

CURRICULUM VITAE

MARIA DE PAOLA

Associate Professor, Department of Economics, Statistics and Finance, University of Calabria

Birth date and place: 29 March, 1969, Cassano Jonio (CS), Italy

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Education

- 1996 PhD in Economics, Università 'La Sapienza', Rome
- 1992 Degree in Economics, Università della Calabria, final mark 110/110 cum laude, honours and commendation level of dissertation.
- 1994 Visiting Student, University of Cambridge.
- 1998 Visiting Researcher: The Economics Research Centre, University of East Anglia.

Professional History:

Current Position: 2006-present Associate Professor, University of Calabria

Previous Positions: 2000-2006 Assistant Professor, University of Calabria

Teaching

Intermediate Microeconomics
Personnel Economics

Teaching Experience

Macroeconomics; Economics of Contracts; Decisions Theory; Economics of Institutions; Advanced Macroeconomics; Principles of Economics

Research - Fields of Interest

Labour Economics; Education Economics; Applied Economics; Political Economy; Economics of Contracts.

Publications

Selected publications

Absenteeism In The Italian Public Sector: The Effects Of Changes In Sick Leave Compensation, (with V. Scoppa e V. Pupo), Journal of Labor Economics, forthcoming.

Can Affirmative Actions Break Down Negative Stereotypes? Evidence from Gender Quotas (with V. Scoppa e R. Lombardo), 2010, Journal of Public Economics, June, Vol. 94, Issues 5-6, pp. 344-353.

Monetary Incentives and Student Achievement in a Depressed Labour Market: Results from a Randomized Experiment (with V. Scoppa e R. Nisticò), Journal of Human Capital, 2012, f2012, vol.10, issue 3, pp. 289-298.

Residential Peer effects in Higher Education: Does the Field of Study Matter?, (with G. Brunello and V. Scoppa), Economic Inquiry, 2010, 48(3), pp.621-634.

Training and Economic Density: Some Evidence from Italian Provinces, (with G. Brunello), Labour Economics, 2008, 15 (19), pp. 118-149.

The Effectiveness of Remedial Courses in Italy: A Fuzzy Regression Discontinuity Design (with V. Scoppa), Journal of Population Economics, forthcoming

Frequency of Examinations and Student Achievement in a Randomized Experiment (with V. Scoppa), Economics of Education Review, 2011, Vol. 30, Issue 6, pp. 1416-1429

Workplace Training in Europe (with A. Bassanini, A. Booth, G. Brunello, E. Leuven), 2007, in "Education and Training in Europe", Brunello, Garibaldi e Wasmer. Oxford Economic Press.

Journal articles (complete list)

Leadership at school: does the gender of siblings matter? (con G. Brunello), Economic Letters, forthcoming

Absenteeism In The Italian Public Sector: The Effects Of Changes In Sick Leave Compensation, (with V. Scoppa e V. Pupo), Journal of Labor Economics, forthcoming.

The Deterrent Effects of the Penalty Points System for Driving Offences: A Regression Discontinuity Approach. (with V. Scoppa), Empirical Economics, forthcoming.

The Effectiveness of Remedial Courses in Italy: A Fuzzy Regression Discontinuity Design (with V. Scoppa), Journal of Population Economics, forthcoming

Consumer Reactions to Negative Information on Product Quality: Evidence from Scanner Data, (with V. Scoppa), Review of Industrial Organization, forthcoming.

Risk Aversion and Field of Study Choice: the Role of Individual Ability. (with F. Gioia), *Bulletin of Economic Research*, forthcoming.

Height and Subjective Well-Being in Italy. (with V. Carrieri), *Economics and Human Biology*, 2012, vol. 6, issue. 1, pp. 56-85.

Monetary Incentives and Student Achievement in a Depressed Labour Market: Results from a Randomized Experiment (with V. Scoppa e R. Nisticò), *Journal of Human Capital*, 2012, f2012, vol.10, issue 3, pp. 289-298.

The Determinants of Risk Aversion: The Role of Intergenerational Transmission, *German Economic Review*, 2012, forthcoming.

Frequency of Examinations and Student Achievement in a Randomized Experiment (with V. Scoppa), *Economics of Education Review*, 2011, Vol. 30, Issue 6, pp. 1416-1429.

Corsi Pre-Universitari e Rendimenti degli Studenti, (with V. Scoppa), 2011, *QA Rivista dell'Associazione Rossi Doria*, n. 2, pp. 57-84.

The Effects of Managerial Turnover. Evidence from Coach Changes in Italian Soccer Teams (with V. Scoppa), *Journal of Sport Economics*, 2011, March 28, 1-17.

Class Size Effects on Student Achievement: Heterogeneity across Abilities and Fields (with M. Ponzo e V. Scoppa, *Education Economics*, 2010, forthcoming.

Political Competition and Politician Quality: Evidence from Italian Municipalities (with V. Scoppa), *Public Choice*, 2011, vol. 148(3), pp. 547-559.

The Effects of Class Size on the Achievement of College Students” (with V. Scoppa), *The Manchester School*, 2011, Vol. 79, No. 6, pp. 1061–1079.

Easy grading practices and supply-demand factors. Evidence from Italy, *Empirical Economics*, 2011, vol. 41(2), pp. 227-246.

A Signalling Model of School Grades: Centralized versus Decentralized Examinations, (with V. Scoppa), *Journal of Economics* , 2010, 101, 3, pp. 199-212.

Effort Observability, Incentive Systems and Organizational Forms, (with V. Scoppa), *Labour*, 2010, 24, Issue 3, pp. 221–237.

Can Affirmative Actions Break Down Negative Stereotypes? Evidence from Gender Quotas (with V. Scoppa e R. Lombardo), 2010, *Journal of Public Economics*, June, Vol. 94, Issues 5-6, pp. 344-353.

Absenteeism and Peer Interaction Effects: Evidence from an Italian Public Institute, *Journal of Socio-Economics*, 2010, June, 39 (3), p.420-428.

Residential Peer effects in Higher Education: Does the Field of Study Matter?, (with G. Brunello and V. Scoppa), *Economic Inquiry*, 2010, 48(3), pp.621-634.

Peer Effects and the Academic Performance of Italian Students, (with V. Scoppa), *Applied Economics*, 42, pp. 2203-2215.

Is There Under Provision of Training? (with Giorgio Brunello), 2009, *Journal of Empirical Research in Vocational Education and Training*, 1 (1), pp.1-18.

Does Professors' Quality Affect Students' Performance: Evidence from an Italian University, 2009, *Bulletin of Economic Research*, 61(4), pp. 353-377.

Task Assignment, Incentives and Technological Factors, (with V. Scoppa), 2009, *Managerial and Decision Economics*, 30(1), pp. 43-55.

Il ruolo dei network sociali nel mercato del lavoro italiano. evidenza e ipotesi interpretative (with M. Ponzio e V. Scoppa), *La Rivista delle Politiche Sociali (Italian Journal of Social Policy)*, pp. 125-141, 2008.

Training and Economic Density: Some Evidence from Italian Provinces, (with G. Brunello), *Labour Economics*, 2008, 15 (19), pp. 118-149.

Returns to skills, incentives to study and optimal educational standards, (with V. Scoppa), *Journal of Economics*, 2007, 92 (3), pp.229-262.

Delegation, Skills Acquisition and Turnover Costs ,(with V. Scoppa), *International Journal of the Economics of Business*, 2007, 14 (1), pp. 100-111.

Organizational Design, Projects Selection and Incentives,(with V. Scoppa) *Journal of Institutional and Theoretical Economics*, 2006, 126 (3), pp.424-449.

Distorsioni nel mercato del lavoro e investimenti in istruzione, (with V. Scoppa), *Quaderni di Economia del Lavoro*, 2005, 83-86, pp. 111-129.

Wage expectations in northern and southern regions. An interpretation based on psychological and social factors, (with C. Lupi e P. Ordine), *International Review of Applied Economics*, 2005, 19 (3), pp. 343 – 358.

I benefici e i costi della delega del potere decisionale, (with V. Scoppa), *Quaderni di Rassegna Sindacale*, 2005, 2, pp. 73-96.

Struttura organizzativa e allocazione del potere decisionale, *Economia Politica*, 2004, vol. 3., pp. 471-510.

Complementarietà tra istruzione e investimenti in training delle imprese: alcune interpretazioni teoriche, (with V. Scoppa), *Rivista di Politica Economica*, 2003, 92(9-10), pp. 97-127.

Azzardo morale dell'impresa negli investimenti in capitale umano generico, (with V. Scoppa), *Politica Economica*, 2003, XIX(1), pp. 31-61.

Family Ties and Training Provision in an Insider-Outsider Framework, (with V. Scoppa), *Journal of Socio-Economics*, 2003, 32(2), pp. 197-217.

Firms' Training Decisions and Unemployment in Italian Labour Markets, (with V. Scoppa), *Giornale degli Economisti e Annali di Economia*, 2002, 61(1), pp. 103-126.

The Role of Family Ties in the Labour Market. An Interpretation Based on Efficiency Wage Theory, (with V. Scoppa), *Labour*, 2001, 15(4), pp. 603-623.

Un torneo a promozioni concatenate come incentivo alla cooperazione, *Rivista Italiana degli Economisti*, 2001, VI(2), pp. 207- 240.

Un Paternalista democratico, *Economia Pubblica*, 2001, XXXI(4), pp. 5-33.

Cambiamento abitudinario delle preferenze: il ruolo svolto dalle ipotesi sulla razionalità individuale, *Economia Politica*, 2000, XVII (2), pp. 293-324.

Teoria del benessere e preferenze endogene, *Politica Economica*, 2000, XVI (2), pp. 249-281.

Ostacoli all'innovazione e vincoli alla crescita. I risultati di un'indagine empirica su un campione di imprese calabresi, *Meridiana. Rivista di Storia e Scienze Sociali*, 1999, n. 36, pp. 115-14.

Books and chapters in books

"Economia del Personale: selezione, formazione, incentivi, struttura organizzativa" (with V. Scoppa), Carocci, Aprile, 2008.

"Workplace Training in Europe" (with A. Bassanini, A. Booth, G. Brunello, E. Leuven), 2007, in "Education and Training in Europe", Brunello, Garibaldi e Wasmer. Oxford Economic Press.

"Il capitale umano, il "nuovo" welfare state e le politiche economiche complementari", (with M. Franzini), in "La finanza pubblica Italiana – rapporto 2004", (M. C. Guerra e A. Zanardi), Il Mulino, Bologna.

"Quality of the match and over-education as training determinants: a test for southern Italy graduates", (with P. Ordine), in T. Romita, *Il lavoro dei laureati*, 2003, Cosenza: Pronovis. pp. 115-133.

"Salari, struttura di impresa e gestione delle risorse umane", in C. Lucifora, *Lo stato della ricerca in Economia del lavoro in Italia*, 2002, Mondadori, Milano.

"Relazioni industriali, sindacati e contrattazione collettiva" (with V. Scoppa), in C. Lucifora, *Lo stato della ricerca in Economia del lavoro in Italia*, 2002, Mondadori, Milano.

"Il ruolo dei legami familiari nel mercato del lavoro: una nuova formulazione dei modelli di efficiency wage e di insiders-outsiders", (with V. Scoppa), in G. Anania, *Conoscere per decidere*, 2001, Rubbettino Editore, Soveria Mannelli, pp. 749-784.

"Le aspettative salariali dei disoccupati meridionali", (with Patrizia Ordine), in G. Anania, *Conoscere per decidere*, 2001, Rubbettino Editore, Soveria Mannelli, pp. 465-484.

"Analisi della domanda di sostegno all'innovazione di un campione di imprese manifatturiere e di servizi in Calabria", (with Eugenio Corti), in M. Cersosimo, S. Orlando, P. Rossi, *Strategie e Percorsi dello Sviluppo Endogeno: il RIS in Calabria*, 2000, Meridiana Libri, Donzelli Editore, Roma.

"Le organizzazioni operanti nei servizi socio-assistenziali", in G. Latorre, *Indagine sulle strutture socio-assistenziali della Calabria*, Rubbettino Editore, Soveria Mannelli, pp. 21-42.

"Evoluzione degli enti e controllo della gestione", in G. Latorre, *Indagine sulle strutture socio-assistenziali della Calabria*, Rubbettino Editore, Soveria Mannelli, pp.43-62.

Working papers

1. "More Apples Less Chips? The Effect of School Fruit Schemes on the Consumption of Junk Food" (with G. Brunello e G. Labartino), IZA working paper 6496, 2012.

2. "The Causal Impact of Closeness on Electoral Participation Exploiting the Italian Dual Ballot System", (with V. Scoppa), Working Paper n. 3-2012, Dipartimento di Economia e Statistica, Università della Calabria, Febbraio 2012.

3. "Media Exposure and Individual Choice from Lottery Players" (with V. Scoppa), 2011.

4. "The Impact of Gender Quotas on Electoral Participation: Evidence from Italian Municipalities" (with V. Scoppa e M. A. De Benedetto), Working Paper n. 5-2012, Dipartimento di Economia e Statistica, Università della Calabria, Febbraio 2012.

5. "Gender Discrimination and Evaluators' Gender: Evidence from the Italian Academy" (with V. Scoppa), Working Paper n. 6-2011, Dipartimento di Economia e Statistica, Università della Calabria, Giugno 2011.

6. "Impatience and Academic Performance. Less Effort and Less Ambitious Goals" (con F. Gioia) Working Paper n.2, 2013, Dipartimento di Scienze Economiche, Statistiche e Finanziarie, Università della Calabria.

7. "Overconfidence, Omens and Emotions: Results from a Field Experiment" (con F. Gioia, V. Scoppa), Working paper n.3, 2013, Dipartimento di Scienze Economiche, Statistiche e Finanziarie, Università della Calabria

Articles

"A chi fa bene la frutta a scuola", LaVoce.info 11.5.2012 (with Giorgio Brunello e Giovanna Labartino)

"Sorteggio non fa rima con merito", LaVoce.info, 08.03.2011 (with Vincenzo Scoppa)

"Incentivi allo studio", LaVoce.info, 22.02.2011 (with Vincenzo Scoppa)

"Mi manda papà", LaVoce.info, 26.11.2010

"Ma le quote di genere funzionano", LaVoce.info, 16.04.2010 (with Vincenzo Scoppa)

"Gli effetti della legge 133/2008 sull'assenteismo dei dipendenti pubblici: un caso studio" (with Vincenzo Scoppa), Focus IBL, Istituto Bruno Leoni, n. 149, nov. 2009.

"Patente di Successo", LaVoce.info, 30.08.10 (with Vincenzo Scoppa)

Referee

Journal of the European Economic Association; Economic Journal; Journal of Economic Behavior and Organizations; Economic Inquiry; Labour Economics; Economics of Education Review; Population Economics; Applied Economics; Public Choice; German Economic Review; Bulletin of Economic Research; Sport Economics; Economics of Education; Economics & Politics; Manchester School; Regional Studies; Journal of Economics; Research in Economics; Australian Economic Papers; Labour; Women's Studies International Forum; Economia Politica; Rivista di Politica Economica Rivista Italiana degli Economisti; QA- Rivista dell'Associazione Rossi Doria.

Referee research proposal for Netherlands Organization for Scientific Research.

Referee research proposal for University of Padua.

Member of the selection committee XLVIII Riunione Scientifica Annuale della Società Italiana degli Economisti (SIE), Roma 2009.

Invited Seminars:

"The Impact of Gender Quotas on Electoral Participation: Evidence from Italian Municipalities", 20 November 2012, University of Lancaster, UK.

"More Apples Less Chips? The Effect of School Fruit Schemes on the Consumption of Junk Food", 30 May 2012, University La Sapienza Roma.

"Gender Discrimination and Evaluators' Gender: Evidence from the Italian Academy", Milano 14 December 2011, University Bocconi.

"Gender Discrimination and Evaluators' Gender: Evidence from the Italian Academy", 19 July 2011, University of Padua.

"Dobbiamo preoccuparci dei ricchi", 13 Aprile, 2011, University of "Roma Tre".

"Valutazione del merito e responsabilità nella pubblica amministrazione", Padua, Palazzo del Bo, 4 December, 2009.

"Residential Peer effects in Higher Education: Does the Field of Study Matter?", 16 June 2008, University La Sapienza, Roma.

Conferences

EALE-SOLE World Conference (London, 2011; San Francisco, 2005)

Association of Labour Economists (EALE) (Bonn, 2012; Oslo, 2007; Siviglia, 2003; Lisbona, 2004; Javaskila, 2001)

International Workshop on Applied Economics of Education (Vibo Valentia, 2012; Catanzaro 2011; Catanzaro 2010)

European Society of Population Economists (ESPE), Berna, 20-23 Giugno, 2012.

Italian Association of Economists (SIE) (Matera, 2012; Rome, 2009; Perugia, 2008; Torino 2007; Verona 2006; Roma, 2001)

Italian Association of Labour Economists (AIEL)(Caserta, 2012; Milano, 2011; Bolzano, 2006; Roma, 2005; Modena, 2004; Messina, 2003; Salerno, 2002; Firenze, 2001; Salerno, 2000)

The Economics of Political Economics, Milan, 10-11 September, 2009.

International Conference on Economics of Education, Zurigo, 25-27 Giugno 2008.

Training leave and payback clauses: Policies and practice in Europe; Cedefop workshop, Thessaloniki, 6-7 June 2011.

Workshop of Labour Economics, Brucchi Luchino, (Rome, 2009; Salerno, 2007, Milan, 2003).

Convegno Fondazione DeBenedetti "Education and Training in Europe", Venezia, Giugno, 2005

International Council for Small Business 44th World Conference, Napoli 20/23 Giugno, 1999.

Research Projects

2009

Local coordinator "Programma di Ricerca Scientifica di Rilevante Interesse Nazionale".
Unità Nazionale: "Problemi e soluzioni per la valutazione della performance nella Pubblica Amministrazione".

2005

Member "Programma di Ricerca Scientifica di Rilevante Interesse Nazionale. Unità Nazionale": "Assetto istituzionale, scelte scolastiche, e mercati del lavoro e finanziari" -

2004

Member "Programma di Ricerca Scientifica di Rilevante Interesse Nazionale. Unità Nazionale": "Spillovers sistemici sulla competitività dell'industria italiana: una valutazione quantitativa per le politiche di settore"

2003

Member: "Programma di Ricerca Scientifica di Rilevante Interesse Nazionale". Unità Nazionale: "Formazione, Istituzioni e Mercato del Lavoro "

2001

Member "Programma di Ricerca Scientifica di Rilevante Interesse Nazionale". Unità Nazionale: "Strutture scolastiche, formazione e carriere lavorative"

Member: Progetto di Ricerca Giovani Ricercatori, (con V. Scoppa), Crescita, Economia di Agglomerazione e Complementarietà tra gli Inputs (qualità e skills).

2000

Member: 'Servizi sociali in Calabria' coordinato dal Prof. G. Latorre, Università degli Studi della Calabria.