cosenza (2017), Trento (2016), Cagliari (2015), Pisa (2014), Roma (2013), Napoli (2012), Milano (2011), Pescara (2010), Sassari (2009), Napoli (2007), Udine (2006), Roma (2005), Modena (2004), Messina (2003), Salerno (2002).*
- *European Association of Regional Economics (ERSA), Barcellona (2011).*
- *ECINEQ conference: Bari (2013), Catania (2011).*
- *Italian Congress of Econometrics and Applied Economics, CIDE, Salerno (2015), Genova (2013), Pisa (2011), Ancona (2009), Venezia (2005).*
- *European Economic Association (EEA), Milano (2008), Amsterdam (2005), Madrid (2004).*
- *SIE (Italian Economic Association) conference, Milano (2016), Trento (2014), Bologna (2013), Matera (2012), Roma (2011), Napoli (2005).*
- *Workshop Brucchi Luchino, Bologna (2008); Salerno (2007); Padova (2006); Milano (2005).*
- *Conferenza PRIN - EIILM, Milano, Gennaio (2007), Final Conference PRIN, Roma (2008).*
- *Convegno annuale Società Italiana di Statistica (SIS), Torino (2006).*
- *Latin American and Caribbean Economic Association (LACEA), Paris (2005).*
- *26th Conf.of the International Working Party on Labour Market Segmentation, Berlin (2005), Roma (2003).*
- *'Jamboree meetings' dello European Doctoral Programme in Quantitative Economics, DELTA (Paris) 2001, London School of Economics 2002, Pompeu Fabra (Barcellona) 2003.*

### **TEACHING**

- 2014-2015: Macroeconomia Internazionale; International Macroeconomics; University of Roma Tre.
- University of Cassino: two courses, 'Labour economics' and 'The economics of human resources', from 2008 to 2013.
- Two modules within the PhD in Economics at the University of Rome La Sapienza: 'Skill biased change, human capital and inequalities in the labour market', 'Causality in economics: a microeconometrics approach'.
- Several teaching activities at Luiss University (econometrics, macroeconomics, economics).
- The course "Data analysis in quantitative studies 1" in the "Doctorate in Business Administration (DBA)", international program provided by the Chongqing University, the Grenoble Ecole de Management, the Scuola Universitaria Superiore Sant'Anna (Pisa).

### **REFEREEING ACTIVITY**

Review of Economic Studies, European Economic Review, Economic Journal, Journal of Economic Geography, Journal of Urban Economics, Regional Science and Urban Economics, Journal of Population Economics, Labour Economics, Journal of Economic Surveys, Structural Change and Economic Dynamics, Economic Modelling, Applied Economics, Regional Studies, Labour, Kyklos, Economia Politica, Giornale degli Economisti, Economia e Lavoro.

### GRANTS AND PRIZES

- The paper "The Spatial Sorting and Matching of Skills and Firms", with Giordano Mion (LSE), has been honoured with the Robert Mundell prize for the best article in the *Canadian Journal of Economics* by a young economist in 2009.
- Marie Curie Fellowship - European Doctorate Program in Quantitative Economics, 2002-2003.
- Grants in 2002 from the Italian Minister of Education and University (MURST) for a research project "Job Flows, Worker Flows e Employment Protection in Italy".